### SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

#### FORM 10-Q

### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 27, 2005

Commission file number 1-6682

HASBRO, INC. (Exact Name of Registrant, As Specified in its Charter)

Rhode Island (State of Incorporation)

<u>05-0155090</u> (I.R.S. Employer Identification No.)

<u>1027 Newport Avenue, Pawtucket, Rhode Island 02862</u> (Address of Principal Executive Offices, Including Zip Code)

(401) 431-8697 (Registrant's Phone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

Yes X or No \_

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes X or No \_

The number of shares of Common Stock, par value \$.50 per share, outstanding as of April 21, 2005 was 178,307,018.

#### PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

## HASBRO, INC. AND SUBSIDIARIES Consolidated Balance Sheets

#### (Thousands of Dollars Except Share Data) (Unaudited)

Assets		March 27, 2005	March 28, 2004	Dec. 26, 2004
Current assets	•	070 004	004 700	705.000
Cash and cash equivalents  Accounts receivable, less allowance for doubtful accounts of \$36,000,	\$	876,891	631,720	725,002
\$38,900 and \$37,000		199,594	206,201	578,705
Inventories		232,660	188,257	194,780
Deferred income taxes		94,307	118,727	93,134
Prepaid expenses		138,828		•
Total current assets		1,542,280		1,718,222
Property, plant and equipment, net		201,692	197,793	206,934
Other assets				
Goodwill Other intangibles, less accumulated amortization		468,919	473,056	469,726
of \$513,809, \$449,809 and \$489,238		613,999	695,617	637,929
Other		200,853	270,893	207,849
Total other assets		1,283,771	1,439,566	1,315,504
Total assets	\$	3,027,743	2,905,903 ======	3,240,660 ======

(continued)

## HASBRO, INC. AND SUBSIDIARIES Consolidated Balance Sheets (continued)

## (Thousands of Dollars Except Share Data) (Unaudited)

Liabilities and Shareholders' Equity	March 27, 2005	March 28, 2004	Dec. 26, 2004
Current liabilities Short-term borrowings Current portion of long-term debt	\$ 16,159 356,619	15,835 1,315	•
Accounts payable Accrued liabilities	112,715 505,593		167,585 638,943
Total current liabilities		672,538	
Long-term debt, excluding current portion Deferred liabilities	266,242 151,229	•	302,698 149,627
Total liabilities	1,408,557		
Shareholders' equity Preference stock of \$2.50 par value			
Authorized 5,000,000 shares; none issued Common stock of \$.50 par value. Authorized 600,000,000 shares;	-	-	-
issued 209,694,630	104,847	· ·	•
Additional paid-in capital	·	391,566	
Deferred compensation	(65)		(98)
Retained earnings Accumulated other comprehensive earnings Treasury stock, at cost; 31,476,112 shares at March 27, 2005, 33,462,722 at March 28,2004	1,701,448 66,327		
and 32,379,369 at December 26, 2004	•	(676,412)	•
Total shareholders' equity	1,619,186	1,404,248	1,639,724
Total liabilities and shareholders' equity	\$ 3,027,743	2,905,903 ======	3,240,660 ======

See accompanying condensed notes to consolidated financial statements.

## HASBRO, INC. AND SUBSIDIARIES Consolidated Statements of Operations

#### (Thousands of Dollars Except Per Share Data) (Unaudited)

	Quarter Ended	
	March 27,	March 28,
	2005	2004
Net revenues	\$ 454,944	474,247
Cost of sales	165,975	186,723
Gross profit	288,969	287,524

Expenses		
Amortization	24,755	15,241
Royalties	40,872	32,639
Research and product development	31,041	31,683
Advertising	54,190	55,330
Selling, distribution and administration	136,571	137,959
Total expenses		272,852
Operating profit	1,540	14,672
Nonoperating (income) expense		
Interest expense	7,731	8,307
Other income, net	(2,966)	(2,046)
Total nonoperating expense		6,261
Earnings (loss) before income taxes	(3,225)	8,411
Income taxes	488	1,879
Net earnings (loss)	\$ (3,713)	6,532
	======	======
Net earnings (loss) per common share		
Basic	\$ (.02)	.04
	======	======
Diluted	\$ (.02)	.03
	======	======
Cash dividends declared per common share	\$ .09	.06
	======	======

See accompanying condensed notes to consolidated financial statements.

# HASBRO, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows Quarters Ended March 27, 2005 and March 28, 2004 (Thousands of Dollars) (Unaudited)

(Unaudited)		
	2005	2004
Cash flows from operating activities		
Net earnings (loss)	\$ (3,713)	6,532
Adjustments to reconcile net earnings (loss) to net		
cash provided by operating activities:		
Depreciation and amortization of plant and equipment	13,361	13,739
Other amortization	24,755	15,241
Change in fair value of liabilities potentially settleable		
in common stock		(1,700)
Deferred income taxes	(2,214)	4,476
Compensation earned under restricted stock plans	33	90
Change in operating assets and liabilities (other		
than cash and cash equivalents):		
Decrease in accounts receivable	370,893	401,569
Increase in inventories	(38,984)	(18,379)
Increase in prepaid expenses		(32,493)
Decrease in accounts payable and accrued liabilities		(258,220)
Other	2,134	3,217
Net cash provided by operating activities	159.642	134,072
, , , , , , , , , , , , , , , , , , ,		
Cash flows from investing activities		
Additions to property, plant and equipment	(11.783)	(13,855)
Investments and acquisitions		(9,564)
Other		1,091
		_,00_
Net cash utilized by investing activities	(11.020)	(22,328)
That dual dumbed by involving doubled		
Cash flows from financing activities		
Repayments of borrowings with original maturities		
of more than three months	(360)	(324)
Net repayments of other short-term borrowings	, ,	(7,256)
Stock option transactions	13 398	12,259
Dividends paid	(10.647)	(5,267)
Δίνιαστασ ραία	(10,047)	(3,201)
Net cash provided (utilized) by financing activities	1 227	(588)
Net cash provided (dillized) by illiancing activities	1,221	(300)
Effect of exchange rate changes on cash	2,040	
check of exchange rate changes on cash	2,040	(103)
Increase in each and each equivalents		110,973
Increase in cash and cash equivalents  Cash and cash equivalents at beginning of year	· ·	•
Cash and cash equivalents at beginning of year	125,002	520,747
Cach and each equivalents at and of paried	¢076 001	621 720
Cash and cash equivalents at end of period	\$876,891	-
	======	======

#### HASBRO, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows (continued) Quarters Ended March 27, 2005 and March 28, 2004

#### (Thousands of Dollars) (Unaudited)

	2005	2004
Supplemental information		
Cash paid during the period for:		
Interest	\$ 9,732	11,082
Income taxes	\$ 3,219	14,951

See accompanying condensed notes to consolidated financial statements.

## HASBRO, INC. AND SUBSIDIARIES Consolidated Statements of Comprehensive Earnings (Loss)

#### (Thousands of Dollars) (Unaudited)

	Quarter Ended		
	March 27, 2005	March 28, 2004	
Net earnings (loss)	\$ (3,713)	6,532	
Other comprehensive loss	(16,061)	(9,297)	
Total comprehensive loss	\$ (19,774)	(2,765)	
	======	======	

See accompanying condensed notes to consolidated financial statements.

#### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements

### (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(1) In the opinion of management, the accompanying unaudited interim financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of March 27, 2005 and March 28, 2004, and the results of its operations and cash flows for the periods then ended in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

The quarters ended March 27, 2005 and March 28, 2004 are thirteen week periods.

The results of operations for the quarter ended March 27, 2005 are not necessarily indicative of results to be expected for the full year.

These condensed consolidated financial statements have been prepared without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and disclosures normally included in the financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. The Company filed audited financial statements for the year ended December 26, 2004 in its annual report on Form 10-K, which includes all such information and disclosures, and accordingly, should be read in conjunction with the financial information included herein.

The Company's accounting policies are the same as those described in Note 1 to the Company's consolidated financial statements for the fiscal year ended December 26, 2004. Substantially all of the Company's inventories consist of finished goods.

#### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(2) Net earnings (loss) per share data for the fiscal quarters ended March 27, 2005 and March 28, 2004 were computed as follows:

	2005		200	
	Basic	Diluted		Diluted
Net earnings (loss) Effect of dilutive securities: Change in fair value of liabilities	\$ (3,713)	(3,713)	6,532	6,532
potentially settleable in common stock	-	-	-	(1,700)
Adjusted net earnings (loss)	\$ (3,713)	(3,713)	6,532	4,832
	======	======	======	======
Average shares outstanding Effect of dilutive securities: Liabilities potentially settleable in	177,763	177,763	175,742	175,742
common stock	-	-	_	5,006
Options and warrants	-	-	-	3,205
Equivalent shares	177,763 ======	177,763 ======	175,742 ======	183,953 =====
Net earnings (loss) per share	\$ (.02) =====	(.02)	.04	.03

### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

In December 2004, the Company adopted Emerging Issues Task Force ("EITF") Issue 04-8, "The Effect of Contingently Convertible Instruments on Diluted Earnings per Share", which states that the dilutive effect of contingent convertible debt instruments must be included in dilutive earnings per share regardless of whether the triggering contingency has been satisfied. Issue 04-8 requires application on a retroactive basis and restatement of prior period earnings per share, and is effective for periods ending after December 15, 2004. For both the first quarter of 2005 and 2004, the effect of the assumed conversion had an anti-dilutive effect on earnings (loss) per share, and accordingly, no adjustment to the diluted earnings (loss) per share calculation was necessary. The impact of the assumed conversion of the debentures would result in an additional 11,574 shares be included in the calculation of the diluted earnings per share.

Certain warrants containing a put feature that may be settled in cash or common stock are required to be accounted for as a liability at fair value. The Company is required to assess if these warrants, classified as a liability, have a more dilutive impact on earnings per share when treated as an equity contract. For the 2005 first quarter, these warrants, when treated as an equity contract, did not have a more dilutive impact on loss per share and no adjustment to the loss per share calculation was necessary. For the 2004 first quarter, the warrants had a more dilutive impact on earnings per share, assuming they were treated as an equity contract. Accordingly, for the first quarter 2004 diluted earnings per share calculation, the numerator includes an adjustment to earnings for the income included therein related to the fair market value adjustment and the denominator i ncludes an adjustment for the shares issuable as of quarter end.

Options and warrants to acquire shares totaling 21,706 at March 27, 2005 and 3,439 at March 28, 2004, were excluded from the calculation of diluted earnings per share because to include them would have been antidilutive. Of the options and warrants to acquire shares totaling 21,706 at March 27, 2005, 16,614 of these would have been included in the calculation of diluted earnings per share had the Company not had a net loss in the first quarter of 2005. Assuming that these options and warrants were included, under the treasury stock method, they would have resulted in an additional 2,296 shares being included in the diluted earnings per share calculation for the quarter ended March 27, 2005.

(3) Hasbro uses the intrinsic-value method of accounting for stock options granted to employees. As required by the Company's existing stock plans, stock options are granted at, or above, the fair market value of the Company's stock, and, accordingly, no compensation expense is recognized for these grants in the consolidated statements of operations. The Company records compensation expense related to other stock-based awards, such as restricted stock grants, over the period the award vests, typically three years.

Had compensation expense been recorded under the fair value method as set forth in the provisions of Statement of Financial Accounting Standards No. 123 ("SFAS 123") for stock options awarded, the impact on the Company's net earnings (loss) and net earnings (loss) per share for the fiscal quarters ended March 27, 2005 and March 28, 2004 would have been:

### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

### (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

	2005	2004
Reported net earnings (loss) Add:	\$ (3,713)	6,532
Stock-based employee compensation ex included in reported net earnings, net of effects		61
Deduct:		0_

(3,477)	(2,643)
(3,456)	(2,582)
\$ (7,169) =====	3,950 =====
<b>+</b> (22)	•
\$ (.02) ======	.04
\$ (.02)	.03
======	======
\$ (.04)	.02
======	======
Ф (.U4) ======	.01
	(3,456) \$ (7,169) ====== \$ (.02) ====== \$ (.02) ======

On December 16, 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004), "Share-Based Payment" ("SFAS 123(R)"), which amends SFAS 123 and SFAS 95 "Statement of Cash Flows". SFAS 123(R) requires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consolidated financial statements. In addition, the adoption of SFAS 123(R) requires additional accounting and disclosure related to the income tax and cash flow effects resulting from share-based payment arrangements. In April 2005, the Securities and Exchange Commission delayed the implementation of SFAS 123(R) until the first fiscal year beginning after June 15, 2005. SFAS 123(R) will be effective for the Company as of December 26, 2005, the first day of the 2006 fi scal year. The Company is evaluating the requirements of SFAS 123(R) and has not yet determined the method of adoption of SFAS No. 123R, or the effect that SFAS 123(R) will have on its financial position and results of operations.

### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(4) Other comprehensive earnings (loss) for the quarters ended March 27, 2005 and March 28, 2004 consist of the following:

	=====	=====
	\$ (16,061)	(9,297)
Reclassifications to earnings, net of tax	2,216	2,891
Gains on cash flow hedging activities, net of tax	3,541	224
Changes in value of available-for-sale securities, net of tax	1,937	(3,088)
Foreign currency translation adjustments	\$ (23,755)	(9,324)
	2005	2004

Reclassification adjustments from other comprehensive loss to net earnings (loss) of \$2,216 and \$2,891 for the quarters ended March 27, 2005 and March 28, 2004, respectively, represent net losses on cash flow hedging derivatives for which the related transaction has impacted earnings and was reflected in cost of sales. These losses on cash flow hedging derivatives include losses (gains) on cash flows reclassified to earnings as the result of hedge ineffectiveness of \$(31) and \$160 for the quarters ended March 27, 2005 and March 28, 2004, respectively. The Company expects the remaining deferred gains on derivative hedging instruments at March 27, 2005 of \$1,140 in accumulated other comprehensive earnings to be reclassified to earnings within the next twelve months.

