

## Q2 2023 Earnings

August 3, 2023

## USE OF NON-GAAP FINANCIAL MEASURES

## Supplemental Financial Data

The financial tables accompanying this presentation include non-GAAP financial measures as defined under SEC rules, specifically Adjusted operating profit, Adjusted net earnings and Adjusted net earnings per diluted share, which exclude, where applicable, acquisition and related costs, acquired intangible amortization; Operational Excellence and Blueprint 2.0 implementation charges; and certain non-cash asset impairment charges. Also included in this press release are the non-GAAP financial measures of EBITDA and Adjusted EBITDA. EBITDA represents net earnings attributable to Hasbro, Inc. excluding interest expense, income tax expense, net earnings (loss) attributable to noncontrolling interests, depreciation and amortization of intangibles. Adjusted EBITDA also excludes Operational Excellence and Blueprint 2.0 implementation charges, certain non-cash asset impairment charges and the impact of stock compensation (including acquisition-related stock expense). As required by SEC rules, we have provided reconciliations on the attached schedules of these measures to the most directly comparable GAAP measure. Management believes that Adjusted net earnings, Adjusted net earnings per diluted share and Adjusted operating profit provide investors with an understanding of the underlying performance of our business absent unusual events. Management believes that EBITDA and Adjusted EBITDA are appropriate measures for evaluating the operating performance of our business because they reflect the resources available for strategic opportunities including, among others, to invest in the business, strengthen the balance sheet and make strategic acquisitions. The impact of changes in foreign currency exchange rates used to translate the consolidated statements of operations is quantified by translating the current period revenues at the prior period exchange rates and comparing this amount to the prior period reported revenues. The Company believes that the presentation of the impact of changes in exchange rates, which are beyond the Company's control, is helpful to an investor's understanding of the performance of the underlying business. These non-GAAP measures should be considered in addition to, not as a substitute for, or superior to, net earnings or other measures of financial performance prepared in accordance with GAAP as more fully discussed in our consolidated financial statements and filings with the SEC. As used herein, "GAAP" refers to accounting principles generally accepted in the United States of America.

## Safe Harbor




 uncertainties. Factors that might cause such a difference include, but are not limited to:

- our ability to successfully execute on our Blueprint 2.0 strategy, including to focus on and scale select business initiatives and brands to drive profitability;
- our ability to design, develop, manufacture, and ship products on a timely, cost-effective and profitable basis;
- our ability to successfully compete in the global toy and game industry;
- our ability to successfully evolve and transform our business and capabilities to successfully address the global consumer landscape;
- inflation and downturns in global and regional economic conditions impacting one or more of the markets in which we sell products, which can negatively impact our retail customers and consumers, result in lower employment levels, consumer disposable income, retailer inventories and spending, including lower spending on purchases of our products;
- our dependence on third party relationships, including with third party manufacturers, licensors of brands, studios, content producers and entertainment distribution channels;
- risks relating to the concentration of manufacturing for many of our products in the People's Republic of China and our ability to successfully diversify sourcing of our products to reduce reliance on sources of supply in China;
- risks related to other economic and public health conditions or regulatory changes in the markets in which we and our customers, partners, licensees, suppliers and manufacturers operate, such as inflation, rising interest rates, higher commodity prices, labor costs or transportation costs, or outbreaks of disease, the occurrence of which could create work slowdowns, delays or shortages in production or shipment of products, increases in costs or delays in revenue;
- risks associated with international operations, such as currency conversion, currency fluctuations, the imposition of tariffs, quotas, shipping delays or difficulties, border adjustment taxes or other protectionist measures, and other challenges in the territories in which we operate;
- the success of our key partner brands, including the ability to secure maintain and extend agreements with our key partners or the risk of delays, increased costs or difficulties associated with any of our or our partners' planned digital applications or media initiatives;
- risks related to our leadership changes;
- our ability to attract and retain talented and diverse employees;
- our ability to realize the benefits of cost-savings and efficiency and/or revenue and operating profit enhancing initiatives;
risks relating to the impairment and/or write-offs of products and content we acquire and produce;
- risks relating to loss of data or security breaches;
- risks relating to investments, acquisitions and dispositions, including the ability to realize the anticipated benefits of acquired assets or businesses and the ability to successfully complete in a timely manner, if at all, the disposition of the non-core film and TV business;
- fluctuations in our business due to seasonality;
- the concentration of our customers, potentially increasing the negative impact to our business of difficulties experienced by any of our customers or changes in their purchasing or selling patterns;
the bankruptcy or other lack of success of one or more of our significant retailers, licensees and other partners; and
- other risks and uncertainties as may be detailed from time to time in our public announcements and U.S. Securities and Exchange Commission ("SEC") filings.
 to update them to reflect events or circumstances occurring after the date of this presentation.


## Sale of eOne Film/TV



## Deal Commentary

Definitive agreement to sell eOne Film and TV to Lionsgate for approximately \$500M

- \$375M cash and the assumption of production financing loans

Purchase includes:

- Team of talented employees
- 6,500 asset content library
- Active productions for nonHasbro owned IP (The Rookie, Yellowjackets, Naked and Afraid)
- Canadian Film \& TV operations
- eOne unscripted business

Expect to close deal by year-end 2023

## Second Quarter Highlights

Second quarter revenue, operating profit, inventory reduction and cost savings initiatives at or ahead of plan

Announced sale of eOne film and TV business to Lionsgate; expect to close transaction by year-end 2023

Compelling innovation: MAGIC: THE GATHERING Universes Beyond The Lord of the Rings: Tales of Middle-earth; MONOPOLY NBA Prizm and Super Mario Brothers editions; FURBY launch off to a good start

Inventory down 16\% across Hasbro and 24\% in Consumer Products; Retail inventories down 16\%

Adjusted EPS of $\$ 0.49$ includes a $\$ 0.14$ per share content impairment charge for Dungeons \& Dragons: Honor Among Thieves

Updated 2023 guidance: Consumer Products remains on track and Wizards of the Coast and Digital Gaming outlook higher

