## QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

 OF THE SECURITIES EXCHANGE ACT OF 1934HASBRO, INC.
(Exact Name of Registrant, As Specified in its Charter)

$$
\frac{\text { Rhode Island }}{(\text { State of Incorporation) }} \quad \frac{05-0155090}{(I . R . S . ~ E m p l o y e r ~ I d e n t i f i c a t i o n ~ N o .) ~}
$$

1027 Newport Avenue, Pawtucket, Rhode Island 02862
(Address of Principal Executive Offices, Including Zip Code)
(401) 431-8697
(Registrant's Phone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

$$
\text { Yes } X^{X} \text { or No _ }
$$

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

$$
\text { Yes } \underline{X} \text { or No }
$$

The number of shares of Common Stock, par value $\$ .50$ per share, outstanding as of July 19, 2005 was 179,000,546.

## PART I. FINANCIAL INFORMATION

ITEM 1: Financial Statements

## HASBRO, INC. AND SUBSIDIARIES Consolidated Balance Sheets (Thousands of Dollars Except Share Data) (Unaudited)

| Assets |  | June 26, 2005 | June 27, 2004 | $\begin{gathered} \text { Dec. } 26, \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Current assets |  |  |  |  |
| Cash and cash equivalents | \$ | 642,831 | 480,144 | 725,002 |
| Accounts receivable, less allowance for doubtful accounts of $\$ 35,700$, |  |  |  |  |
|  |  | 348,200 | 307,013 | 578,705 |
| Inventories |  | 262,471 | 237,129 | 194,780 |
| Deferred income taxes |  | 92,241 | 114,101 | 93,134 |
| Prepaid expenses |  | 116,680 | 150,359 | 126,601 |
| Total current assets |  | 1,462,423 | 1,288,746 | 1,718,222 |
| Property, plant and equipment, net |  | 171,762 | 203,586 | 206,934 |
| Other assets |  |  |  |  |
| Goodwill |  | 468,034 | 473,402 | 469,726 |
| Other intangibles, less accumulated amortization of $\$ 540,300, \$ 465,600$ and $\$ 489,200$ |  | 652,213 | 681,302 | 637,929 |
| Other |  | 243,282 | 230,115 | 207,849 |
| Total other assets |  | 1,363,529 | 1,384,819 | 1,315,504 |
| Total assets | \$ | 2,997,714 | 2,877,151 | 3,240,660 |

HASBRO, INC. AND SUBSIDIARIES
Consolidated Balance Sheets (continued) (Thousands of Dollars Except Share Data) (Unaudited)

| Liabilities and Shareholders' Equity |  | June 26, 2005 | June 27, $2004$ | $\begin{gathered} \text { Dec. } 26, \\ 2004 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| Current liabilities |  |  |  |  |
| Short-term borrowings | \$ | 13,177 | 43,014 | 17,959 |
| Current installments of long-term debt |  | 355,005 | 1,331 | 324,124 |
| Accounts payable |  | 136,210 | 125,696 | 167,585 |
| Accrued liabilities |  | 488,464 | 493,334 | 638,943 |
| Total current liabilities |  | 992,856 | 663,375 | 1,148,611 |
| Long-term debt, excluding current installments |  | 247,554 | 651,281 | 302,698 |
| Deferred liabilities |  | 150,810 | 145,370 | 149,627 |
| Total liabilities |  | 1,391,220 | 1,460,026 | 1,600,936 |
| Shareholders' equity |  |  |  |  |
| Preference stock of \$2.50 par value. Authorized 5,000,000 shares; none issued |  | - | - | - |
| Common stock of $\$ .50$ par value. Authorized 600,000,000 shares; issued 209,694,630 |  | 104,847 | 104,847 | 104,847 |
| Additional paid-in capital |  | 370,289 | 385,919 | 380,745 |
| Deferred compensation |  | (52) | (499) | (98) |
| Retained earnings |  | 1,714,807 | 1,571,871 | 1,721,209 |
| Accumulated other comprehensive earnings |  | 35,866 | 16,946 | 82,388 |
| Treasury stock, at cost; 31,132,522 shares at June 26, 2005, 32,902,491 at June 27, 2004 and 32,379,369 at December 26, 2004 |  | $(619,263)$ | $(661,959)$ | $(649,367)$ |
| Total shareholders' equity |  | 1,606,494 | 1,417,125 | 1,639,724 |
| Total liabilities and shareholders' equity | \$ | 2,997,714 | 2,877,151 | 3,240,660 |