(5) The following table presents the components of the net periodic cost of the Company's defined benefit pension and other postretirement plans for the quarters ended March 27, 2005 and March 28, 2004. Components of the first quarter 2004 net periodic pension cost were restated to include the

amounts related to the Company's foreign pension plans, in order to conform to the current period presentation.

	Per	Pension		tirement
	2005	2004	2005	2004
Service cost	\$ 3,004	2,636	144	151
Interest cost	4,620	4,221	500	571
Expected return on assets	(4,762)	(4,091)	-	-
Net amortization and deferrals	910	810	87	134
Net periodic benefit cost	\$ 3,772	3,576	731	856
	=====	=====	=====	=====

In April 2005, the Company made cash contributions to its pension plans of approximately \$9,200. The Company expects to contribute approximately \$3,800 during the remainder of 2005.

### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

### (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(6) Hasbro is a worldwide leader in children's and family leisure time and entertainment products and services, including the development, manufacture and marketing of games and toys ranging from traditional to high-tech. The Company's main reportable segments are U.S. Toys, Games, and International. In addition, the Company has one other segment, Operations, which meets the quantitative thresholds for reportable segments.

In the United States, the U.S. Toys segment includes the development, marketing and selling of boys' action figures, vehicles and playsets, girls' toys, electronic toys and plush products, children's consumer electronics, preschool toys and infant products, creative play products, electronic interactive products, electronic learning aids, and toy-related specialty products. The Games segment includes the development, manufacturing, marketing and selling of traditional board games and puzzles, DVD- based games, handheld electronic games, and trading card and role-playing games. Within the International segment, the Company develops, manufactures, markets and sells both toy and certain game products in non-U.S. markets. The Operations segment sources finished product for the majority of the Company's segments. The Company also has other segments that primarily license out certain toy and game properties. These other segments do not meet the quantitative thresholds for reportable segments and have been combined for reporting purposes.

Segment performance is measured at the operating profit level. Included in Corporate and eliminations are certain corporate expenses, the elimination of intersegment transactions and certain assets benefiting more than one segment. Intersegment sales and transfers are reflected in management reports at amounts approximating cost. Certain shared costs are allocated to segments based upon foreign exchange rates fixed at the beginning of the year, with adjustment to actual foreign exchange rates included in Corporate and eliminations.

The accounting policies of the segments are the same as those referenced in Note 1.

Results shown for the quarter are not necessarily representative of those which may be expected for the full year 2005 nor were those of the 2004 first quarter representative of those actually experienced for the full year 2004. Similarly, such results are not necessarily those which would be achieved were each segment an unaffiliated business enterprise.

#### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

Information by segment for the quarters ended March 27, 2005 and March 28, 2004 is as follows:

	Quarter Ended March 27, 2005		Quarter Ended March 28, 2004	
Not revenues	External	Affiliate	External	Affiliate
Net revenues U.S. Toys	\$166,473	155	152,390	701
Games	99,037	5,197	127,598	6,537
International		416		
Operations (a)	66	122,851		112,662
Other segments	11,481		12,997	-
Corporate and eliminations	-	(128,619)	-	(132,783)
	\$454,944 ======	-		
	-	arter ended ch 27, 2005	-	
Operating profit (loss)				
U.S. Toys		\$ 7,915		1,035
Games		1,205		19,584
International		. ,	(	(10,032)
Operations (a)		734		714
Other segments		4,949		3,254
Corporate and eliminations		(4,562)		117
		\$ 1,540		14,672
		=====	=	=====
	Mar	ch 27, 2005	March 28,	2004
Total assets				
U.S. Toys		\$ 960,705	8	87,041
Games		1,596,269	1,4	51,620
International		1,365,822	· · · · · · · · · · · · · · · · · · ·	49,747
Operations		645,173		607,950
Other segments		103,442		.80,658
Corporate and eliminations (b)		(1,643,668)	(1,4	71,113)
		\$3,027,743	2,9	05,903
		======	===	=====

### HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

- (a) The Operations segment derives substantially all of its revenues, and thus its operating results from intersegment activities.
- (b) Certain intangible assets, primarily goodwill, which benefit operating segments are reflected as Corporate assets for segment reporting purposes. These amounts have been allocated to the reporting unit which benefits from their use. In addition, allocations of certain expenses related to these assets to the individual operating segments are done prior to the start of the year based on budgeted amounts. Any difference between actual and budgeted amounts are reflected in the Corporate segment.

The following table presents consolidated net revenues by class of principal products for the quarters ended March 27, 2005 and March 28, 2004. Certain 2004 amounts have been reclassified to conform to the current period presentation.

	2005	2004
Boys toys	\$157,400	139,500
Games and puzzles	164,200	193,100
Preschool toys	30,000	40,800
Creative play	17,700	27,300
Electronic toys	20,600	20,500
Girls toys	33,300	23,500
Other	31,744	29,547
Net revenues	\$454,944	474,247
	======	======

(7) On October 22, 2004, the American Jobs Creation Act of 2004 (the "Act") was signed into law. The Act creates a one-time incentive for U.S. corporations to repatriate undistributed earnings from their international subsidiaries by providing an 85% dividends-received deduction for certain international earnings. The deduction is available to corporations during the tax year that includes October 22, 2004 or in the immediately subsequent tax year. The Company is in the process of evaluating whether it will repatriate international earnings under the provisions of the Act. The Company expects to complete its evaluation of the effects of the repatriation provision within a reasonable period of time following the issuance of additional clarifying language or statutory technical corrections on key elements of the legislation. The range of possible amounts the Company is considering for repatriation under this provision is between zero and \$500,000. The related potential range of income tax under the law as currently written is between zero and \$70,000.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

## HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations

(Thousands of Dollars Except Per Share Data)

#### **EXECUTIVE SUMMARY**

The Company earns revenue and generates cash through the sale of a variety of toy and game products both within the United States and in international markets. Most of the Company's products are either internally developed or licensed from outside inventors. In addition to products based on its own core brands, the Company also offers internally developed products tied to licensed movie and television based entertainment properties.

The Company's principal business strategies focus on:

- Growing its core brands,
- Developing new and innovative toy and game products, and
- Increasing operating margins by optimizing efficiencies within the Company.

Management views the Company's principal product opportunities as falling into three general categories: core brands, innovative new products and licensed entertainment-based products. Although the Company intends to continue to offer products based on licensed entertainment properties, in the past four years the Company has actively sought to reduce its reliance on products based on theatrical properties and to achieve more consistent performance by focusing greater resources on the development and growth of its core brands and on developing innovative products.

The Company's core brands represent Company-owned or Company-controlled brands, such as G.I. JOE, TRANSFORMERS, MY LITTLE PONY, MONOPOLY, MAGIC: THE GATHERING, PLAYSKOOL and TONKA, which the Company views as presenting potential to be successful over the long term. The Company has a large portfolio of owned and controlled brands, which can be introduced in new formats and platforms over time While the volatility of consumer preferences and the high level of competition in the toy and game industry make it challenging to maintain the long-term success of product lines, by focusing on its core brands the Company is working to build a more consistent revenue stream and basis for future growth.

In addition to its focus on core brands, the Company's strategy also involves trying to meet ever changing consumer preferences by identifying and offering innovative products based on market opportunities. In 2004, innovative products such as VIDEONOW COLOR were significant contributors to revenue for the Company. Product offerings for 2005 include the reintroduction of LITTLEST PET SHOP and FURBY and the new ION EDUCATIONAL GAMING SYSTEM. The Company believes its strategy of focusing on the development of its core brands and continuing to identify innovative new products will help to prevent the Company from being dependent on the success of any one product line.

While the Company's strategy focuses on growing its core brands and the development of innovative, new products, the Company continues to evaluate and enter into arrangements to license movie and television entertainment-based properties when the Company believes it is economically beneficial.

HASBRO, INC. AND SUBSIDIARIES
Management's Discussion and Analysis of Financial
Condition and Results of Operations (continued)

(Thousands of Dollars Except Per Share Data)

Major theatrical entertainment-based licenses in 2004 included DREAMWORKS' SHREK II, DISNEY'S THE INCREDIBLES, and LUCASFILM'S STAR WARS. In 2005, the STAR WARS license is expected to be a significant contributor to the Company's net revenues, in conjunction with the May 19, 2005 release of STAR WARS EPISODE III: REVENGE OF THE SITH. While gross profits for products related to STAR WARS EPISODE III: REVENGE OF THE SITH are generally higher, this increased gross margin is largely offset by royalty expenses incurred on these sales, as well as amortization expense of related property rights.

In recent years, the Company has also focused on reducing its fixed costs and increasing its operating margins. As part of this continuous process, in 2004, the Company reassessed the development

process in its U.S. Toys segment, moving a greater amount of product development outside of the U.S., resulting in a streamlining of its U.S. Toys workforce. While the Company has made significant progress in this area over the last few years, it will continue to review its operations in order to determine areas where greater efficiency can be achieved.

The Company's recent strategy has also focused on achieving and maintaining a debt-to-capitalization ratio, defined as total debt, both short-term and long-term, as a percentage of total equity plus total debt, of 25-30%. From 2001 through 2004, as part of this strategy, the Company has repurchased or repaid approximately \$547,000 in principal amount of long-term debt, primarily using cash from operations. The Company believes that the reduction in its debt-to-capitalization ratio has further strengthened its balance sheet and improved its liquidity by decreasing cash required to service outstanding debt, thereby increasing the ability of the Company to obtain additional financing should the need to do so arise. At March 27, 2005, the Company's debt-to-capitalization ratio was approximately 28%, which compared to approximately 33% at March 28, 2004 and is cons istent with December 26, 2004. Due to the seasonal nature of the business, the Company's debt-to-capitalization ratio normally peaks at the end of the third quarter, when its working capital requirements are greatest. It is the Company's intent to continue to assess the desirability of using available cash from operations to further reduce its outstanding long-term debt and to maintain this target ratio, as market conditions and the Company's committed revolving credit agreement and other sources of financing allow.

Consolidation in the toy and game industry and associated retail uncertainty continues into 2005, and includes the pending sale of the Company's second largest customer, Toys 'R Us. The sale is expected to close in the third guarter of 2005. The Company's remaining customer base continues to become more concentrated. The Company's top three customers, Wal-Mart Stores, Inc., Toys 'R Us, Inc. and Target Corporation, accounted for approximately 46% of full year net revenues in 2004. Wal-Mart Stores, Inc., Toys 'R Us, Inc. and Target Corporation, accounted for approximately 20%, 11%, and 9%, respectively, of first quarter 2005 net revenues, and 17%, 13%, and 6%, respectively, of first quarter 2004 net revenues. The consolidation of customers may provide certain benefits to the Company, such as potentially more efficient product distribution and other decreased costs of sales and distribution, including potential efficiencies related to SKU reductions. However, this consolidation also creates additional risks to the Company's business associated with a major customer having financial difficulties or reducing its business with the Company. In addition, increased customer concentration may decrease the prices the Company is able to obtain for some of its products. The Company believes that its strategy of seeking to produce sought after products, which provide value to both consumers and the Company's customers, will help protect the Company from any negative impact resulting from an environment of increasing retail consolidation.

#### (Thousands of Dollars Except Per Share Data)

#### **SUMMARY**

The relationship between various components of the results of operations, stated as a percent of net revenues, is illustrated below for the first quarters of 2005 and 2004.

	2005	2004
Net revenues	100.0 %	100.0%
Cost of sales	36.5	39.4
Gross profit	63.5	60.6
Amortization	5.5	3.2
Royalties	9.0	6.9
Research and product development	6.8	6.7
Advertising	11.9	11.7
Selling, distribution and administration	30.0	29.1
Operating profit	0.3	3.0
Interest expense	1.7	1.7
Other (income) expense, net	(0.7)	(0.5)
Earnings (loss) before income taxes	(0.7)	1.8
Income taxes	0.1	0.4
Net earnings (loss)	(0.8)%	1.4%
	======	======

#### **RESULTS OF OPERATIONS**

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Net loss for the first quarter of 2005 was \$(3,713) compared with net earnings of \$6,532 in the first quarter of 2004. Basic and diluted loss per share for the quarter were \$(.02) in 2005 compared with basic and diluted earnings per share of \$.04 and \$.03, respectively, in 2004. Included in net loss and basic and diluted loss per share for 2005 is \$4,970 of non-cash expense relating to the increase in fair value of certain warrants. This compares with \$1,700 of non-cash income included in net earnings and basic earnings per share in 2004 relating to the decrease in fair value of the same warrants. In accordance with U.S. generally accepted accounting principles, diluted earnings per share for the first quarter 2004 do not include the \$1,700 favorable impact of the fair value warrant adjustment, but do include the dilutive impact of shares issuable under this agreement.

The Company adopted Emerging Issues Task Force ("EITF") Issue 04-8, "The Effect of Contingently Convertible Instruments on Diluted Earnings per Share", in December 2004, which requires that the dilutive effect of contingent convertible debt instruments be included in diluted earnings per share regardless of whether the triggering contingency has been satisfied.