REPORTED ADJUSTED

| Net Revenue | $\$ 1.2 \mathrm{~B}$ | \$1.2B |
| :--- | ---: | ---: |
| $-10 \%$ | $-10 \%$ |  |


| Operating Profit | (\$189M) <br> (Loss) | \$137M |
| :--- | ---: | ---: |

Net Earnings
(\$235M)
\$68M (Loss)
>-100\%
-58\%
Earnings (Loss) (\$1.69) \$0.49

Per Share

## Hasbro's Transformation

Enhance Hasbro's Gaming leadership, both tabletop and digital

Double-down on fewer, bigger brands

Advance direct and licensing

07
Operate with Excellence

Focus on bottom line performance by prioritizing fewer, bigger brands

Deliver Operational Excellence cost savings

Targeting 20\% adjusted operating profit margin by 2027

Strengthen Balance Sheet

Invest to drive profitable growth

De-lever Balance Sheet and maintain Investment Grade rating

Return excess cash to shareholders

## Operational Excellence Program

Planned Annualized Run Rate Savings vs Cost to Achieve

## Forecasted 2025 Savings Breakdown



YTD Update: \$84M Realized Savings vs \$44M Cash Spent


$$
\text { On track to deliver } \mathbf{\$ 2 5 0 - 3 0 0 M}
$$ annual savings by 2025 YE



+ Delivered gross savings of \$104M cumulatively since beginning of cost savings program in 2022
+ Cost savings offset by inventory management efforts and strategic investments in 1 H 2023 ; expect greater pass through to bottom line in 2 H 2023
+ Of the expected $\$ 200 \mathrm{M}$ cost to achieve, a total of $\$ 60 \mathrm{M}$ has been paid through June 2023


## Second Quarter 2023 Building Momentum



## Hasbro Inc. Second Quarter 2023 Performance

| Q2 2023 Reported Results <br> (\$ millions, except earnings per share) | Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$376 | \$655 | \$179 | N/A | \$1,210 |
| \% vs PY | -11\% | -11\% | -3\% | N/A | -10\% |
| Operating Profit (Loss) | \$142 | \$11 | (\$324) | (\$18) | (\$189) |
| Operating Margin \% | 37.9\% | 1.7\% | >-100\% | N/A | 11.3\% |
| Q2 2022 Operating Margin \% | 53.7\% | -0.9\% | 7.7\% | N/A | 16.4\% |
| Operating Profit (Loss) vs PY | -37\% | >100\% | >-100\% | -27\% | >-100\% |
| Hasbro Net Loss |  |  |  |  | (\$235) |
| Net Earnings (Loss) vs. PY |  |  |  |  | >-100\% |
| Loss Per Share |  |  |  |  | (\$1.69) |
| \% vs PY |  |  |  |  | >-100\% |

## Hasbro Inc. Second Quarter 2023 Performance-As Adjusted

| Q2 2023 Adjusted Results <br> (\$ millions, except earnings per share) | Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$376 | \$655 | \$179 | N/A | \$1,210 |
| \% vs PY | -11\% | -11\% | -3\% | N/A | -10\% |
| Operating Profit (Loss) | \$142 | \$22 | (\$21) | (\$7) | \$137 |
| Operating Margin \% | 37.9\% | 3.4\% | -11.6\% | N/A | 11.3\% |
| Q2 2022 Operating Margin \% | 53.7\% | 0.4\% | 12.4\% | N/A | 18.0\% |
| Operating Profit (Loss) vs PY | -37\% | >100\% | >-100\% | 36\% | -43\% |
| Hasbro Net Earnings |  |  |  |  | \$68 |
| Net Earnings (Loss) vs PY |  |  |  |  | -58\% |
| Diluted Earnings Per Share |  |  |  |  | \$0.49 |
| \% vs PY |  |  |  |  | -57\% |

## Hasbro Inc. Six Months 2023 Performance

YTD 2023 Reported Results
(\$ millions, except earnings per share)
Wizards of
the Coast \&
Digital Gaming

| Revenue | \$671 | \$1,176 | \$365 | N/A | \$2,211 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \% vs PY | -2\% | -16\% | -12\% | N/A | -12\% |
| Operating Profit (Loss) | \$219 | (\$35) | (\$333) | (\$22) | (\$171) |
| Operating Margin \% | 32.7\% | -2.9\% | -91.3\% | N/A | -7.7\% |
| YTD 2022 Operating Margin \% | 48.6\% | 0.1\% | 6.4\% | N/A | 13.6\% |
| Operating Profit (Loss) vs PY | -34\% | >-100\% | >-100\% | 4\% | >-100\% |
| Hasbro Net Loss |  |  |  |  | (\$257) |
| Net Earnings (Loss) vs. PY |  |  |  |  | >-100\% |
| Loss Per Share |  |  |  |  | (\$1.85) |
| \% vs PY |  |  |  |  | >-100\% |

## Hasbro Inc. Six Months 2023 Performance-As Adjusted

| YTD 2023 Adjusted Results (\$ millions, except earnings per share) | Wizards of the Coast \& Digital Gaming | Consumer Products | Entertainment | Corporate \& Other | Hasbro |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | \$671 | \$1,176 | \$365 | N/A | \$2,211 |
| \% vs PY | -2\% | -16\% | -12\% | N/A | -12\% |
| Operating Profit (Loss) | \$219 | (\$13) | (\$23) | \$1 | \$184 |
| Operating Margin \% | 32.7\% | -1.1\% | -6.4\% | N/A | 8.3\% |
| YTD 2022 Operating Margin \% | 48.6\% | 1.6\% | 10.7\% | N/A | 15.3\% |
| Operating Profit (Loss) vs PY | -34\% | >-100\% | >-100\% | >100\% | -52\% |
| Hasbro Net Earnings |  |  |  |  | \$69 |
| Net Earnings (Loss) vs PY |  |  |  |  | -71\% |
| Diluted Earnings Per Share |  |  |  |  | \$0.49 |
| \% vs PY |  |  |  |  | -72\% |