See accompanying condensed notes to consolidated financial statements.

|  | Quarter Ended |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 26, 2005 | $\begin{gathered} \text { June 27, } \\ 2004 \end{gathered}$ | June 26 , 2005 | $\begin{gathered} \text { June 27, } \\ 2004 \end{gathered}$ |
| Net revenues | \$ | 572,388 | 516,433 | 1,027,332 | 990,680 |
| Cost of sales |  | 224,766 | 207,350 | 390,741 | 394,073 |
| Gross profit |  | 347,622 | 309,083 | 636,591 | 596,607 |
| Expenses |  |  |  |  |  |
| Amortization |  | 26,930 | 15,752 | 51,685 | 30,993 |
| Royalties |  | 50,795 | 34,021 | 91,667 | 66,660 |
| Research and product development |  | 36,514 | 37,696 | 67,555 | 69,379 |
| Advertising |  | 64,974 | 59,018 | 119,164 | 114,348 |
| Selling, distribution and administration |  | 141,289 | 139,867 | 277,860 | 277,826 |
| Total expenses |  | 320,502 | 286,354 | 607,931 | 559,206 |
| Operating profit |  | 27,120 | 22,729 | 28,660 | 37,401 |
| Nonoperating (income) expense |  |  |  |  |  |
| Interest expense |  | 7,649 | 7,924 | 15,380 | 16,231 |
| Other (income) expense, net |  | $(13,219)$ | $(8,047)$ | $(16,185)$ | $(10,093)$ |
| Total nonoperating (income) expense |  | $(5,570)$ | (123) | (805) | 6,138 |
| Earnings before income taxes |  | 32,690 | 22,852 | 29,465 | 31,263 |
| Income taxes |  | 3,236 | 4,013 | 3,724 | 5,892 |
| Net earnings | \$ | 29,454 | 18,839 | 25,741 | 25,371 |
| Net earnings per common share |  |  |  |  |  |
| Basic | \$ | . 17 | . 11 | . 14 | . 14 |
| Diluted | \$ | . 13 | . 06 | . 13 | . 08 |
| Cash dividends declared per common share | \$ | . 09 | . 06 | . 18 | . 12 |

See accompanying condensed notes to consolidated financial statements.

HASBRO, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
Six Months Ended June 26, 2005 and June 27, 2004
(Thousands of Dollars)
(Unaudited)

|  |  | 2005 | 2004 |
| :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |
| Net earnings | \$ | 25,741 | 25,371 |
| Adjustments to reconcile net earnings to net cash provided by operating activities: |  |  |  |
| Depreciation and amortization of plant and equipment |  | 31,948 | 30,939 |
| Other amortization |  | 51,685 | 30,993 |
| Change in fair value of liabilities potentially settleable in common stock |  | (760) | $(10,220)$ |
| Deferred income taxes |  | $(10,842)$ | 9,454 |
| Compensation earned under restricted stock programs |  | 46 | 180 |
| Change in operating assets and liabilities (other than cash and cash equivalents): |  |  |  |
| Decrease in accounts receivable |  | 217,905 | 309,200 |
| Increase in inventories |  | $(72,995)$ | $(67,138)$ |
| Decrease (increase) in prepaid expenses and other current assets |  | 19,258 | $(30,568)$ |
| Decrease in accounts payable and accrued liabilities |  | $(209,149)$ | $(292,983)$ |
| Long-term advances and other |  | $(34,845)$ | 5,622 |
| Net cash provided by operating activities |  | 17,992 | 10,850 |
| Cash flows from investing activities |  |  |  |
| Additions to property, plant and equipment |  | $(30,640)$ | $(37,775)$ |
| Investments and acquisitions |  | $(65,000)$ | $(9,824)$ |
| Proceeds from sale of property, plant and equipment |  | 30,465 | 2,449 |
| Other |  | 768 | (320) |
| Net cash utilized by investing activities |  | $(64,407)$ | $(45,470)$ |
| Cash flows from financing activities |  |  |  |
| Repurchases of and repayments of borrowings with original maturities of more than three months |  | $(21,329)$ | $(29,523)$ |
| Net (repayments) proceeds of other short-term borrowings |  | $(4,281)$ | 20,101 |
| Purchase of common stock |  | $(7,341)$ | - |
| Stock option transactions |  | 23,607 | 18,996 |
| Dividends paid |  | $(26,711)$ | $(15,851)$ |
| Net cash utilized by financing activities |  | $(36,055)$ | $(6,277)$ |
| Effect of exchange rate changes on cash |  | 299 | 294 |
| Decrease in cash and cash equivalents |  | $(82,171)$ | $(40,603)$ |
| Cash and cash equivalents at beginning of year |  | 725,002 | 520,747 |
| Cash and cash equivalents at end of period | \$ | 642,831 | 480,144 |