HASBRO, INC. AND SUBSIDIARIES

Management's Discussion and Analysis of Financial

Condition and Results of Operations (continued)

(Thousands of Dollars Except Per Share Data)

For the first quarters of 2005 and 2004, the effect of the assumed conversion of the Company's Senior Convertible Debentures due 2021 was anti-dilutive and, accordingly, no adjustment to earnings (loss) per share was necessary.

Consolidated net revenues for the quarter ended March 27, 2005 decreased 4% to \$454,944 from \$474,247 for the quarter ended March 28, 2004. Operating profit for the quarter ended March 27, 2005 was \$1,540 compared to \$14,672 in 2004. Most of the Company's revenues and operating profit are derived from its three principal segments: U.S. Toys, Games and International, which are discussed in detail below.

The following table presents net revenues and operating profit (loss) data for the Company's three principal segments for the first quarter of fiscal years 2005 and 2004.

	2005	2004	% Change
Net Revenues			
U.S. Toys	\$166,473	\$152,390	9%
Games	99,037	127,598	(22%)
International	177,887	180,741	(2%)
Operating Profit (Loss)			
U.S. Toys	\$ 7,915	\$ 1,035	665%
Games	1,205	19,584	(94%)
International	(8,701)	(10,032)	13%

#### U.S. TOYS

U.S. Toys segment net revenues for the quarter ended March 27, 2005 increased 9% to \$166,473 from the same period in 2004. The increase was primarily due to shipments of products related to STAR WARS EPISODE III: REVENGE OF THE SITH, which is scheduled for theatrical release on May 19, 2005. The increase was partially offset by decreased shipments of TRANSFORMERS and PLAYSKOOL products, as well as the expected decrease in sales of BEYBLADE products. During the remainder of 2005, the Company expects higher sales of STAR WARS related products as compared to last year, due to the theatrical release mentioned above. Also having a positive effect on net revenues was the reintroduction of LITTLEST PET SHOP products.

U.S. Toys segment operating profit of \$7,915 for the quarter ended March 27, 2005 compares to an operating profit of \$1,035 for the quarter ended March 28, 2004. The increase in operating profit was primarily due to increased gross margin associated with both increased revenues and the change of mix of products sold in 2005, specifically STAR WARS products. The increase in gross margin due to STAR WARS was partially offset by higher royalties and higher amortization expense relating to the product rights associated with STAR WARS. Sales of products related to entertainment-based properties, such as STAR WARS, typically carry a higher gross margin. These products also carry a higher rate of royalties, and the resulting operating profit is generally not as high as it is for revenues derived from the sale of Company owned or Company-controlled brands. The first quarter 2005 operating profit was also positively impacted by the Company's cost reduction initiatives, implemented in the fourth quarter of 2004.

## HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

(Thousands of Dollars Except Per Share Data)

#### **GAMES**

Games segment net revenues for the 2005 first quarter decreased 22% to \$99,037 from the 2004 first quarter. The decrease in revenues was primarily due to decreased sales volume of trading card games, mainly DUEL MASTERS and MAGIC: THE GATHERING products. Net revenues in the 2005 first quarter were also negatively impacted by lower shipments of board games, as the Company expects this business to become more concentrated during latter half of the year.

Games segment operating profit decreased 94% to \$1,205 for the quarter ended March 27, 2005 from \$19,584 for the quarter ended March 28, 2004. This decrease is primarily due to the decline in volume of sales mentioned above.

#### INTERNATIONAL

International segment net revenues decreased slightly by 2% to \$177,887 for the quarter ended March 27, 2005 from \$180,741 for the quarter ended March 28, 2004. International net revenues were positively impacted by currency translation of approximately \$7,100, as the result of the weaker U.S. dollar. Excluding the favorable impact of foreign exchange, International net revenues decreased 5.5% in local currency to \$170,787. The decrease in local currency revenue for the quarter was primarily the result of decreased sales of BEYBLADE products, ACTION MAN, DISNEY, and MAGIC: THE GATHERING products. These decreases were mostly offset by increased revenues from shipments of STAR WARS products. Also having a positive effect on net revenues were increased sales of MY LITTLE PONY and the reintroduction of LITTLEST PET SHOP products.

International segment operating loss decreased to \$8,701 for the quarter ended March 27, 2005 from a loss of \$10,032 for the quarter ended March 28, 2004. Although revenues were positively impacted by the weaker U.S. dollar, as noted above, operating expenses were also impacted, with a resulting net unfavorable translation impact to International operating profit of approximately \$837 for the quarter ended March 27, 2005. Absent the impact of foreign exchange rates, the decrease in operating loss was primarily due to increased gross profit, despite the decrease in sales. The increase in gross profit was primarily due to product mix, primarily increased sales of STAR WARS products. The increase in gross profit was partially offset by higher intangible amortization as the result of the increased sales of STAR WARS products. Increased royalty expense as a result of the increased sales of STAR WARS products was offset by decreased royalties as the result of decreased sales of BEYBLADE products.

#### (Thousands of Dollars Except Per Share Data)

#### **GROSS PROFIT**

The Company's gross profit margin increased to 63.5% for the quarter ended March 27, 2005 from 60.6% for the quarter ended March 28, 2004. This increase was due to changes in product mix with increased sales of STAR WARS products, being partially offset by decreased sales of trading card games, all of which have higher gross margins. The Company anticipates higher gross margins in 2005 due to increased product revenue in connection with the anticipated release of STAR WARS EPISODE III: REVENGE OF THE SITH. However, the Company also expects that the expected increase in gross margins will be partially offset by increased royalty expense relating to these sales as well as increased amortization of related product rights. The Company aggressively monitors its levels of inventory, attempting to avoid unnecessary expenditures of cash and potential charges related to obsolesce nce. The Company's failure to accurately predict and respond to consumer demand could result in overproduction of less popular items, which could result in higher obsolescence costs, causing a reduction in gross profit.

#### **EXPENSES**

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The Company's operating expenses, stated as percentages of net revenues, are illustrated below for the first quarters of fiscal years 2005 and 2004.

	2005	2004
Amortization	5.5%	3.2%
Royalties	9.0	6.9
Research and product development	6.8	6.7
Advertising	11.9	11.7
Selling, distribution and administration	30.0	29.1

Amortization expense increased to \$24,755 in the first quarter of 2005 from \$15,241 in the first quarter of 2004. A portion of amortization expense relates to licensing rights and is based on expected sales of products related to those licensing rights. The increase in amortization expense in the first quarter of 2005 relates to increased amortization of the product rights related to STAR WARS as a result of increased sales of STAR WARS products in anticipation of the May 2005 release of STAR WARS EPISODE III: REVENGE OF THE SITH. The Company expects amortization expense to continue to be higher in 2005 compared to 2004 due to the increased product revenue anticipated in connection with the STAR WARS theatrical release in May.

Royalty expense for the quarter ended March 27, 2005 increased to \$40,872, or 9.0% of net revenues from \$32,639, or 6.9% of net revenues in the first quarter of 2004. This increase is primarily the result of increased sales of entertainment based products, primarily related to STAR WARS. As noted above, the Company expects a higher level of royalties in 2005 compared to 2004 as a result of product sales related to the theatrical release of STAR WARS EPISODE III: REVENGE OF THE SITH.

HASBRO, INC. AND SUBSIDIARIES

Management's Discussion and Analysis of Financial

Condition and Results of Operations (continued)

(Thousands of Dollars Except Per Share Data)

Investment in research and product development costs is an important component to the Company's strategy to grow core brands and to create new and innovative toy and game products. Research and product development expenses for the quarter ended March 27, 2005 remained relatively consistent in dollars and as a percentage of sales at \$31,041, or 6.8% of net revenues, compared to \$31,683, or 6.7% of net revenues, for the quarter ended March 28, 2004.

Advertising expense decreased slightly in dollars to \$54,190 in 2005 from \$55,330 in 2004, but remained relatively consistent as a percentage of net revenues of 11.9% in 2005, compared to 11.7% in

2004. This is consistent with the Company's strategy to continue to focus on advertising as a means to increase and sustain awareness of its core brands, as well as to introduce new products.

The Company's selling, distribution and administration expenses decreased in dollars, but increased slightly as a percentage of net revenues in 2005 to \$136,571 or 30.0% of net revenues from \$137,959, or 29.1% of net revenues in the first quarter of 2004. The decrease in dollars reflects lower expenses resulting from the Company's cost reduction and business efficiency initiatives, which were partially offset by higher international expenses in translated U.S. dollars as the result of the weaker U.S. dollar. The Company is continuing its focus on reducing selling, distribution and administration expenses, and anticipates that these costs as a percentage of net revenues will decline overall in 2005.

#### NONOPERATING (INCOME) EXPENSE

Interest expense for the first quarter of 2005 was \$7,731 compared with \$8,307 in the first quarter of 2004. Reductions in interest expense due to lower levels of debt in 2005 than 2004 were partially offset by increases due to higher interest rates in 2005 than 2004.

Other income, net, of \$2,966 for the first quarter of 2005 compares to other income, net, of \$2,046 in 2004. Other income, net for the first quarter of 2005 includes interest income of \$4,140 related to an IRS tax settlement. Other income, net for the first quarter of 2005 and 2004 also includes a non-cash charge of \$4,970 and non-cash income of \$1,700, respectively, related to the respective increase during the first quarter of 2005 and decrease during the first quarter of 2004 in the fair value of certain warrants required to be classified as a liability. These warrants are required to be adjusted to their fair value each quarter through earnings. The fair value of these warrants is primarily affected by the stock price of the Company but is also affected by the Company's stock price volatility and dividends, as well as risk-free interest rates. Assuming the Company's stock volatility and dividend payments, as well as risk-free interest rates remain constant, the fair value of the warrants would increase and the Company would recognize a charge to earnings as the price of the Company's stock increases. If the price of the Company's stock decreases and the Company stock volatility, dividend payments, and risk-free interest rates remain constant, the fair value of the warrants will decrease and the Company will recognize income.

## HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### (Thousands of Dollars Except Per Share Data)

Based on a hypothetical increase in the Company's stock price to \$22.00 per share at March 27, 2005 from its actual price of \$20.71 a share on that date, the Company would have recognized a non-cash charge of approximately \$10,900 rather than the actual non-cash charge of \$4,970 for the quarter ended March 27, 2005, to reflect the change in the fair value of the warrants from their fair value of \$125,940 at December 26, 2004. This fair value adjustment has no related tax impact.

#### **INCOME TAXES**

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Income tax expense as a percentage of the pretax loss in the first quarter of 2005 was 15.1%, compared to a tax rate of 22.3% on pretax earnings in the first quarter of 2004. The income tax rate for the full year 2004 was 24.6%. As noted above, the adjustment of certain warrants to their fair value has no tax effect. Absent the effect of the adjustment of those warrants to their fair value, both the 2005 first quarter tax rate and the 2004 first quarter tax rate would have been 28.0%. The 2004 full year tax rate would have been 25.9%. The increase in the rate from the full year 2004 to the first quarter of 2005 is primarily due to the expected increase in operating profits in jurisdictions with higher tax rates.

#### OTHER INFORMATION

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The Company's revenue pattern continues to show the second half of the year, and within that half, the fourth quarter, to be increasingly more significant to its overall business for the full year. The Company expects that this concentration will continue, particularly as more of its business shifts to larger customers with order patterns concentrated in the second half of the year. The concentration of sales in the second half of the year and, specifically, the fourth quarter increases the risk of (a) underproduction of popular items, (b) overproduction of less popular items, and (c) failure to achieve tight and compressed shipping schedules. The business of the Company is characterized by customer order

patterns which vary from year to year largely because of differences in the degree of consumer acceptance of a product line, product availability, marketing strat egies, inventory levels, policies of retailers and differences in overall economic conditions. The strategy of larger mass market retailers has been to maintain lower inventories throughout the year and purchase a greater percentage of product within or close to the fourth quarter holiday consumer selling season, which includes Christmas. Quick response inventory management practices now being used result in more orders being placed for immediate delivery and fewer orders being placed well in advance of shipment. Consequently, unshipped orders on any date in a given year are not necessarily indicative of future sales. At March 27, 2005 and March 28, 2004, the Company's unshipped orders were approximately \$177,000 and \$166,000, respectively. To the extent that retailers do not sell as much of their year-end inventory purchases during this holiday selling season as they had anticipated, their demand for additional product earlier in the following fiscal year may be curtailed, thus negatively impacting the Company's revenues. In addition, the bankruptcy, restructuring, or other lack of success of one of the Company's significant retailers could negatively impact the Company's future revenues.

## HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### (Thousands of Dollars Except Per Share Data)

Hasbro uses the intrinsic-value method of accounting for stock options granted to employees. As required by the Company's existing stock plans, stock options are granted at, or above, the fair market value of the Company's stock, and, accordingly, no compensation expense is recognized for these grants in the consolidated statement of operations. The Company records compensation expense related to other stock-based awards, such as restricted stock grants, over the period the award vests, typically three years. On December 16, 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123(R)"), which amends SFAS No. 123, "Accounting for Stock-Based Compensation" and SFAS 95 "Statement of Cash Flows". SFAS No. 123(R) regu ires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consolidated financial statements. In addition, the adoption of SFAS No. 123(R) requires additional accounting and disclosure related to the income tax and cash flow effects resulting from share-based payment arrangements. In April 2005, the Securities and Exchange Commission delayed the implementation of SFAS 123(R) until the first fiscal year beginning after June 15, 2005. SFAS No. 123(R) will be effective for the Company as of December 26, 2005, the first day of the 2006 fiscal year. The Company is evaluating the requirements of SFAS 123(R) and has not yet determined the method of adoption of SFAS No. 123(R), or the effect that SFAS 123(R) will have on its financial position and results of operations.