## Brand Portfolio Performance

|  | Net Revenue by Brand Portfolio |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 2023 | Q2 2022 | \% Change | YTD 2023 | YTD 2022 | \% Change |
| Franchise Brands ${ }^{1}$ | $\$ 788$ | $\$ 826$ | $-5 \%$ | $\$ 1,402$ | $\$ 1,476$ | $-5 \%$ |
| Partner Brands | $\$ 173$ | $\$ 219$ | $-21 \%$ | $\$ 306$ | $\$ 426$ | $-28 \%$ |
| Portfolio Brands | $\$ 107$ | $\$ 136$ | $-21 \%$ | $\$ 199$ | $\$ 248$ | $-20 \%$ |
| Non-Hasbro <br> Branded Film \& TV | $\$ 142$ | $\$ 158$ | $-10 \%$ | $\$ 305$ | $\$ 352$ | $-13 \%$ |
| Total | $\$ 1,210$ | $\$ 1,339$ | $-10 \%$ | $\$ 2,211$ | $\$ 2,502$ | $-12 \%$ |

## Q2 2023 Brand Category Highlights

## Franchise Performance

Second quarter growth in TRANSFORMERS (+83\%), DUNGEONS \& DRAGONS (+74\%), and PEPPA PIG (+15\%)

## Partner Brands

Exited licenses represent ${ }^{\sim} 60 \%$ of the decline in Partner Brands

## Portfolio Brands

Focusing on fewer brands; FURBY launch off to a good start

Non-Hasbro Branded Film \& TV
Up absent businesses exited in late 2022

## Q2 2023 Operating Margin Performance

| As Reported Operating Profit Margin Drivers |  |  |
| :--- | :--- | :---: |
| (\$ millions) | $\mathbf{1 6 . 4 \%}$ | $\mathbf{\$ 2 1 9}$ |
| Q2 2022 Op Profit Margin | -4.9 pts | $(\$ 79)$ |
| Rolume \& Mix* | -1.7 pts | $(\$ 21)$ |
| COS Savings > Cost Inflation | +1.2 pts | $\$ 15$ |
| Operating Expenses | +3.0 pts | $\$ 37$ |
| Investments: A\&P, Key Initiatives | -1.6 pts | $(\$ 20)$ |
| All Other: Impairment, Program <br> Amortization and Divestitures | -27.9 pts | $(\$ 339)$ |
| Q2 2023 Op Profit Margin | $-15.6 \%$ | $\mathbf{( \$ 1 8 9 )}$ |


| Adjusted Operating Profit Margin Drivers |  |  |
| :--- | :--- | :---: |
| (\$ millions) |  |  |
| Q2 2022 Op Profit Margin <br> (Adjusted) | $\mathbf{1 8 . 0 \%}$ | $\mathbf{\$ 2 4 1}$ |
| Volume \& Mix* | -4.7 pts | $(\$ 79)$ |
| Royalties | -1.7 pts | $(\$ 21)$ |
| COS Savings > Cost Inflation | +1.2 pts | $\$ 15$ |
| Operating Expenses | +3.0 pts | $\$ 37$ |
| Investments: A\&P, Key Initiatives | -1.6 pts | $(\$ 20)$ |
| All Other: Program Amortization <br> and Divestitures | -2.8 pts | $(\$ 36)$ |
| Q2 2023 Op Profit Margin <br> (Adjusted) | $\mathbf{1 1 . 3 \%}$ | $\$ 137$ |

Amounts may not sum due to rounding

## Owned Inventory Reduction

Inventory Summary


## Wizards of the Coast \& Digital Gaming Segment



## Wizards of the Coast and Digital Gaming Performance

## Q2 Margin Commentary

(-) Product Mix and fixed cost absorption
(-) Investment in talent \& infrastructure

Key Business Drivers
MAGIC: THE GATHERING tabletop revenues down as expected due to release timing and one less release in Q2 2023

## \$128M

Average Q2 Revenue
Per Set

Universes Beyond The Lord of the Rings: Tales of Middle-earth, second biggest set ever

Digital and licensed gaming revenue increased $33 \%$ with the addition of D\&D Beyond and growth from Arena

## Consumer Products Segment



## Hasbro Q2 Share in Focus Categories

| Focus Category | Category <br> Growth | Hasbro <br> Share Change | Hasbro <br> Share | Hasbro <br> Position |
| :--- | :---: | :---: | :---: | :---: |
|  <br> Accessories | $\nabla-17.0 \%$ | $\Delta+3.2$ pts | $25.2 \%$ | 1 |
| Arts \& Crafts | $-5.9 \%$ | $\Delta+1.3$ pts | $18.8 \%$ | 1 |
| Games | $-1.9 \%$ | $\Delta+0.6$ pts | $15.1 \%$ | 2 |
| Preschool Toys | $-10.4 \%$ | $\nabla-0.5$ pts | $6.2 \%$ | 3 |
|  <br> Accessories | $-26.6 \%$ | $\Delta+2.3$ pts | $49.7 \%$ | 1 |

[^0]
## Circana/Retail Tracking Service/G9

## Consumer Products Performance




## Entertainment Segment



## Entertainment Segment Performance



## Key Business Drivers

Revenue decline primarily due to exited businesses
Scripted TV growth in the quarter
Growth in Family Brands
Entered deal to sell eOne TV/Film assets by year-end

## YTD 2023 Revenue Bridge



Q2 Margin Commentary
Total Adjusted Operating Margin of - $11.6 \%$ vs. $12.4 \%$ LY
(-) Content impairment on Dungeons \& Dragons Honor Among Thieves (-) Lower catalog revenues
(+) Lower operating expenses

## Entertainment Segment Financials and Deal Perimeter

2022 Entertainment Revenue \& Adjusted Operating Profit


## Other Comments

- eOne deal perimeter
- Approximately 85\% of 2022 Entertainment Segment Revenue
- Approximately $60 \%$ of 2022 Entertainment Segment Adjusted Operating Profit
- Transaction expected to close by year-end 2023