On October 22, 2004, the American Jobs Creation Act of 2004 (the "Act") was signed into law. The Act creates a one-time incentive for U.S. corporations to repatriate undistributed earnings from their international subsidiaries by providing an 85% dividends-received deduction for certain international earnings. The deduction is available to corporations during the tax year that includes October 22, 2004 or in the immediately subsequent tax year. The Company is in the process of evaluating whether it will repatriate international earnings under the provisions of the Act. The Company expects to complete its evaluation of the effects of the repatriation provision within a reasonable period of time following the issuance of additional clarifying language or statutory technical corrections on key elements of the legislation. The range of pos sible amounts the Company is considering for repatriation under this provision is between zero and \$500,000. The related potential range of income tax under the law as currently written is between zero and \$70,000.

(Thousands of Dollars Except Per Share Data)

#### LIQUIDITY AND CAPITAL RESOURCES

The Company has historically generated a significant amount of cash from operations. In 2004, the Company funded its operations and liquidity needs primarily through cash flows from operations, and, when needed, proceeds from its accounts receivable securitization program and borrowings under its secured and unsecured credit facilities. During 2005, the Company expects to continue to fund its working capital needs primarily through operations and, when needed, using proceeds from the accounts receivable securitization program and borrowings under its available lines of credit. The Company believes that the funds available to it, including cash it expects to generate from operations. and funds available through the securitization program and other available lines of credit, are adequate to meet its needs for 2005. Although the Company had cash, net of short and long-term debt, of approximately \$238,000 as of March 27, 2005, unforeseen circumstances in the toy or game industry, such as softness in the retail environment or unanticipated changes in consumer preferences, could result in a significant decline in revenues and operating results for the Company, which could result in the Company being in non-compliance with covenants under its revolving credit facility and/or receivable securitization program. Non-compliance with its debt covenants could result in the Company being unable to utilize borrowings under its revolving credit facility and other bank lines, a circumstance which potentially could occur when operating shortfalls would most require supplementary borrowings to enable the Company to continue to fund its operations. Also, non-compliance with covenants under its accounts receivable securitization program could result in the Company being unable to utilize this program. In addition, a significant deterioration in the business of a major U.S. customer could result in a decrease in eligible accounts receivable that would prevent the Company from being able to fully utilize its receivable securitization program. The Company expects to be in compliance with its borrowing and securitization financial covenants in 2005.

Because of the seasonality in the Company's cash flow, management believes that on an interim basis, rather than discussing only its cash flows, a better understanding of its liquidity and capital resources can be obtained through a discussion of the various balance sheet categories as well. Also, as several of the major categories, including cash and cash equivalents, accounts receivable, inventories and short-term borrowings, fluctuate significantly from guarter to guarter, again due to the seasonality of its business, management believes that a comparison to the comparable period in the prior year is generally more meaningful than a comparison to the prior quarter or prior year-end.

Cash flows provided by operating activities were \$159,642 and \$134,072 for the first quarters of 2005 and 2004, respectively. Accounts receivable decreased to \$199,594 at March 27, 2005 from \$206,201 at March 28, 2004 reflecting the decrease in revenues. Days sales outstanding were 39 days at both March 27, 2005 and March 28, 2004. The increase in cash flow provided by operating activities is primarily the result of an increase in non cash expenditures, including amortization expense, as a result of the increased sales of STAR WARS products as well as a utilization of prepaid royalty amounts related to increased sales of STAR WARS products.

#### (Thousands of Dollars Except Per Share Data)

Prepaid expenses increased to \$138,828 at March 27, 2005 compared to \$123,639 at March 28, 2004, due to an increase in current prepaid royalties as a result of the May 2005 release of STAR WARS III: REVENGE OF THE SITH. Generally, when the Company enters into a licensing agreement for entertainment-based properties, an advance royalty payment is required at the inception of the agreement. This payment is then recognized in the consolidated statement of operations as the related sales are made. With respect to the STAR WARS license, the Company has prepaid royalties recorded in both current and non-current assets. Each year, the Company reflects as current prepaid assets the amount of royalties it expects to reflect in operations in the upcoming twelve months. In periods prior to a major release, larger amounts will be reclassified from non-current to current in anticipation of higher sales during the periods surrounding the release. The increase in prepaid royalties was partially offset by decreased deferred taxes.

Inventories increased to \$232,660 at March 27, 2005 from \$188,257 at March 28, 2004. This primarily reflects higher 2004 year-end inventory balances due to lower than expected sales at the end of 2004. In addition, there are higher inventory levels in 2005 than in 2004 in anticipation of high demand for shipments relating to the STAR WARS theatrical release in May 2005.

Accounts payable and accrued expenses decreased to \$618,308 at March 27, 2005 from \$655,388 at March 28, 2004. This decrease is partially due to decreased accrued royalties due to the different mix of royalty based revenue in 2005 compared to 2004. In 2004, accrued royalties were higher in conjunction with sales of BEYBLADE products. In 2005, there are more royalties related to STAR WARS products, which have been mostly advanced in prior years as discussed above. In addition, the decrease in accrued liabilities is due to timing of payments for salaries and wages and advertising, as well as lower bonus accruals in 2005 compared to 2004.

Collectively, property, plant and equipment and other assets decreased \$151,896 from the comparable period in the prior year. The decrease is partially due to amortization of intangibles, including increased amortization expense of STAR WARS property rights. In addition, the decrease is also due to the reclassification of royalty advances from other assets to prepaid expenses in anticipation of the May 2005 release of the STAR WARS III: REVENGE OF THE SITH, as mentioned above.

Net cash (borrowings) (cash and cash equivalents less short-term borrowings, current portion of long-term debt, and long-term debt) increased to \$237,871 at March 27, 2005 from \$(71,621) at March 28, 2004. This reflects an increase in cash of \$245,171 reflecting the ability of the Company to generate cash from operations. The increase in net cash (borrowings) also reflects lower levels of long-term debt as a result of the Company's strategy of using available cash to pay down long-term debt. It is the Company's intent to continue to assess the desirability of using available cash from operations to reduce its outstanding long-term debt, as market conditions and the Company's committed revolving credit agreement allow.

#### (Thousands of Dollars Except Per Share Data)

The Company has an amended and restated credit agreement, which provides it with an unsecured revolving credit facility of \$350,000, maturing in March 2007. During the first guarter of 2005, the Company entered into an amendment of its bank agreement, which reduced the interest rate margin and commitment fees on certain borrowings, eliminated the provisions that, under some circumstances, provided lenders with security interests in certain of the Company's assets, and eliminated the \$100,000 step down of available funds (\$50,000 in both March and November 2005). The amendment also increased the Company's flexibility to raise dividends and repurchase common stock, provided it maintains a debt to capitalization ratio at or below 30%, and increased the Company's acquisition capacity from \$100,000 to \$400,000 per annum, cumulative. Under the credit agreemen t, the Company is not required to maintain compensating balances. The agreement also contains certain restrictive covenants setting forth minimum coverage requirements, maximum leverage, and a number of other limitations, including restrictions with respect to capital expenditures and investments. The Company was in compliance with all covenants as of and for the quarter ended March 27, 2005. The Company had no borrowings outstanding under its committed revolving credit facility at March 27, 2005. The Company also has other uncommitted lines from various banks, of which approximately \$37,700 was utilized at March 27, 2005. Amounts available and unused under the committed line at March 27, 2005 were approximately \$344,300. The Company believes that funds provided by operations and amounts available for borrowing from time to time under these lines of credit are adequate to meet its needs in 2005.

The Company is party to a three-year receivable securitization program, expiring in December 2006. Under this program, the Company sells, on an ongoing basis, substantially all of its U.S. trade accounts receivable to a bankruptcy remote special purpose entity, Hasbro Receivables Funding, LLC ("HRF"). HRF is consolidated with the Company for financial reporting purposes. The securitization program then allows HRF to sell, on a revolving basis, an undivided interest of up to \$250,000 in the eligible receivables it holds to certain bank conduits. The program provides the Company with a cost-effective source of working capital and short-term financing. Based on the amount of eligible accounts receivable as of March 27, 2005, the Company had availability under this program to sell \$62,605, all of which was utilized.

The Company had letters of credit of approximately \$27,300 and purchase commitments of \$131,500 outstanding at March 27, 2005. Other contractual obligations and commercial commitments, as detailed in the Company's annual report on Form 10-K for the year ended December 26, 2004, did not materially change outside of payments made in the normal course of business.

#### (Thousands of Dollars Except Per Share Data)

The Company has outstanding \$250,000 in principal amount of senior convertible debentures due 2021. The senior convertible debentures bear interest at 2.75%, subject to an upward adjustment in the rate, with the total rate not to exceed 11%, commencing in December 2005 should the price of the Company's stock trade at or below \$9.72 per share for 20 of 30 trading days preceding the fifth day prior to an interest payment date. This contingent interest feature represents a derivative instrument that is recorded on the balance sheet at its fair value, with changes in fair value recognized in the statement of operations. If the closing price of the Company's stock exceeds \$23.76 for at least 20 trading days within the 30 consecutive trading day period ending on the last trading day of the calendar quarter, or upon other specified events, the debentures will be convertible at an initial conversion price of \$21.60 in the next calendar quarter. This contingent conversion feature was not met in the first quarter of 2005. The holders of these debentures may put the notes back to Hasbro in December 2005. December 2011 and December 2016 at the original principal amount. At that time, the purchase price may be paid in cash, shares of common stock or a combination of the two, at the Company's discretion. While the Company's current intent is to settle in cash any puts exercised, there can be no guarantee that the Company will have the funds necessary to settle this obligation in cash. Due to this put option, these debentures are classified on the Company's balance sheet in the current portion of long-term debt. Subsequent to December 1, 2005, any notes that the holders have not elected to put back to the Company will be reclassified to long-term debt.

The Company believes that cash from operations, including the securitization facility, and, if necessary, its line of credit, will allow the Company to meet these and other obligations listed. It is the Company's intent to continue to assess the desirability of using available cash from operations to reduce its outstanding long-term debt, as market conditions and the Company's revolving credit agreement and other sources of financing allow.

(Thousands of Dollars Except Per Share Data)

#### CRITICAL ACCOUNTING POLICIES AND SIGNIFICANT ESTIMATES

The Company prepares its consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. As such, management is required to make certain estimates, judgments and assumptions that it believes are reasonable based on the information available. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the periods presented. The significant accounting policies which management believes are the most critical to aid in fully understanding and evaluating the Company's reported financial results include sales allowances, inventory valuation, recoverability of goodwill and intangible assets, recoverability of royalty advances and commitments and pension costs and obligations.

Sales allowances for customer promotions, discounts and returns are recorded as a reduction of revenue when the related revenue is recognized. Revenue from product sales is recognized upon passing of title to the customer, generally at the time of shipment. Revenue from product sales, less related sales allowances, is added to royalty revenue and reflected as net revenues in the consolidated statements of operations. The Company routinely commits to promotional sales allowance programs with customers. These allowances primarily relate to fixed programs, which the customer earns based on purchases of Company products during the year. Discounts are recorded as a reduction of related revenue at the time of sale. While many of the allowances are based on fixed amounts, certain of the allowances, such as the returns allowance, are based on mark et data, historical trends and information from customers and are therefore subject to estimation.

Inventory is valued at the lower of cost or market. Based upon a consideration of quantities on hand, actual and projected sales volume, anticipated product selling prices and product lines planned to be discontinued, slow-moving and obsolete inventory is written down to its net realizable value. Failure to accurately predict and respond to consumer demand could result in the Company under producing popular items or overproducing less popular items. Management estimates are monitored on a quarterly basis and a further adjustment to reduce inventory to its net realizable value is recorded, as an increase to cost of sales, when deemed necessary under the lower of cost or market standard.

Goodwill and other intangible assets deemed to have indefinite lives are tested for impairment at least annually. If an event occurs or circumstances change that indicate that the carrying value may not be recoverable, the Company will perform an interim test at that time. The impairment test begins by allocating goodwill and intangible assets to applicable reporting units. Goodwill is then tested using a two step process that begins with an estimation of the fair value of the reporting unit using an income approach, which looks to the present value of expected future cash flows.

The first step is a screen for potential impairment while the second step measures the amount of impairment if there is an indication from the first step that one exists. Intangible assets with indefinite lives are tested for impairment by comparing their carrying value to their estimated fair value which is also calculated using an income approach. The Company's annual impairment test was performed in the fourth quarter of 2004 and no impairment was indicated. At March 27, 2005, the Company has goodwill and intangible assets with indefinite lives of \$544,657 recorded on the balance sheet.