[^1]
## Total Hasbro Inc. Cash Flow and Metrics

## Operating Cash Flow



## Other Highlights

- Repaid $\$ 91 \mathrm{M}$ of long-term debt YTD 2023
- Adjusted Underlying Tax Rate in Q2 of $26.3 \%$ vs. 21.6\% prior year; YTD 27.7\% vs. 22.0\% prior year
- Additional Interest Expense of \$5M in Q2 and \$10M YTD
- Returned $\$ 97 \mathrm{M}$ cash to shareholders via dividends in Q2: \$194M cumulative YTD


## Updated Guidance for 2023

|  | Previous | Updated |
| :--- | :---: | :---: |
| Total Revenue | Down LSD | Down 3-6\% |
| Consumer Products | Down MSD | Down MSD |
| Wizards of the Coast <br> Entertainment | Up MSD | Up HSD |
| Adj Op Margin | Up 50 to 70 BPS | Up 20 to 50 BPS |
| Adj EBITDA | Flat with 2022 | Flat with 2022 |
| Operating Cash Flow | \$600M - \$700M | \$600M - \$700M |

## Other Key Assumptions

- Cost savings on track for \$150M in-year; no change to long-range targets
- Underlying adjusted tax rate of approximately $23.5 \%$ vs. prior guidance of 20-21\%
- Cash from eOne transaction to be used for debt paydown


## Supplemental

 Financial Information
## Condensed Consolidated Balance Sheets

## HASBRO, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS ${ }^{(1)}$
(Unaudited)
(Millions of Dollars)

|  | July 2, 2023 |  | June 26, 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and Cash Equivalents | \$ | 216.6 | \$ | 628.2 |
| Accounts Receivable, Net |  | 877.0 |  | 870.5 |
| Inventories |  | 731.3 |  | 867.5 |
| Prepaid Expenses and Other Current Assets |  | 684.1 |  | 719.2 |
| Total Current Assets |  | 2,509.0 |  | 3,085.4 |
| Property, Plant and Equipment, Net |  | 515.4 |  | 409.9 |
| Goodwill |  | 3,239.2 |  | 3,483.2 |
| Other Intangible Assets, Net |  | 724.8 |  | 1,156.9 |
| Other Assets |  | 1,621.3 |  | 1,367.6 |
| Total Assets | \$ | 8,609.7 | \$ | 9,503.0 |


| LIABILITIES, NONCONTROLLING INTERESTS AND SHAREHOLDERS' EQUITY |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Short-Term Borrowings | S | 148.2 | \$ | 98.0 |
| Current Portion of Long-Term Debt |  | 69.4 |  | 137.0 |
| Accounts Payable and Accrued Liabilities |  | 1,732.8 |  | 1,923.2 |
| Total Current Liabilities |  | 1,950.4 |  | 2,158.2 |
| Long-Term Debt |  | 3,668.5 |  | 3,739.0 |
| Other Liabilities |  | 520.6 |  | 570.0 |
| Total Liabilities |  | 6,139.5 |  | 6,467.2 |
| Redeemable Noncontrolling Interests |  | - |  | 23.0 |
| Total Shareholders' Equity |  | 2,470.2 |  | 3,012.8 |
| Total Liabilities, Noncontrolling Interests and Shareholders' Equity | \$ | 8,609.7 | \$ | 9,503.0 |

[^2]
## Condensed Statements of Operations

## HASBRO, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS ${ }^{(1)}$
(Unaudited)
(Millions of Dollars and Shares Except Per Share Data)

|  | Quarter Ended |  |  |  |  |  | Six Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2023 |  | \% Net Revenues | June 26, 2022 |  | $\begin{gathered} \begin{array}{c} \% \text { Net } \\ \text { Revenues } \end{array} \\ \hline 100.0 \% \end{gathered}$ | July 2, 2023 |  | $\begin{gathered} \begin{array}{c} \% \text { Net } \\ \text { Revenues } \end{array} \\ \hline 100.0 \% \end{gathered}$ | June 26, 2022 |  | $\begin{gathered} \begin{array}{c} \text { \% Net } \\ \text { Revenues } \end{array} \\ \hline 100.0 \% \end{gathered}$ |
| Net Revenues | \$ | 1,210.0 | 100.0\% | \$ | 1,339.2 |  | S | 2,211.0 |  | \$ | 2,502.3 |  |
| Costs and Expenses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Cost of Sales |  | 352.2 | 29.1\% |  | 411.5 | 30.7\% |  | 637.5 | 28.8\% |  | 744.6 | 29.8\% |
| Program Cost Amortization |  | 134.4 | 11.1\% |  | 80.7 | 6.0\% |  | 256.9 | 11.6\% |  | 219.2 | 8.8\% |
| Royalties |  | 119.9 | 9.9\% |  | 110.1 | 8.2\% |  | 188.9 | 8.5\% |  | 200.2 | 8.0\% |
| Product Development |  | 72.4 | 6.0\% |  | 79.2 | 5.9\% |  | 155.7 | 7.0\% |  | 148.8 | 5.9\% |
| Advertising |  | 85.1 | 7.0\% |  | 84.2 | 6.3\% |  | 167.9 | 7.6\% |  | 161.8 | 6.5\% |
| Amortization of Intangibles |  | 22.8 | 1.9\% |  | 27.2 | 2.0\% |  | 45.9 | 2.1\% |  | 54.3 | 2.2\% |
| Selling, Distribution and Administration |  | 380.6 | 31.5\% |  | 327.2 | 24.4\% |  | 697.7 | 31.6\% |  | 634.3 | 25.3\% |
| Impairment of Goodwill |  | 231.2 | 19.1\% |  | - | 0.0\% |  | 231.2 | 10.5\% |  | - | 0.0\% |
| Operating Profit (Loss) |  | (188.6) | -15.6\% |  | 219.1 | 16.4\% |  | (170.7) | -7.7\% |  | 339.1 | 13.6\% |
| Interest Expense |  | 46.6 | 3.9\% |  | 41.7 | 3.1\% |  | 92.9 | 4.2\% |  | 83.3 | 3.3\% |
| Other Expense (Income), Net |  | (7.3) | -0.6\% |  | (2.5) | -0.2\% |  | (14.7) | -0.7\% |  | (4.3) | -0.2\% |
| Earnings (Loss) before Income Taxes |  | (227.9) | -18.8\% |  | 179.9 | 13.4\% |  | (248.9) | -11.3\% |  | 260.1 | 10.4\% |
| Income Tax Expense |  | 7.0 | 0.6\% |  | 39.4 | 2.9\% |  | 7.7 | 0.3\% |  | 56.7 | 2.3\% |
| Net Earnings (Loss) |  | (234.9) | -19.4\% |  | 140.5 | 10.5\% |  | (256.6) | -11.6\% |  | 203.4 | 8.1\% |
| Net Earnings (Loss) Atributable to Noncontrolling Interests |  | 0.1 | 0.0\% |  | (1.5) | -0.1\% |  | 0.5 | 0.0\% |  | 0.2 | 0.0\% |
| Net Earnings (Loss) Attributable to Hasbro, Inc. | S | (235.0) | -19.4\% | \$ | 142.0 | 10.6\% | S | (257.1) | -11.6\% | \$ | 203.2 | 8.1\% |
| Per Common Share |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Earnings (Loss) |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | S | (1.69) |  | \$ | 1.02 |  | S | (1.85) |  | \$ | 1.46 |  |
| Diluted | \$ | (1.69) |  | \$ | 1.02 |  | S | (1.85) |  | \$ | 1.46 |  |
| Cash Dividends Declared | S | 0.70 |  | \$ | 0.70 |  | S | 1.40 |  | \$ | 1.40 |  |
| Weighted Average Number of Shares |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 138.8 |  |  | 139.0 |  |  | 138.7 |  |  | 139.2 |  |
| Diluted |  | 139.0 |  |  | 139.2 |  |  | 138.8 |  |  | 139.4 |  |

[^3]
## (MILLIONS OF DOLLARS) (UNAUDITED)

## Condensed Consolidated Cash Flows

HASBRO, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS ${ }^{(1)}$
(Unaudited)
(Milions of Dollars)

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2023 |  | June 26, 2022 |  |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net Eamings (Loss) | S | (256.6) | \$ | 203.4 |
| Impairment of Goodwill |  | 231.2 |  | - |
| Other Non-Cash Adjustments |  | 432.1 |  | 337.3 |
| Changes in Operating Assets and Liabilities |  | (287.5) |  | (392.9) |
| Net Cash Provided by Operating Activities |  | 119.2 |  | 147.8 |
|  |  |  |  |  |
| Cash Flows from Investing Activities: |  |  |  |  |
| Additions to Property, Plant and Equipment |  | (112.1) |  | (75.8) |
| Investments and Acquistions |  | - |  | (146.3) |
| Other |  | (3.7) |  | 9.5 |
| Net Cash Utilized by Investing Activities |  | (115.8) |  | (212.6) |
|  |  |  |  |  |
| Cash Flows from Financing Activities: |  |  |  |  |
| Proceeds from Long-Term Debt |  | 1.6 |  | 2.1 |
| Repayments of Long-Term Debt |  | (90.7) |  | (152.5) |
| Net Proceeds from Short-Term Borrowings |  | 6.6 |  | 97.2 |
| Purchases of Common Stock |  | - |  | (124.0) |
| Stock-Based Compensation Transactions |  | - |  | 74.2 |
| Dividends Paid |  | (193.8) |  | (191.9) |
| Payments Related to Tax Withholding for Share-Based Compensation |  | (14.5) |  | (19.6) |
| Other |  | (5.4) |  | (5.4) |
| Net Cash Utilized by Financing Activities |  | (296.2) |  | (319.9) |
|  |  |  |  |  |
| Effect of Exchange Rate Changes on Cash |  | (3.7) |  | (6.3) |
|  |  |  |  |  |
| Net Decrease in Cash and Cash Equivalents |  | (296.5) |  | (391.0) |
|  |  |  |  |  |
| Cash and Cash Equivalents at Beginning of Year |  | 513.1 |  | 1.019.2 |
|  |  |  |  |  |
| Cash and Cash Equivalents at End of Period | S | 216.6 | S | 628.2 |

## YTD 2023 Operating Margin Performance

| As Reported Operating Profit Margin Drivers |  |  |
| :---: | :---: | :---: |
| (\$ millions) |  |  |
| YTD 2022 Op Profit Margin | 13.6\% | \$339 |
| Volume \& Mix | -4.4 pts | (\$134) |
| Royalties | -1.0 pts | (\$21) |
| COS Savings > Cost Inflation | +0.7 pts | \$17 |
| Operating Expenses | +1.7 pts | \$38 |
| Investments: A\&P, Key Initiatives | -2.4 pts | (\$54) |
| All Other: Impairment, Divestiture and Program Amortization | -15.9 pts | (\$355) |
| YTD 2023 Op Profit Margin | -7.7\% | (\$171) |


| Adjusted Operating Profit Margin Drivers |  |  |
| :---: | :---: | :---: |
| (\$ millions) |  |  |
| YTD 2022 Op Profit Margin (Adjusted) | 15.3\% | \$383 |
| Volume \& Mix | -4.3 pts | (\$134) |
| Royalties | -1.0 pts | (\$21) |
| COS Savings > Cost Inflation | +0.7 pts | \$17 |
| Operating Expenses | +1.8 pts | \$38 |
| Investments: A\&P, Key Initiatives | -2.4 pts | (\$54) |
| All Other: Impairment, Divestiture and Program Amortization | -1.8 pts | (\$45) |
| YTD 2023 Op Profit Margin (Adjusted) | 8.3\% | \$184 |

## Second Quarter 2023 Major Expense Items



| Cost of Sales | \$352 | \$352 | \$412 | \$412 | -14\% | 29.1\% | Lower revenues; mix shift; Reduced costs partially offset by closeouts and allowances |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Program Production Cost Amortization | \$134 | \$134 | \$81 | \$81 | +67\% | 11.1\% | Dungeons \& Dragons: Honor Among Thieves delivery and \$25M impairment |
| Royalties | \$120 | \$120 | \$110 | \$110 | +9\% | 9.9\% | Increase driven by Universes Beyond launch partially offset by declines in royalties associated with exited licenses |
| Product Development | \$72 | \$72 | \$79 | \$79 | -9\% | 6.0\% | Decrease due to cost savings associated with Operational Excellence Program |
| Advertising | \$85 | \$85 | \$84 | \$84 | +1\% | 7.0\% | Advertising to support Dungeons \& Dragons: Honor Among Thieves partially offset by timing of Consumer Products advertising spend |
| Selling, Distribution \& Administration | \$381 | \$305 | \$327 | \$324 | -6\% | 25.2\% | Lower costs due to Operational Excellence Program; investments in Wizards and global brands |