HASBRO, INC. AND SUBSIDIARIES
Management's Discussion and Analysis of Financial
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(Thousands of Dollars Except Per Share Data)

Intangible assets, other than those with indefinite lives, are reviewed for indications of impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable. Recoverability of the value of these intangible assets is measured by a comparison of the assets' carrying value to the estimated future undiscounted cash flows the asset is expected to generate. If such assets were considered to be impaired, the impairment would be measured by the amount by which the carrying value of the asset exceeds its fair value based on estimated future discounted cash flows. The estimation of future cash flows requires significant judgments and estimates with respect to future revenues related to the respective asset and the future cash outlays related to those revenues. Actual revenues and related cash flows or changes in ant icipated revenues and related cash flows

could result in a change in this assessment and result in an impairment charge. The estimation of discounted cash flows also requires the selection of an appropriate discount rate. The use of different assumptions would increase or decrease estimated discounted cash flows and could increase or decrease the related impairment charge. Intangible assets covered under this policy were \$534,089 at March 27, 2005. During the first quarter of 2005, there were no impairment charges related to these intangible assets.

The recoverability of royalty advances and contractual obligations with respect to minimum guaranteed royalties is assessed by comparing the remaining minimum guaranty to the estimated future sales forecasts and related cash flow projections to be derived from the related product. If sales forecasts and related cash flows from the particular product do not support the recoverability of the remaining minimum guaranty or, if the Company decides to discontinue a product line with royalty advances or commitments, a charge to royalty expense to write-off the remaining minimum guaranty is required. The preparation of revenue forecasts and related cash flows for these products requires judgments and estimates. Actual revenues and related cash flows or changes in the assessment of anticipated revenues and cash flows related to these products could result in a change to the assessment of recoverability of remaining minimum guaranteed royalties. At March 27, 2005, the Company had \$151,801 of prepaid royalties, \$70,461 of which are included in prepaid expenses and other current assets and \$81,340 which are included in other assets.

The Company, except for certain international subsidiaries, has pension plans covering substantially all of its full-time employees. Pension expense is based on actuarial computations of current and future benefits using estimates for expected return on assets, expected compensation increases, and applicable discount rates. The estimates for the Company's domestic plans are established for the upcoming year at the Company's measurement date of September 30. The Company estimates expected return on assets using a weighted average rate based on historical market data for the investment classes of assets held by the plan, the allocation of plan assets among those investment classes, and the current economic environment. Based on this information, the Company's estimate of expected return on plan assets for its domestic plans is 8.75% for 2005, which is the same estimate used in 2 004. A decrease in the estimate used for expected return on plan assets would increase pension expense, while an increase in this estimate would decrease pension expense. For the Company's domestic plans, a decrease of 1% in the 2004 estimate of expected return on plan assets would have increased 2004 annual pension expense by approximately \$1,700.

## HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)

#### (Thousands of Dollars Except Per Share Data)

Expected compensation increases are estimated using a combination of historical compensation increases with expected compensation increases in the Company's long-term business forecasts. Based on this analysis, the Company's estimate of expected long-term compensation increases for its domestic plans is 4.0% in 2005, which is the same estimate used in 2004. . Increases in estimated compensation increases would result in higher pension expense while decreases would lower pension expense. Discount rates are selected based upon rates of return on high quality fixed income investments currently available and expected to be available during the period to maturity of the pension benefits. The Company considers Moody's long-term Aa Corporate Bond yield at the measurement date as an appropriate guide in setting this rate. Based on the Moody's long-term Corporate Bo nd yield at September 30, 2004, the Company's measurement date for its pension assets and liabilities, the Company selected a discount rate for its domestic plans of 5.75%. Pension expense for the Company's domestic plans in 2004 was based on a discount rate of 6.0%. A decrease in the discount rate would result in greater pension expense while an increase in the discount rate would decrease pension expense. For the Company's domestic plans, a decrease of 1% in the Company's 2004 discount rate would have increased 2004 annual pension expense and the projected benefit obligation by approximately \$3,180 and \$34,300, respectively. In accordance with Statement of Financial Accounting Standards No. 87, "Employers Accounting for Pensions", actual results that differ from the actuarial assumptions are accumulated and, if outside a certain corridor, amortized over future periods and, therefore generally affect recognized expense and the recorded obligation in future periods. Assets in the plan are valued on the basis of their fair market value on the measurement date.

#### FINANCIAL RISK MANAGEMENT

The Company is exposed to market risks attributable to fluctuations in foreign currency exchange rates, primarily resulting from sourcing products priced in U.S. dollars, Hong Kong dollars and Euros while marketing those products in more than twenty currencies. Results of operations are more likely to be

affected by changes in the value of the U.S. dollar, Hong Kong dollar, Euro, British pound, Canadian dollar and Mexican peso and, to a lesser extent, currencies in Latin American and Asia Pacific countries.

To manage this exposure, the Company has hedged a portion of its estimated foreign currency transactions using forward foreign exchange contracts and purchased foreign currency options.

The Company is also exposed to foreign currency risk with respect to its net cash and cash equivalents or short-term borrowing positions in currencies other than the U.S. dollar. The Company believes, however, that the on-going risk on the net exposure should not be material to its financial condition. In addition, the Company's revenues and costs have been, and will likely continue to be, affected by changes in foreign currency rates. From time to time, affiliates of the Company may make or receive intercompany loans in currencies other than their functional currency. The Company manages this exposure at the time the loan is made by using foreign exchange contracts. Other than as set forth above, the Company does not hedge foreign currency exposures. The Company reflects all derivatives at their fair value as an asset or liability on the balance sheet. : The Company does not speculate in foreign currency exchange contracts.

#### HASBRO, INC. AND SUBSIDIARIES **Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)**

#### (Thousands of Dollars Except Per Share Data)

At March 27, 2005, the Company had fixed rate long-term debt, including current portions and excluding fair value adjustments, of \$620,891. Also at March 27, 2005, the Company had fixed-for-floating interest rate swaps with notional amounts of \$150,000. The interest rate swaps are designed to adjust the amount of the Company's debt subject to a fixed interest rate. The interest rate swaps are matched with specific long-term debt issues and are designated and effective as hedges of the change in the fair value of the associated debt. Changes in fair value of these contracts are wholly offset in earnings by changes in the fair value of long-term debt. At March 27, 2005, these contracts had a fair value of \$1,970, with \$1,525 included in other assets, and the other \$445 included in prepaid expenses and other current assets, with corresponding fair value ad justments to increase long-term debt and current portions of long-term debt, respectively.

#### FORWARD-LOOKING STATEMENTS AND FACTORS THAT MAY AFFECT FUTURE RESULTS

This Quarterly Report on Form 10-O contains "forward-looking statements," within the meaning of the Private Securities Litigation Reform Act of 1995, concerning management's expectations, goals, objectives, and similar matters. These statements may be identified by the use of forward-looking words or phrases such as "anticipate," "believe," "could," "expect," "intend," "look forward," "may," "planned," "potential," "should," "will," and "would" or any variations of words with similar meanings. These forwardlooking statements are inherently subject to known and unknown risks and uncertainties.

#### (Thousands of Dollars Except Per Share Data)

The Company's actual results or experience may differ materially from those expected or anticipated in the forward-looking statements. Specific factors that might cause such a difference include, but are not limited to:

- the Company's ability to manufacture, source and ship new and continuing products in a timely manner and customers' and consumers' acceptance of those products at prices that will be sufficient to profitably recover development, manufacturing, marketing, royalty and other costs of products; economic and public health conditions, including factors which impact the retail market and retail
- demand or the Company's ability to manufacture and deliver products, higher fuel and commodity prices, higher transportation costs and potential transportation delays, currency fluctuations, government regulation and other conditions in the various markets in which the Company operates throughout the world;

the concentration of the Company's customers;

- the Company's ability to generate sales during the fourth quarter, particularly during the relatively brief holiday season, which is the period in which the Company derives a substantial portion of its revenues:
- the inventory policies of retailers, including the concentration of the Company's revenues in the second half and fourth quarter of the year, together with the increased reliance by retailers on quick response inventory management techniques, which increases the risk of underproduction of popular items, overproduction of less popular items and failure to achieve tight and compressed shipping

work stoppages, slowdowns or strikes, which may impact the Company's ability to manufacture or deliver product:

- concentration of manufacturing of many of the Company's products in the People's Republic of China and the associated impact to the Company of health conditions and other factors affecting social and economic activity in China or affecting the movement of people and products into and out of China, including, without limitation, the impact of tariffs or other trade restrictions being imposed upon goods manufactured in China;
- an adverse change in purchasing policies or the bankruptcy or other lack of success of one or more of the Company's significant retailers comprising its relatively concentrated retail customer base, which could negatively impact the Company's revenues, operating margins, or bad debt exposure;
- the impact of competition on revenues, margins and other aspects of the Company's business, including the ability to secure, maintain and renew popular licenses and the ability to attract and retain employees in a competitive environment:
- the risk that anticipated benefits of acquisitions may not occur or be delayed or reduced in their
- the risk that the market appeal of the Company's licensed products will be less than expected or that the sales revenue generated by those products will be insufficient to cover the minimum guaranteed rovalties:
- the Company's ability to obtain and enforce intellectual property rights both in the United States and other worldwide territories:
- the risk that any litigation or arbitration disputes or regulatory investigations could entail significant expense and result in significant fines or other harm to the Company's business;

#### HASBRO, INC. AND SUBSIDIARIES **Management's Discussion and Analysis of Financial Condition and Results of Operations (continued)** (Thousands of Dollars Except Per Share Data)

- the Company's ability to obtain external financing on terms acceptable to it in order to meet working

- the Company's ability to generate sufficient available cash flow to service its outstanding debt; restrictions that the Company is subject to under its credit agreement; unforeseen circumstances, such as severe softness in or collapse of the retail environment that may result in a significant decline in revenues and operating results of the Company, thereby causing the Company to be in non-compliance with its debt covenants and the Company being unable to utilize borrowings under its revolving credit facility, a circumstance likely to occur when operating shortfalls would result in the Company being in the greatest need of such supplementary borrowings;
- market conditions, third party actions or approvals, the impact of competition and other factors that could delay or increase the cost of implementation of the Company's consolidation programs, or alter the Company's actions and reduce actual results;

- the risk that the Company may be subject to governmental sanctions for failure to comply with applicable regulations or to product liability suits relating to products it manufactures and distributes; the risk that the Company's reported goodwill may become impaired, requiring the Company to take
- a charge against its income; other risks and uncertainties as are or may be detailed from time to time in the Company's public announcements and filings with the SEC, such as filings on Forms 8-K, 10-Q and 10-K.

The Company undertakes no obligation to revise the forward-looking statements contained in this Quarterly Report on Form 10-Q to reflect events or circumstances occurring after the date of the filing of this report.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

The information required by this item is included in Part I Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" and is incorporated herein by reference.

#### Item 4. Controls and Procedures.

The Company maintains disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934 (the "Exchange Act"), that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive O fficer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of March 27, 2005. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

There were no changes in the Company's internal control over financial reporting, as defined in Rule 13a-15(f) promulgated under the Exchange Act, during the quarter ended March 27, 2005, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings.

None

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

On December 6, 1999, the Board of Directors authorized a common share repurchase program for up to \$500 million in common stock. No repurchases were made under this program during the first quarter of 2005. At March 27, 2005, \$204.5 million remained under this authorization.

No share repurchases were made by the Company during the first quarter of 2005.

#### Item 3. Defaults Upon Senior Securities.

None.

Item 4. Submission of Matters to a Vote of Security Holders.

None

#### Item 5. Other Information.

None.

#### Item 6. Exhibits

- 3.1 Restated Articles of Incorporation of the Company. (Incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)
- 3.2 Amendment to Articles of Incorporation, dated June 28, 2000. (Incorporated by reference to Exhibit 3.4 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)
- 3.3 Amendment to Articles of Incorporation, dated May 19, 2003. (Incorporated by reference to Exhibit 3.3 to the Company's Quarterly Report on Form 10-Q for the period ended June 29, 2003, File No. 1-6682.)
- 3.4 Amended and Restated Bylaws of the Company, as amended. (Incorporated by reference to Exhibit 3.4 to the Company's Quarterly Report on Form 10-Q for the period ended June 29, 2003, File No. 1-6682.)
- 3.5 Certificate of Designations of Series C Junior Participating Preference Stock of Hasbro, Inc. dated June 29, 1999. (Incorporated by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)
- 3.6 Certificate of Vote(s) authorizing a decrease of class or series of any class of shares. (Incorporated by reference to Exhibit 3.3 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No 1-6682.)
- 4.1 Indenture, dated as of July 17, 1998, by and between the Company and Citibank, N.A. as Trustee. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K dated July 14, 1998, File No. 1-6682.)
- 4.2 Indenture, dated as of March 15, 2000, by and between the Company and the Bank of Nova Scotia Trust Company of New York. (Incorporated by reference to Exhibit 4(b)(i) to the Company's Annual Report on Form 10-K for the year ended December 26, 1999, File No. 1-6682.)
- 4.3 Indenture, dated as of November 30, 2001, by and between the Company and The Bank of Nova Scotia Trust Company of New York. (Incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3, File No. 333-83250, filed February 22, 2002.)
- Third Amended and Restated Revolving Credit Agreement dated as of November 14, 2003 by and among the Company, the Banks thereto, and Fleet National Bank, as Agent for the Banks. (Incorporated by reference to Exhibit 4(d) to the Company's Annual Report on Form 10-K for the year ended December 28, 2003, File No. 1-6682.)