## \$ MILLIONS, UNAUDITED

## Six Months 2023 Major Expense Items

|  | $\begin{aligned} & \text { Six Months } \\ & 2023 \end{aligned}$ | Six Months 2023 Adjusted* | Six Months 2022 | Six Months 2022 Adjusted* | \% CHANGE Adjusted* YOY | Six Mo. 2023 <br> Adjusted* \% OF REVENUE | NOTES <br> Below exclude non-GAAP adjustments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of Sales | \$638 | \$638 | \$745 | \$745 | -14\% | 28.8\% | Incremental expense for closeouts and allowances offset by Operational Excellence savings |
| Program Production Cost Amortization | \$257 | \$257 | \$219 | \$219 | +17\% | 11.6\% | Increased due to delivery of Dungeons \& Dragons Honor Among Thieves |
| Royalties | \$189 | \$189 | \$200 | \$200 | +6\% | 8.5\% | Increase driven by Universes Beyond launch partially offset by declines in royalties associated with exited licenses |
| Product Development | \$156 | \$156 | \$149 | \$149 | +5\% | 7.0\% | Recognized cost savings offset by investments in Wizards of the Coast tabletop games and digital gaming |
| Advertising | \$168 | \$168 | \$162 | \$162 | +4\% | 7.6\% | Increased advertising to support Dungeons \& Dragons: Honor Among Thieves and our Wizards of the Coast brands |
| Selling, Distribution \& Administration | \$698 | \$609 | \$634 | \$628 | -3\% | 27.5\% | Lower costs due to Operational Excellence Program; investments in Wizards and global brands |

## Key Cash Flow and Balance Sheet Data

| \$ Millions, unaudited | YTD 2023 | YTD 2022 | NOTES |
| :--- | :---: | :---: | :--- | :--- |
| Cash | $\$ 217$ | $\$ 628$ | Expect cash position to improve as the year progresses given the phasing of revenue |
| Long-term Debt | $\$ 3,669$ | $\$ 3,739$ | Paid down \$91M in long-term Debt YTD 2023 |

## Segment Results - As Reported and As Adjusted-Q2 2023

## HASBRO, INC.

SUPPLEMENTAL FINANCIAL DATA
SEGMENT RESULTS - AS REPORTED AND AS ADJUSTED ${ }^{(9)}$
(Unaudited)
(Millions of Dollars)

Operating Results

|  | Quarter Ended July 2, 2023 |  |  |  |  |  | Quarter Ended June 26, 2022 |  |  |  |  |  | $\begin{gathered} \text { \% } \\ \text { Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As Reported |  | Non-GAAP Adjustments |  | Adjusted |  | As Reported |  | Non-GAAP Adjustments |  | Adjusted |  |  |
| Total Company Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues ${ }^{(1)}$ | \$ | 1,210.0 | \$ | - |  | 1,210.0 | \$ | 1,339.2 | \$ | - | \$ | 1,339.2 | -10\% |
| Operating Profit (Loss) |  | (188.6) |  | 325.4 |  | 136.8 |  | 219.1 |  | 21.9 |  | 241.0 | -43\% |
| Operating Margin |  | -15.6\% |  | 26.9 \% |  | 11.3\% |  | 16.4 \% |  | 1.6 \% |  | 18.0\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Segment Results |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues ${ }^{(2)}$ | \$ | 655.2 | \$ | - | \$ | 655.2 | \$ | 734.2 | \$ | - | \$ | 734.2 | -11\% |
| Operating Profit (Loss) |  | 11.4 |  | 10.8 |  | 22.2 |  | (6.5) |  | 9.6 |  | 3.1 | >100\% |
| Operating Margin |  | 1.7\% |  | 1.6 \% |  | 3.4\% |  | (0.9)\% |  | 1.3 \% |  | 0.4\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wizards of the Coast and Digital Gaming: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues ${ }^{(3)}$ | \$ | 375.6 | \$ | - | \$ | 375.6 | \$ | 419.8 | \$ | - | $\bigcirc$ | 419.8 | -11\% |
| Operating Profit |  | 142.3 |  | - |  | 142.3 |  | 225.6 |  | - |  | 225.6 | -37\% |
| Operating Margin |  | 37.9\% |  | - |  | 37.9\% |  | 53.7 \% |  | - |  | 53.7\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Entertainment: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| External Net Revenues ${ }^{(4)}$ | \$ | 179.2 | \$ | - | \$ | 179.2 | \$ | 185.2 | \$ | - | \$ | 185.2 | -3\% |
| Operating Profit (Loss) |  | (324.2) |  | 303.4 |  | (20.8) |  | 14.3 |  | 8.7 |  | 23.0 | >-100\% |
| Operating Margin |  | >-100\% |  | >100\% |  | -11.6\% |  | 7.7 \% |  | 4.7 \% |  | 12.4\% |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate and Other: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operating Profit (Loss) | \$ | (18.1) | \$ | 11.2 | \$ | (6.9) | \$ | (14.3) | \$ | 3.6 | \$ | (10.7) | 36\% |

## Segment Results - As Reported and As Adjusted-Q2 2023 Continued

(1) Effective in the first quarter of 2023, the Company realigned our brand portfolios to correspond with the Blueprint 2.0 strategy. Net Revenues by Brand Portfolio below have been restated to present net revenues and operating proft under the realigned structure.