#### Item 6. Exhibits (continued)

- 4.5 First Amendment to the Company's Third Amended and Restated Revolving Credit Agreement dated March 11, 2005.
- 4.6 Rights Agreement, dated as of June 16, 1999, between the Company and Fleet National Bank (the Rights Agent). (Incorporated by reference to Exhibit 4 to the Company's Current Report on Form 8-K dated as of June 16, 1999.)
- 4.7 First Amendment to Rights Agreement, dated as of December 4, 2000, between the Company and the Rights Agent. (Incorporated by reference to Exhibit 4(f) to the Company's Annual Report on Form 10-K for the year ended December 31, 2000, File No. 1-6682.)

- Hasbro, Inc. 2005 Management Incentive Plan.
- 11 Computation of Earnings Per Common Share Quarters Ended March 27, 2005 and March 28, 2004.
- 12 Computation of Ratio of Earnings to Fixed Charges Quarter Ended March 27, 2005.
- 31.1 Certification of the Chief Executive Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 31.2 Certification of the Chief Financial Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32.1 Certification of the Chief Executive Officer Pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934.
- 32.2 Certification of the Chief Financial Officer Pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HASBRO, INC. ------(Registrant)

Date: April 27, 2005 By: /s/ David D. R. Hargreaves

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David D. R. Hargreaves Senior Vice President and Chief Financial Officer (Duly Authorized Officer and Principal Financial Officer)

#### HASBRO, INC. AND SUBSIDIARIES Quarterly Report on Form 10-Q For the Period Ended March 27, 2005

#### Exhibit Index

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32.2

Certification of the Chief Financial Officer Pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934.

#### FIRST AMENDMENT TO THIRD AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT

This **FIRST AMENDMENT TO THIRD AMENDED AND RESTATED REVOLVING CREDIT AGREEMENT**, dated as of March 11, 2005 (this "<u>Amendment</u>"), is by and among (a) Hasbro, Inc., a Rhode Island corporation (the "<u>Company</u>"), and Hasbro SA, a corporation organized under the laws of Switzerland and a wholly owned subsidiary of the Company ("<u>Hasbro SA</u>"), (b) the Banks party to the Credit Agreement referred to below (the "<u>Banks</u>"), (c) Bank of America, N.A. (as successor in interest to Fleet National Bank in its capacity as agent), as agent for the Banks (in such capacity, the "<u>Agent</u>") and (d) Fleet National Bank, as Former Agent (as defined below). Capitalized terms not otherwise defined herein which are defined in the Credit Agreement referred to below shall have the same respective meanings herein as therein.

**WHEREAS**, the Company, Hasbro SA, the Banks and the Agent are party to that certain Third Amended and Restated Revolving Credit Agreement, dated as of November 14, 2003 (as amended and in effect from time to time, the "Credit Agreement"), by and among the Company, Hasbro SA, the Banks and the Agent; and

**WHEREAS**, the Company, the Banks and the Agent have agreed to, <u>inter alia</u>, modify certain terms and conditions of the Credit Agreement as specifically set forth in this Amendment;

**NOW, THEREFORE**, in consideration of the premises and the mutual agreements contained herein and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

#### §1. Amendments to the Credit Agreement.

(a) Section 1.1 of the Credit Agreement is hereby amended by restating the following definitions set forth in such §1.1 in their entirety as set forth below:

"<u>Agent</u>. Bank of America, N.A., acting as agent for the Banks, and each other Person appointed as the successor Agent in accordance with §16.11."

"Arranger. Banc of America Securities LLC."

"<u>Guaranty</u>. The Third Amended and Restated Guaranty, dated as of the Effective Date, as the same may be amended and in effect from time to time, made by each Restricted Subsidiary in favor of the Banks and the Agent pursuant to which each Restricted Subsidiary guarantees to the Banks and the Agent the payment and performance of the Guaranteed Obligations and in form and substance reasonably satisfactory to the Agent."

"<u>Loan Documents</u>. Collectively, this Agreement, the Notes, the Letter of Credit Applications, the Letters of Credit, the Guaranty, the Subordination Agreements, the Agent's Fee Letter and the Fee Letter."

"<u>Material Adverse Effect</u>. With respect to any event or occurrence of whatever nature (including any adverse determination in any litigation, arbitration or governmental investigation or proceeding):

- (a) a material adverse effect on the business, properties, condition, assets, operations or results of operations of the Hasbro Companies, taken as a whole;
- (b) a material adverse effect on the ability of the Company individually or the Hasbro Companies taken as a whole, to perform its or their respective Obligations (as the case may be) under the Loan Documents; or
- (c) any material impairment of (i) the validity, binding effect or enforceability of this Agreement or any of the other Loan Documents, or (ii) the rights, remedies or benefits available to the Agent or any Bank under the Loan Documents.

"Pricing Grid. As set forth in the table below:

	Rating (At Least Two of Fitch, Moody's or Standard & Poor's)			
		Margin for	Margin for	
		Base Rate <u>Loans</u>	Eurocurrency Rate Loans	
Level				Fee Rate
I	BB-/Ba3/BB- or lower	0.75%	2.00%	0.40%
II	BB/Ba2/BB	0.45%	1.70%	0.30%
III	BB+/Ba1/BB+	0.20%	1.45%	0.25%
IV	BBB-/Baa3/BBB-	0.00%	1.20%	0.20%
V	BBB/Baa2/BBB	0.00%	0.95%	0.15%

	1			
VI	BBB+/Baa1/BBB+ or higher	0.00%	0.725%	0.125%

For purposes of the foregoing table:

- (i) if the rating system of any Rating Agency shall change, or if any Rating Agency shall cease to be in the business of rating corporate debt obligations, the Company and the Agent shall negotiate in good faith to amend the foregoing table (which amendment shall require the consent of the Majority Banks) to reflect such changed rating system or the unavailability of ratings from such Rating Agency and, pending the effectiveness of any such amendment, the Margin and the Commitment Fee Rate shall be determined by reference to, and shall be based on, the higher of, each Rating of each Rating Agency to which neither this clause (ii) nor clause (iii) below then applies;
- (ii) if the Ratings established by the Rating Agencies shall fall within different Levels, the Margin and the Commitment Fee Rate shall be based on the lower of the two highest Ratings;
- (iii) if any Rating Agency shall not have a Rating in effect (other than by reason of the circumstances referred to in clause (i) above), then the Margin and the Commitment Fee Rate shall be determined by reference to, and shall be based on, the higher of, each Rating of each Rating Agency to which neither clause (i) above nor this clause (iii) then applies; and
- (iv) if any Rating Agency shall change its Rating (other than by reason of the circumstances referred to in clause (i) above), such change shall be effective as of the date on which it is first announced by such Rating Agency.

Each change in the Margin and the Commitment Fee Rate shall apply during the period commencing on the effective date of such change and ending on the date immediately preceding the effective date of the next such change."

"Swing Line Bank. Bank of America, N.A."

- (b) Section 1.1 of the Credit Agreement is hereby further amended by adding the following new definitions to such §1.1 in appropriate alphabetical order:
  - "<u>Capitalization</u>. As at any date of determination, the sum of Consolidated Debt with respect to the Company and its Subsidiaries and Shareholders' Equity."
  - "Consolidated Debt. As at any date of determination, with respect to the Company and its Subsidiaries, the aggregate amount, without duplication, of Indebtedness of the types referred to in clauses (a), (b), (d), (e) and (f) of the definition of Indebtedness."
  - "<u>First Amendment</u>. The First Amendment to Third Amended and Restated Revolving Credit Agreement, dated as of March 11, 2005, by and among the Company, the Banks and the Agent."
  - "<u>Guaranteed Obligations</u>. Collectively, (a) the Obligations, (b) other Indebtedness of the Company consisting of guaranties of Indebtedness of Foreign Subsidiaries owing to any Bank or Bank Affiliate, and (c) obligations of the Company or its Subsidiaries to the Banks or any Bank Affiliate and the Agent (individually or collectively) arising under Interest Hedging Agreements and Hedging Agreements."
  - "<u>Shareholders</u>' <u>Equity</u>. As at any date of determination, shareholders' equity of the Company as of that date determined in accordance with GAAP."
- (c) Section 1.1 of the Credit Agreement is hereby amended by deleting in their entirety the following definitions: "Collateral", "Company Security Agreement", Copyright Memorandum", "Patent Agreement", "Secured Obligations", "Security Documents", "Subsidiary Security Agreement", and "Trademark Agreement".
- (d) Section 2.3 of the Credit Agreement is hereby amended by restating the final sentence set forth in such §2.3 in its entirety as set forth below:

"In addition, the Total Commitment shall be reduced in accordance with §2.11."

(d) Section 6.2 of the Credit Agreement is hereby amended by restating §6.2 in its entirety as follows:

#### "6.2. <u>RESERVED</u>."

- (e) Section 6.3 of the Credit Agreement is hereby amended by restating §6.3 in its entirety as follows:
- **"6.3. Guaranties of Restricted Subsidiaries.** The Guaranteed Obligations shall be guaranteed pursuant to the terms of the Guaranty."
- (f) Sections 8.2 and 8.4 of the Credit Agreement are hereby amended to delete the references therein to "filings in connection with the Security Documents".

(g) Sections 9.6.3 and 9.6.4 are hereby restated in their entirety as follows:

#### "9.6.3. RESERVED."

#### "9.6.4. <u>RESERVED</u>."

- (h) Section 9.8 of the Credit Agreement is hereby amended by deleting the following phrase: "and otherwise in accordance with the terms of the Security Documents (if any) to which such Person becomes and remains a party pursuant to §6.2 hereof".
- (i) Section 9.14 of the Credit Agreement is hereby amended by deleting therefrom the following phrase: "and if and to the extent required under §6.2, the Subsidiary Security Agreement, together with such other documents, certificates and instruments (including Perfection Certificates and UCC financing statements) required to be delivered pursuant to such Security Documents and otherwise as may be reasonably requested by the Agent in accordance with § 6.2".
  - (j) Section 10.2(viii) of the Credit Agreement is hereby amended by deleting therefrom the word "Secured".
- (k) Section 10.3 of the Credit Agreement is hereby amended by deleting the word "and" at the end of clause (t), replacing the period at the end of clause (u) with "; and" and inserting the following new clause (v):
- "(v) Auction Rate Securities offering taxable and tax exempt dividends or interest, whose rate is reset periodically through a Dutch auction process and which are rated at least "AA" by Standard & Poors, "Aa" by Moody's or "AA" by Fitch."
- (l) Section 10.4 of the Credit Agreement is hereby amended by deleting provisions (A) and (B) of subsection (c) of §10.4 in their entirety, and inserting in lieu thereof, following the text ", after giving effect to such redemption or repurchase," the text:

"the pro forma ratio of Consolidated Debt on the last day of the most recently ended fiscal quarter ending immediately prior to such redemption or repurchase to Capitalization on the last day of the most recently ended fiscal quarter ending immediately prior to such redemption or repurchase shall not exceed 0.30: 1.00 (after giving pro forma effect to such redemption or repurchase as if it occurred immediately prior to such date);"

(h) Section 10.4 of the Credit Agreement is hereby further amended by deleting provisions (A) and (B) of subsection (f) of  $\S10.4$  in their entirety, and inserting in lieu thereof, following the text ", after giving effect to such repurchase," the text:

"the pro forma ratio of Consolidated Debt on the last day of the most recently ended fiscal quarter ending immediately prior to such repurchase to Capitalization on the last day of the most recently ended fiscal quarter ending immediately prior to such repurchase shall not exceed 0.30: 1.00 (after giving pro forma effect to such repurchase as if it occurred immediately prior to such date);"

(i) Section 10.4 of the Credit Agreement is hereby further amended by deleting the text "." immediately following subsection (g) thereof and inserting in lieu thereof the following text in its entirety:

"; and

- (h) make other Distributions in respect of any shares of any class of Capital Stock of the Company; provided that, after giving effect to such Distribution, the pro forma ratio of Consolidated Debt on the last day of the most recently ended fiscal quarter ending immediately prior to such Distribution to Capitalization on the last day of the most recently ended fiscal quarter ending immediately prior to such Distribution shall not exceed 0.30: 1.00 (after giving pro forma effect to such Distribution as if it occurred immediately prior to such date)."
- (j) Section 10.5 of the Credit Agreement is hereby amended by restating  $\S10.5.1(b)(iii)$  in its entirety as follows:
  - "(iii) the aggregate purchase price for all such acquisitions shall not exceed \$400,000,000 in any fiscal year (and any portion of any amount not utilized in any fiscal year shall be carried over to increase the amount permitted in any subsequent fiscal year); provided that, (A) after giving effect to any such acquisition, the pro forma ratio of Consolidated Debt on the last day of the most recently ended fiscal quarter ending immediately prior to such acquisition to Capitalization on the last day of the most recently ended fiscal quarter ending immediately prior to such acquisition shall not exceed 0.30 : 1.00 (after giving pro forma effect to such acquisition as if it occurred immediately prior to such date), and (B) any earnout payments in respect of assets or businesses acquired prior to the Effective Date s hall not be included in the calculation of any amount described in this clause (iii); or"
  - (k) Section 11.1 of the Credit Agreement is hereby amended by restating §11.1 in its entirety as follows:

#### "11.1. <u>RESERVED</u>."

- (l) Sections 12.1 and 12.2 of the Credit Agreement are hereby amended to delete the parenthetical: "(excluding the Security Documents other than the Guaranty)" each time it appears in such sections.
- (m) Section 14.1(l) of the Credit Agreement is hereby amended by restating clause (ii) thereof as follows: "(ii) intentionally omitted, or".
  - (n) Section 14.5 of the Credit Agreement is hereby amended by restating §14.5 in its entirety as follows:

#### "14.5. Application of Funds.

After the exercise of remedies provided for in §14.3 (or after the Loans have been declared or automatically become immediately due and payable), any amounts received on account of the Obligations shall be applied by the Agent in the following order:

- (a) <u>First</u>, to the payment of, or (as the case may be) the reimbursement of the Agent for or in respect of all reasonable costs, expenses, disbursements and losses which shall have been incurred or sustained by the Agent in connection with the collection of such monies by the Agent, for the exercise, protection or enforcement by the Agent of all or any of the rights, remedies, powers and privileges of the Agent under this Agreement or any of the other Loan Documents or in support of any provision of adequate indemnity to the Agent against any taxes or Liens which by law shall have, or may have, priority over the rights of the Agent to such monies;
- (b) <u>Second</u>, to all other Obligations (other than obligations of the Company and its Subsidiaries to any of the Banks, any Bank Affiliate and/or the Agent with respect to any Interest Hedging Agreements and Hedging Agreements) in such order or preference among types of Obligations as the Majority Banks may determine; <u>provided</u>, <u>however</u>, that (i) distributions shall be made (A) <u>pari passu</u> among Obligations with respect to the Agent's Fee and all other Obligations and (B) with respect to each type of Obligation owing to the Banks, such as interest, principal, fees and expenses, among the Banks <u>pro rata</u>, based on the then outstanding amount of Obligations (and on the assumption that Obligations consisting of guaranties are equal to the amount of the outstanding obligations guara nteed), and (ii) the Agent may in its discretion make proper allowance to take into account any Obligations not then due and payable;
- (c) <u>Third</u>, to obligations of the Company and its Subsidiaries to any of the Banks, any Bank Affiliate and/or the Agent with respect to any Interest Hedging Agreements and Hedging Agreements;
- (d) <u>Fourth</u>, upon payment and satisfaction in full or other provisions for payment in full satisfactory to the Banks and the Agent of all of the Obligations, to the payment of any obligations required to be paid pursuant to §9-615(a)(3) of the Uniform Commercial Code of The Commonwealth of Massachusetts; and
- (e) <u>Fifth</u>, the excess, if any, shall be returned to the Company or to such other Persons as are entitled thereto."
- (l) Section 16 of the Credit Agreement is hereby amended as follows: (a) by restating Section 16.1(a) in its entirety as follows:
  - "(a) The Agent is authorized to take such action on behalf of each of the Banks and to exercise all such powers as are hereunder and under any of the other Loan Documents and any related documents delegated to the Agent, together with such powers as are reasonably incident thereto, <u>provided</u> that no duties or responsibilities not expressly assumed herein or therein shall be implied to have been assumed by the Agent."
  - (b) by restating Section 16.13 in its entirety as follows:

#### "16.13 <u>Duties in the Case of Enforcement</u>.

In case one of more Events of Default have occurred and shall be continuing, and whether or not acceleration of the Obligations shall have occurred, the Agent shall, if (a) so requested by the Majority Banks and (b) the Banks have provided to the Agent such additional indemnities and assurances against expenses and liabilities as the Agent may reasonably request, proceed to exercise all or any such legal and equitable and other rights or remedies as it may have. The Majority Banks may direct the Agent in writing as to the method and the extent of any such enforcement, the Banks hereby agreeing to indemnify and hold the Agent, harmless from all liabilities incurred in respect of all actions taken or omitted in accordance with such directions, provided that the Agent need not comply with any such direction to the extent that the Agent reasonably believes the Agent's compliance with such direction to be unlawful or commercially unreasonable in any applicable jurisdiction."

(c) by adding the following new §16.15 as set forth below:

#### "16.15. Replacement of Former Agent.

On the effective date of the First Amendment, the Agent shall assume, and Fleet National Bank (in its capacity as agent, the "Former Agent") shall assign, all of the rights, benefits, interest in, and duties and obligations of the Former Agent under the Loan Documents including, without limitation, the authority to act on behalf of the Banks, to distribute payments made by the Company and/or Hasbro SA, to be reimbursed by and

indemnified by the Banks, and to file proofs of claim; <u>provided</u> however, that the Former Agent shall retain all of its rights and protections with respect to its role as the issuer of the existing Letters of Credit, including, without limitation, the same rights and protections afforded to the Agent under §§5, 16, and 18, as i f the Former Agent was the Agent referred to therein."

- **§2.** <u>Assignment by Fleet National Bank.</u> Fleet National Bank as a "Bank", as defined in the Credit Agreement, will sell and assign to Bank of America, N.A. and Bank of America, N.A. will purchase and assume all of Fleet National Bank's rights, benefits, indemnities and obligations in and with respect to Loans advanced by Fleet National Bank and outstanding on the date hereof pursuant to the Form of Assignment and Acceptance attached hereto as <u>Exhibit G.</u> Such assignment shall be effective simultaneously with the Closing Date.
- **§3.** <u>Acknowledgement by Restricted Subsidiaries</u>. Each of the Restricted Subsidiaries hereby acknowledges and agrees that all references to the term "Secured Obligations" as used in the Guaranty, shall hereinafter be replaced by the term "Guaranteed Obligations" as defined herein.
- **§4.** <u>Conditions to Effectiveness</u>. This Amendment shall become effective as of the date hereof (the "<u>Closing Date</u>") upon the satisfaction of each of the following conditions, in each case in a manner satisfactory in form and substance to the Agent and the Banks:
- (a) This Amendment shall have been duly executed and delivered by the Company, the Agent, the Former Agent and each of the Banks and shall be in full force and effect;
- (b) The Agent shall have received from the Secretary of the Company, Hasbro SA and each of the Restricted Subsidiaries a copy, certified by such Secretary to be true and complete as of the date hereof, of each of (i) its charter or other organizational documents as in effect on such date of certification, (ii) its by-laws as in effect on such date, and (iii) the resolutions of its Board of Directors or other management authorizing, to the extent it is a party thereto, the execution, delivery and performance of this Amendment; <u>provided</u>, <u>however</u>, that in lieu of providing the items required by subsections (i) and (ii) of this subsection (b), such Secretary may certify, to the extent true and correct, that charter documents and by-laws previously provided to the Agent are true and correct as of the date hereof, in full force and effect and have not been amended, rescinded or revoked;
- (c) The Agent shall have received from the Company good standing certificates for each of the Company, Hasbro SA and the Restricted Subsidiaries, issued by the Secretary of State of each such entity's jurisdiction of incorporation or organization;
- (d) There shall not have occurred a material adverse change or Material Adverse Effect since December 26, 2004, in the business, assets, liabilities (actual or contingent), operations, condition (financial or otherwise) or prospects of the Company, Hasbro SA and the Hasbro Companies taken as a whole or in the facts and information regarding such entities provided as of the date hereof;
- (e) Delivery of such other items, documents, agreements, items or actions as the Agent may reasonably request in order to effectuate the transactions contemplated hereby.
- **Representations and Warranties**. Each of the Hasbro Companies and Hasbro SA hereby repeats, on and as of the date hereof, each of the representations and warranties made by it in the Credit Agreement (except to the extent of changes resulting from transactions contemplated or permitted by this Amendment, the Credit Agreement and the other Loan Documents, and to the extent that such representations and warranties relate expressly to an earlier date), provided that all references therein to the Credit Agreement shall refer to the Credit Agreement as amended hereby. In addition, each of the Hasbro Companies and Hasbro SA hereby represents and warrants that the execution and delivery by such Person of this Amendment and the performance by such Person of all of its agreements and obligations under the Credit A greement as amended hereby are within the corporate authority of such Person and have been duly authorized by all necessary corporate action on the part of such Person.
- **§6.** Ratification, etc. Except as expressly amended hereby, the Credit Agreement, and all documents, instruments and agreements related thereto, including, but not limited to the Loan Documents, are hereby ratified and confirmed in all respects and shall continue in full force and effect. The Credit Agreement and this Amendment shall be read and construed as a single agreement. All references in the Credit Agreement, or any related agreement or instrument to the Credit Agreement shall hereafter refer to the Credit Agreement as amended hereby.
- **§7. Counterparts.** This Amendment may be executed in one or more counterparts, each of which shall be deemed an original but which together shall constitute one and the same instrument.
- §8. Governing Law. THIS AMENDMENT SHALL BE GOVERNED BY, AND CONSTRUED IN ACCORDANCE WITH, THE LAWS OF THE COMMONWEALTH OF MASSACHUSETTS (WITHOUT REFERENCE TO CONFLICT OF LAWS).

**IN WITNESS WHEREOF**, the parties hereto have executed this Amendment as a document under seal as of the date first above written.

#### HASBRO, INC.

By: /s/ Martin R. Trueb

Name: Martin R. Trueb

Title: Senior Vice President & Treasurer

#### **HASBRO SA**

By: <u>/s/ Tyrone Payne</u>

Name: Tyrone Payne Title: Director

By: /s/ David D.R. Hargreaves

Name: David D.R. Hargreaves Title: Senior Vice President and Chief

Financial Officer

#### FLEET NATIONAL BANK (f/k/a BankBoston,

N.A.), individually and as Former Agent

By: /s/ Stephen O'Sullivan

Name: Stephen O'Sullivan Title: Credit Products Officer

#### BANK OF AMERICA, N.A., as Agent

By: /s/ Matthew Correia

Name: Matthew Correia

Title: Agency Management Officer/AVP

#### CITIZENS BANK OF MASSACHUSETTS

By: /s/ Daniel Bernard

Name: Daniel Bernard Title: Vice President

#### CITICORP USA, INC.

By: /s/ Sandy Salgado

Name: Sandy Salgado Title: Vice President

### COMMERZBANK A.G., New York and Grand Cayman Branches

By: /s/ Robert S. Taylor

Name: Robert S. Taylor Title: Senior Vice President

By: /s/ Andrew P. Lusk

Name: Andrew P. Lusk Title: Vice President

#### MELLON BANK, N.A.

By: /s/ Thomas J. Tarasovich, Jr.

Name: Thomas J. Tarasovich, Jr. Title: Assistant Vice President

#### **BARCLAYS BANK PLC**

By: /s/ David Barton

Name: David Barton Title: Associate Director

#### **BNP PARIBAS**

By: /s/ Christopher Criswell

Name: Christopher Criswell Title: Managing Director

By: /s/ Bruno Lavole

Name: Bruno Lavole Title: Managing Director

#### SCOTIABANC INC.

By: /s/ William E. Zarrett

Name: William E. Zarrett Title: Managing Director

#### THE GOVERNOR AND COMPANY OF THE BANK OF IRELAND

By: <u>/s/ Geraldine Hannon</u> Name: Geraldine Hannon Title: Authorized Signatory

By: <u>/s/ Deirdre Reddan</u> Name: Deirdre Reddan Title: Authorized Signatory

#### RATIFICATION OF THIRD AMENDED AND RESTATED GUARANTY

Each of the undersigned Restricted Subsidiaries hereby acknowledges and consents to the foregoing Amendment, dated as of March 11, 2005, and agrees that the Third Amended and Restated Guaranty (as defined in the Credit Agreement) from such Person in favor of the Agent for the benefit of the Agent and the Banks and all other Loan Documents to which such Person is a party remain in full force and effect (including in accordance with Section 3 hereto), and each of the Restricted Subsidiaries confirms and ratifies all of its obligations thereunder.

#### WIZARDS OF THE COAST, INC.

By: /s/ Martin R. Trueb

Name: Martin R. Trueb

Title: Senior Vice President & Treasurer

ODDZON, INC.

By: /s/ Martin R. Trueb

Name: Martin R. Trueb

Title: Senior Vice President & Treasurer

## Hasbro, Inc.

Management Incentive Plan 2005

### Hasbro, Inc. <u>Management Incentive Plan</u>

#### 1.0 Background

#### 1.1 <u>The Management Incentive Plan</u>

- Establishes standard criteria to determine plan eligibility, and overall company, business unit and individual performance objectives.
- · Establishes target awards based on worldwide band level.
- Plan pay out is based on a combination of company, individual, and/or business unit performance.
- · Provides a rounded assessment of Hasbro's financial success using a combination of sales, core brand growth, operating margin and returns for company and business unit performance, as well as an individual component.

#### 1.2 Purpose

Hasbro, Inc., herein referred to as "the Company", has established this plan for the purpose of providing incentive compensation in the form of a cash supplement to the base salaries of those officers, managers, and key employees who contribute significantly to the growth and success of the Company's business; to attract and retain, in the employ of the Company, individuals of outstanding ability; and to align the interests of those who hold positions of major responsibility in the Company with the interest of the Company's shareholders.

#### 1.2.1 General Guideline

Amounts awarded under the plan are discretionary at all times.

#### 1.3 Scope

The Plan is applicable to all subsidiaries and divisions of the Company, including the Corporate group on a worldwide basis.

#### 1.3.1 Eligibility

Officers, managers, and key employees, as determined by Management, whose duties and responsibilities contribute significantly to the growth and success of the Company's business are eligible to participate in the Plan. Eligibility will be determined in accordance with the corporation's method of job evaluation. Worldwide employees in positions classified in broad bands 30 and above will be eligible to participate.

Eligibility to participate in the Plan does not guarantee the receipt of an award under the Plan. In addition, the incentive awards for executives considered part of the Senior Management Team are subject to the discretion and approval of the Stock Option and Compensation Committee of the Board of Directors of Hasbro, Inc.