|  | Net Revenues |  |  |  | \% Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarter Ended |  |  |  |  |
|  | July 2, 2023 |  | June 26, 2022 |  |  |
| Net Revenues by Brand Portrollo |  |  |  |  |  |
| Franchise Brands ${ }^{\text {m }}$ ) | \$ | 788.4 | \$ | 826.0 | .5\% |
| Partner Brands |  | 172.9 |  | 219.4 | -21\% |
| Portfolio Brands |  | 107.1 |  | 135.8 | -21\% |
| Non-Hasbro Branded Film \& TV |  | 141.6 |  | 158.0 | -10\% |
| Total | 5 | 1,210.0 | 5 | 1,339.2 |  |

${ }^{(4)}$ Franchise Brands include: DUNGEONS \& DRAGONS, Hasbro Gaming, MAGIC: THE GATHERING, NERF, PEPPA PIG, PLAY-DOH and TRANSFORMERS


[^4]

## Segment Results - As Reported and As Adjusted-Six Months 2023

Operating Results

${ }^{(5)}$ Effective in the first quarter of 2023, the Company realigned our brand portiolios to correspond with the Blueprint 2.0 strategy. Net Revenues by Brand Portloio below have been restated to present net revenues and operating profit under the realigned structure.

${ }^{(*)}$ Franchise Brands include: DUNGEONS \& DRAGONS, Hasbro Gaming, MAGIC: THE GATHERING, NERF, PEPPA PIG, PLAY-DOH and TRANSFORMERS


[^5]
## Segment Results - As Reported and As Adjusted-Six Months 2023 Continued



[^6]
## Reconciliation of Non-GAAP Financial Measures

## HASBRO, INC.

## aupplemental financial dat

RECONCILLATION OF NON-GAAP FINANCLAL MEA BURE \&
(Unsualtod)
(Milions of Dolars)

## Reconclilation of Adluated Operating Pront ${ }^{\text {10 }}$

|  | Quarter Ended |  |  |  | Stx Monthe Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2023 |  | June 26. <br> 2022 |  | July 2, 2023 |  | June 26. 2022 |  |
| Operating Pront (Loas) | \$ | (188.6) | s | 219.1 | \$ | (170.7) | \$ | 339.1 |
| Consumer Products |  | 11.4 |  | (6.5) |  | (34.6) |  | 2.1 |
| Wizards of the Coast and Digital Gaming |  | 142.3 |  | 225.6 |  | 219.1 |  | 332.0 |
| Entertainment |  | (324.2) |  | 14.3 |  | (332.9) |  | 26.5 |
| Corporate and Other |  | (18.1) |  | (14.3) |  | (22.3) |  | (21.5) |
| Non-GAAP Adjustmente ${ }^{\text {(2) }}$ | \$ | 325.4 | S | 21.9 | s | 354.7 | s | 43.7 |
| Consumer Products |  | 10.8 |  | 9.6 |  | 21.4 |  | 19.9 |
| Entertainment |  | 303.4 |  | 8.7 |  | 309.6 |  | 17.5 |
| Corporate and Other |  | 11.2 |  | 3.6 |  | 23.7 |  | 6.3 |
| Adjuasted Operating Pront (Losa) | \$ | 136.8 | s | 241.0 | s | 184.0 | s | 382.8 |
| Consumer Products |  | 22.2 |  | 3.1 |  | (13.2) |  | 22.0 |
| Wizards of the Coast and Digital Gaming |  | 142.3 |  | 225.6 |  | 219.1 |  | 332.0 |
| Ensertainment |  | (20.8) |  | 23.0 |  | (23.3) |  | 44.0 |
| Corporate and Other |  | (6.9) |  | (10.7) |  | 1.4 |  | (15.2) |
| (a) Non-GMP Adjustments include the following: |  |  |  |  |  |  |  |  |
| Acquisition-related costs ? | s | - | s | 3.6 | s | 1.9 | S | 6.3 |
| Acquired intangble amortization H |  | 18.1 |  | 18.3 |  | 34.9 |  | 37.4 |
| Operational Excellence charges ${ }^{* 1}$ |  |  |  |  |  |  |  |  |
| Transformation office and consuliant fees |  | 10.4 |  | - |  | 21.0 |  | - |
| Blueprint 2.0 implementation charges ${ }^{\text {a/ }}$ |  |  |  |  |  |  |  |  |
| eOne TV and Fim business sale process charges ** |  | 0.7 |  | - |  | 0.7 |  | - |
| Impairment of Goodwill and Intangble Assets ${ }^{\text {M }}$ |  | 296.2 |  | - |  | 296.2 |  | - |
| Total | s | 325.4 | s | 21.9 | s | 354.7 | s | 43.7 |

Win association with the Companys acquistion of eOne, the Company incurred stock compensation expenses of $\$ 1.9$ ( $\$ 1.7$ after-tax) in the six months ended Juty 2,2023
and $\$ 3.6$ ( $\$ 3.2$ ater-tax) and $\$ 6.3$ ( $\$ 5.6$ ater-tax) in the quarter and six months ended June $26,202$. The expense is included wathin Seling. Distribution and Administration.
 1) Represents intangible amortization costs related to the intangible assets acquired in the eOne accuisition. The Company has allocated certain of these intangibl

(4) Program related consultant and transfomation office fees of $\$ 10.4$ ( $\$ 8.0$ after tax) and $\$ 21.0$ ( $\$ 16.1$ after-tax) for the quarter and six months ended July 2,2023 , are included within Selling. Distritution and Administration within the Corporate and Other segment. These costs relate to the compretensive review of the Company's operation and development of a transformation plan to support the organization in icendifying, realizing and capturing savings to create efficiencies and improve businoss procosses and

The Company announced the results of its strategic review, Bluepint 2.0, a consumer-centic approach focusing on fewer, bigger brands, expanded licensing. branded entertarment, and high--margin growt in games, iggitar and direct. Charges recognized in Seling. Distribution and Administraton, as the Company implemenis the ne gy are 50.7 ( $\$ 0.5$ atter tax) for the quarter and six months ended July 2,2023 , consisting of
${ }^{(4)}$ eOne TV and Fim business sale process charges of $\$ 0.7$ ( $\$ 0.5$ after-tax) for the quarter and six months ended July 2,2023 , as a result of the sale process for the part of its eOne TV and tilm
${ }^{\text {(1) }}$ Non-cash Goodwill and Asse impaiment charges of $\$ 296.2$ ( (S279.9 after tax) For quarter and six months ended July 2,2023 incurred within the Entertainment segment, a Industy factors and S 650 related to an impaiment of te Company .
${ }^{11}$ Amants may not sumdue beraurcheng

## (UNAUDITED) (MILLIONS OF DOLLARS) EBITDA

## Reconciliation of Non-GAAP Financial Measures

## Reconciliation of EBITDA and Adjusted EBITDA ${ }^{(1)}$

|  | Quarter Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2023 |  | June 26, 2022 |  | July 2, 2023 |  | June 26, 2022 |  |
| Net Earnings Attributable to Hasbro, Inc. | \$ | (235.0) | \$ | 142.0 | \$ | (257.1) | \$ | 203.2 |
| Interest Expense |  | 46.6 |  | 41.7 |  | 92.9 |  | 83.3 |
| Income Tax Expense |  | 7.0 |  | 39.4 |  | 7.7 |  | 56.7 |
| Net Earnings Attributable to Noncontrolling Interests |  | 0.1 |  | (1.5) |  | 0.5 |  | 0.2 |
| Depreciation |  | 30.6 |  | 36.6 |  | 54.6 |  | 61.7 |
| Amortization of Intangibles |  | 22.8 |  | 27.2 |  | 45.9 |  | 54.3 |
| EBITDA | \$ | (127.9) | \$ | 285.4 | \$ | (55.5) | \$ | 459.4 |
| Non-GAAP Adjustments and Stock Compensation ${ }^{(2)}$ |  | 326.5 |  | 22.9 |  | 352.8 |  | 41.0 |
| Adjusted EBITDA | \$ | 198.6 | \$ | 308.3 | \$ | 297.3 | \$ | 500.4 |
| ${ }^{(2)}$ Non-GAAP Adjustments and Stock Compensation are comprised of the following: |  |  |  |  |  |  |  |  |
| Stock compensation | \$ | 19.2 | \$ | 22.9 | \$ | 34.9 | \$ | 41.0 |
| Operational Excellence charges |  | 10.4 |  | - |  | 21.0 |  | - |
| Blueprint 2.0 implementation charges |  | 0.7 |  | - |  | 0.7 |  | - |
| Impairment of Goodwill and Intangible Assets |  | 296.2 |  | - |  | 296.2 |  | - |
| Total | \$ | 326.5 | \$ | 22.9 | \$ | 352.8 | \$ | 41.0 |

[^7](UNAUDITED) (MILLIONS OF DOLLARS AND SHARES, EXCEPT PER SHARE DATA)

## Reconciliation of Non-GAAP Financial Measures

## Reconciliation of Net Earnings and Earnings per Share ${ }^{(1)}$

Quarter Ended

| (all adjustments reported after-tax) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2023 |  | Diluted Per Share Amount |  | June 26, 2022 |  | Diluted Per Share Amount |  |
| Net Earnings (Loss) Attributable to Hasbro, Inc. | \$ | (235.0) | \$ | (1.69) | \$ | 142.0 | \$ | 1.02 |
| Acquisition and related costs |  | - |  | - |  | 3.3 |  | 0.02 |
| Acquired intangible amortization |  | 14.3 |  | 0.10 |  | 15.3 |  | 0.11 |
| Operational Excellence charges |  | 8.0 |  | 0.06 |  | - |  | - |
| Blueprint 2.0 implementation charges |  | 0.5 |  | - |  | - |  | - |
| Impairment of Goodwill and Intangible Assets |  | 279.9 |  | 2.01 |  | - |  | - |
| Net Earnings Attributable to Hasbro, Inc., as Adjusted | \$ | 67.7 | \$ | 0.49 | \$ | 160.6 | \$ | 1.15 |


| (all adjustments reported after-tax) | Six Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | July 2, 2023 |  | Diluted Per Share Amount |  | June 26, 2022 |  | Diluted Per Share Amount |  |
| Net Earnings (Loss) Attributable to Hasbro, Inc. | \$ | (257.1) | \$ | (1.85) | \$ | 203.2 | \$ | 1.46 |
| Acquisition and related costs |  | 1.7 |  | 0.01 |  | 5.6 |  | 0.04 |
| Acquired intangible amortization |  | 27.6 |  | 0.20 |  | 31.2 |  | 0.22 |
| Operational Excellence charges |  | 16.1 |  | 0.12 |  | - |  | - |
| Blueprint 2.0 implementation charges |  | 0.5 |  | - |  | - |  | - |
| Impairment of Goodwill and Intangible Assets |  | 279.9 |  | 2.02 |  | - |  | - |
| Net Earnings Attributable to Hasbro, Inc., as Adjusted | \$ | 68.7 | \$ | 0.49 | \$ | 240.0 | \$ | 1.72 |

[^8]
[^0]:    Action Figures \& Accessories TRANSFORMERS revenue and POS growth

    Arts \& Crafts
    PLAY-DOH growth in POS
    Games
    According to Circana, MONOPOLY regained \#1 property rank among Games, excluding Trade Card Games globally*; does not reflect majority of MAGIC: THE GATHERING or DUNGEONS \& DRAGONS

[^1]:    \$ Millions; Unaudited Financials

[^2]:    ${ }^{1}$ Amounts may not sum due to rouncing

[^3]:    ${ }^{\text {(1) Amourst may not sum due to rounding }}$

[^4]:    ${ }^{(1)}$ Hasbro Total Gaming includes all gaming revenue, most notably DUNGEONS \& DRAGONS, MAGIC: THE GATHERING and Hasbro Garning.

[^5]:    ${ }^{(d)}$ Hasbro Total Gaming includes all gaming revenue, most notably DUNGEONS \& DRAGONS, MAGIC: THE GATHERING and Hasbro Gaming.

[^6]:    ${ }^{(3)}$ Amounts within this section may not sum due to rounding

[^7]:    ${ }^{(1)}$ Amounts may not sum due to rounding

[^8]:    ${ }^{1)}$ Amounts may not sum due to rounding