#### 1.3.2 Approval of Incentive Awards

The incentive awards for those employees participating in this plan must be approved by the Chief Executive Officer & President (hereinafter, the "CEO") of the Company and the Stock Option and Compensation Committee of the Board of Directors.

#### 2.0 <u>Incentive Award Levels</u>

#### 2.1 <u>Target Incentive Award</u>

Target awards are expressed as a percentage of earned salary for the plan year. For purposes of this Plan, earned salary means all base compensation for the participant for the year in question, which base compensation shall include all base compensation amounts deferred into the Company's retirement savings plan, the Company's Non-Qualified Deferred Compensation Plan, and/or any similar successor plans for the fiscal year and excludes any bonus or other benefits, other than base compensation, for the plan year. By design, these are the award levels that plan participants can expect to earn when they and their applicable business units perform as expected; (i.e., achieve their goals and objectives.)

#### 2.2 Maximum Incentive Award

Under this incentive plan the maximum award is 200% of target of the overall award and/or any component of the award. Any awards that are in excess of one times salary must be reviewed and approved by the Division's senior management and the CEO.

2.3 The following table outlines the various incentive award levels defined above. All percentages refer to percentages of base salary earned for the incentive award period.

WW Band	<u>Target</u>
90	75%
80	55%
70	50%
60	45%
50	40%
40*	40%
30	25%

<sup>\*</sup>Includes broad band 45 in European markets.

#### 3.0 <u>Measures of Performance</u>

#### 3.1 <u>Company Performance</u>

Each MIP formula contains a performance component related to overall Hasbro performance. This component is measured by Sales, Core Brand Growth, Operating Margin, and Returns (SCORe). The weighting and definition of the overall company measures are:

Measure	Definition	% of Company Measure
<u>S</u> ales	Hasbro's Net Revenues	20%
<u>C</u> ore Brands Growth	Net Revenue Growth over a base period compared to the period being measured for the Core Brand Drivers identified in Hasbro, Inc.'s Strategic Plan	20%
<u>O</u> perating Margin	Operating Profit divided by Net Revenues	40%
Returns (Free Cash Flow)	Net Earnings + Depreciation & Amortization +/- Changes in working Capital – Capital Expenditures	20%

#### 3.2 <u>Individual Performance</u>

Individual performance will be determined by the participant's supervisor and approved by the Division/Subsidiary president or Corporate functional head where appropriate. It will be based upon actual job performance consistent with goals/objectives outlined during performance reviews for the plan year.

#### 3.3 Business Unit Performance

Each business unit, as determined under this program, will assess performance based on Sales, Core Brand Growth and Operating Margin specific to the business unit. The weighting and definition of the overall company measures are:

Measure	Definition	% of Company Measure
<u>S</u> ales	Business unit Net Revenues	25%
<u>C</u> ore	Net Revenue Growth over a base period compared to the period being measured for the Business Unit's	25%
Brands	Core Brand Drivers identified in Hasbro, Inc.'s Strategic Plan	
Growth		
<b>O</b> perating	Operating Profit divided by Net Revenues	50%
Margin		

Note: Hasbro Far East uses the Balanced Scorecard as approved by the CEO in lieu of SCOre.

Those jobs, which are corporate in nature, will comprise the "corporate" business unit and their performance will be based on overall company performance as described in section 3.1.

#### 3.3.1 Bonus Formulas

The following is the structure for which all incentive formulas will be derived. The formulas are used to assess performance at the overall company level, business unit level, and individually. The bonus formula is subject to review annually by the CEO.

#### 3.3.2 <u>Bonus Formulas WW 30 - 70</u>

a) Corporate

75% overall company performance 25% individual performance

#### b) Business Unit

25% overall company performance 50% business unit performance 25% individual performance

#### c) Hasbro International

25% overall company performance

50% international, Europe, region and/or country performance

25% individual performance

#### 3.3.3 Bonus Formulas WW 80 – 90\*

#### a) Corporate

100% overall company performance

Personal performance modifier<sup>1</sup>

#### b) Business Unit

40% overall company performance

60% business unit performance

Personal performance modifier<sup>1</sup>

#### 4.0 Development of Formula Incentive Award

At the close of the fiscal year, the overall company and each business unit's actual performance will be calculated and approved by the Chief Financial Officer, ("CFO"). The actual performance will be applied to the payout performance schedule below to develop the formula bonus\*:

Performance %	Payout %*	
< 80%	0%	Minimum performance 80%
80%	60%	For every 1% increase in perf, 2% increase in award
100%	100%	For every 1% increase in perf, 3% increase in award
105%	115%	
110%	130%	For every 1% increase in perf, 4% increase in award
115%	150%	
120%	170%	
125%	190%	

<sup>\*</sup>Some countries outside of the US will have a separate performance and payout scale established annually. Maximum is 200% of target.

Once the business unit has calculated the formula incentive awards, the recommended award pools by business unit are developed. These recommended pools will equal the aggregate of the formula incentive awards including the budgeted individual performance component for all eligible employees. These pools are subject to approval by the CEO and Stock Option and Compensation Committee of the Board of Directors.

#### 4.1.1 Formula Award

The formula incentive award is a first pass calculation of an award based on actual performance achieved by the overall company, business unit, and the estimated individual performance percentage.

Business unit incentive pool dollars are derived from the aggregated of formula awards within a business unit.

#### 4.1.2 Recommended Awards

The recommended awards for participants of a specific business unit are submitted to the CEO and Stock Option and Compensation Committee for approval. These recommended

<sup>\*</sup>Only applies to those WW80's and 90's that are also part of the Senior Management team.

<sup>&</sup>lt;sup>1</sup>Definition of the personal performance modifier: Management Business Objectives (MBOs) are set before the end of Q1 of the plan year. These are established between the employee and the CEO and/or COO. Performance is reviewed annually - if MBO's are exceeded, pay out can be up to 150% of formula bonus; if MBO's are met, pay out can be up to 100% of formula bonus; if MBO's are not met, pay out can be reduced to 0% of formula.

- 4.2. The CEO of the Company and the Stock Option and Compensation Committee of the Board of Directors shall review, modify, and approve all recommended awards, in their sole discretion. In addition, any awards recommended in excess of one times a participant's base salary must be reviewed and approved by the Chief Executive Officer & President and the Stock Option and Compensation Committee of the Board of Directors.
- 5.0 Removals, Transfers, Terminations, Promotions and Hiring Eligibility
  - 5.1 Participants whose employment with the Company is terminated because of retirement or disability:
    - After the close of the plan year, but prior to the actual distribution of awards for such year, may be awarded an incentive award for the plan year at the discretion of the CEO.
    - After the beginning, but prior to the close of the plan year, no award shall be granted unless authorized at the sole discretion of the CEO.
  - 5.2 Participants whose employment with the Company is terminated because of death:
    - · After the close of the plan year, but prior to the actual distribution of awards for such year, shall be awarded an incentive award for the plan year. Such payment will be made to the deceased employee's estate or designated beneficiary.
    - · After the beginning, but prior to the close of the plan year, no award shall be granted unless authorized at the sole discretion of the CEO. Any such payments will be made to the deceased employee's estate or designated beneficiary.
  - 5.3 Participants who resign for any reason after the close of the plan year but prior to the distribution of awards for such year will not receive an incentive award.
  - 5.4 Participants who are discharged from the employ of the Company or any of its subsidiaries for cause or for any offense involving moral turpitude or an offense involving breach of the fiduciary duty owed by the individual to the Company will not be entitled to an award for any plan year.
  - 5.5 Participants who are discharged from the employ of the Company or any of its subsidiaries due to job elimination:
    - After the close of the plan year, but prior to the actual distribution of awards for such year, may be awarded an incentive award for the plan year. No award shall be granted unless authorized at the sole discretion of the CEO.
    - · After the beginning, but prior to the close of the plan year, the participant is no longer eligible for that year. However, a discretionary award may be granted by the CEO.
  - 5.6 Participants under statutory or contractual notice:
    - On December 31<sup>st</sup> of the plan year, may be awarded an incentive award for the plan year. No award shall be granted unless authorized at the sole discretion of the CEO.
    - Which ends prior to the close of the plan year shall not be eligible for an incentive award for that plan year. However, a discretionary award may be granted by the CEO.
  - 5.7 Participants transferred during the plan year from one division of the Company to another will be eligible to receive an award (subject to achievement of the requisite organizational and individual performance) through the division in which he or she is employed at the end of the plan year, but the award amount may be based on the performance made in each division in which the individual was employed during the year.
  - 5.8 Employees hired during the plan year must be actively employed by July 1<sup>st</sup> of the plan year to participate in the bonus for that plan year. Awards will be made based upon the employee's earned salary during the period of their employment with the Company during the plan year.

The eligibility for an award and plan status of employees who remain employed with the Company during the plan year but whose change in employment status through promotion or reclassification affects their level of participation:

- Prior to July 1<sup>st</sup> of the plan year, will participate at the level consistent with the promotion or reclassification.
- After July 1<sup>st</sup> but prior to the close of the plan year, will participate at the level consistent with their classification prior to the promotion or reclassification.
- 5.10 The eligibility for an award and plan status of employees who remain employed with the Company during the plan year but whose change in employment status through demotion affects their level of participation will be determined by the CEO in the CEO's sole discretion.

#### 6.0 Administration of the Plan

6.1 <u>Amendments to the Plan</u> (Contingency Clause)

The Chief Executive Officer and the Stock Option and Compensation Committee of the Board of Directors reserves the right to interpret, amend, modify, or terminate the Plan in accordance with changing conditions.

#### 6.2 <u>Incentive Award Distribution</u>

Incentive awards, when payable, shall be paid as near to the close of the company's fiscal year as may be feasible. Participants in the Plan must be employed at the time of award distribution in order to receive bonus payments, except as provided in Section 5.0.

No individual has the rights to an award until it has been approved and distributed in accordance with the provisions of this plan.

#### 6.3 Non-Assignment of Awards

Participants eligible to receive incentive awards shall not have any right to pledge, assign, or otherwise dispose of any unpaid or projected awards.

#### 6.4 <u>Deferral of Awards</u>

Participants eligible to defer incentive awards through the Deferred Compensation Program (DCP) may elect to do so during the annual DCP enrollment.

#### HASBRO, INC. AND SUBSIDIARIES Computation of Earnings (Loss) Per Common Share Quarters Ended March 27, 2005 and March 28, 2004

(Thousands of Dollars and Shares Except Per Share Data)

	2005		2004	
	Basic 	Diluted	Basic 	Diluted
Net earnings (loss)	\$ (3,713)	(3,713)	6,532	6,532
Effect of dilutive securities: Change in fair value of liabilities potentially settleable in common stock	-	-	-	(1,700)
Adjusted net earnings (loss)	\$ (3,713) ======	(3,713)	6,532 =====	4,832 =====
Weighted average number of shares outstanding: Outstanding at beginning of period Exercise of stock options and warrants:	177,315	177,315	175,479	175,479
Actual exercise of options Assumed exercise of options and warrants	448	448	263	263 3,205
Liabilities potentially settleable in common stock	-	-	-	5,006
Total	177,763 ======	177,763 ======	175,742 ======	183,953 ======
Per common share: Net earnings (loss)	\$ (0.02) ======	(0.02)	0.04	0.03

=====

#### HASBRO, INC. AND SUBSIDIARIES Computation of Ratio of Earnings to Fixed Charges Quarter Ended March 27, 2005

(Thousands of Dollars)

Earnings available for fixed charges: Net loss	(3,713)
Add: Fixed charges Income taxes	10,652 488
Total	7,427 =====
Fixed charges: Interest on long-term debt Other interest charges Amortization of debt expense Rental expense representative	6,856 711 164
of interest factor	2,921
Total	10,652 =====
Ratio of earnings to fixed charges	0.697

#### **CERTIFICATION**

- I, Alfred J. Verrecchia, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Hasbro, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report:
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles:
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2005

/s/ Alfred J. Verrecchia

Alfred J. Verrecchia

President and Chief

**Executive Officer** 

#### **CERTIFICATION**

- I, David D.R. Hargreaves, certify that:
- 1. I have reviewed this quarterly report on Form 10-Q of Hasbro, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 27, 2005

/s/ David D.R. Hargreaves

David D.R. Hargreaves
Senior Vice President and

Chief Financial Officer

# CERTIFICATION PURSUANT TO SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Chief Executive Officer of Hasbro, Inc., a Rhode Island corporation (the "Company"), does hereby certify that to the best of the undersigned's knowledge:

- 1) the Company's Quarterly Report on Form 10-Q for the quarter ended March 27, 2005, as filed with the Securities and Exchange Commission (the "10-Q Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) the information contained in the Company's 10-Q Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Alfred J. Verrecchia Alfred J. Verrecchia President and Chief Executive Officer of Hasbro, Inc.

Dated: April 27, 2005

A signed original of this written statement required by Section 906 has been provided to Hasbro, Inc. and will be retained by Hasbro, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Chief Financial Officer of Hasbro, Inc., a Rhode Island corporation (the "Company"), does hereby certify that to the best of the undersigned's knowledge:

- 1) the Company's Quarterly Report on Form 10-Q for the quarter ended March 27, 2005, as filed with the Securities and Exchange Commission (the "10-Q Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2) the information contained in the Company's 10-Q Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ David D.R. Hargreaves
David D.R. Hargreaves
Senior Vice President and Chief Financial Officer
of Hasbro, Inc.

Dated: April 27, 2005

A signed original of this written statement required by Section 906 has been provided to Hasbro, Inc. and will be retained by Hasbro, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.