HASBRO, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows (continued)
Six Months Ended June 26, 2005 and June 27, 2004
(Thousands of Dollars)
(Unaudited)

|  | 2005 | 2004 |
| :---: | :---: | :---: |
| Supplemental information |  |  |
| Cash paid during the period for: |  |  |
| Interest | \$15,943 | 18,560 |
| Income taxes | \$ 9,807 | 25,455 |

See accompanying condensed notes to consolidated financial statements.

## HASBRO, INC. AND SUBSIDIARIES Consolidated Statements of Comprehensive Earnings (Loss) <br> (Thousands of Dollars) <br> (Unaudited)

|  | Quarter Ended |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\text { une } 26 \text {, }$ $2005$ | June 27, $2004$ | June 26, 2005 | June 27, 2004 |
| Net earnings | \$ | 29,454 | 18,839 | 25,741 | 25,371 |
| Other comprehensive earnings (loss) |  | $(30,461)$ | $(4,241)$ | $(46,522)$ | $(13,538)$ |
| Total comprehensive earnings (loss) | \$ | $(1,007)$ | 14,598 | $(20,781)$ | 11,833 |

See accompanying condensed notes to consolidated financial statements.

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements

## (Thousands of Dollars and Shares Except Per Share Data) <br> (Unaudited)

(1) In the opinion of management, the accompanying unaudited interim financial statements contain all adjustments (consisting of only normal recurring accruals) necessary to present fairly the financial position of the Company as of June 26, 2005 and June 27, 2004, and the results of its operations and cash flows for the periods then ended in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

The quarterly and year to date periods ended June 26, 2005 and June 27, 2004 are 13-week and 26 -week periods, respectively.

The results of operations for the six months ended June 26, 2005 are not necessarily indicative of results to be expected for the full year.

These condensed consolidated financial statements have been prepared without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and disclosures normally included in the financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. The Company filed audited financial statements for the year ended December 26, 2004 in its annual report on Form 10-K, which includes all such information and disclosures, and accordingly, should be read in conjunction with the financial information included herein.

The Company's accounting policies are the same as those described in Note 1 to the Company's consolidated financial statements for the fiscal year ended December 26, 2004. Substantially all of the Company's inventories consist of finished goods.

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements (continued) (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(2) Earnings per share data for the fiscal quarters and six months ended June 26, 2005 and June 27, 2004 were computed as follows:


Net earnings
Effect of dilutive securities:
Change in fair value of liabilities potentially settleable in common stock
Interest expense on contingent convertible debentures due 2021

Adjusted net earnings

Average shares outstanding
Effect of dilutive securities:
Liabilities potentially settleable in common stock $\quad$ - 5,412
Contingent convertible debentures due 2021
Options and warrants

Equivalent shares

Net earnings per share

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Quarter | Basic | Diluted | Basic | Diluted |
| Net earnings | \$ 29,454 | 29,454 | 18,839 | 18,839 |
| Effect of dilutive securities: |  |  |  |  |
| Change in fair value of liabilities potentially settleable in common stock | - | $(5,730)$ | - | $(8,520)$ |
| Interest expense on contingent convertible debentures due 2021 | - | 1,066 | - |  |
| Adjusted net earnings | \$ 29,454 | 24,790 | 18,839 | 10,319 |
| Average shares outstanding | 178,463 | 178,463 | 176,417 | 176,417 |
| Effect of dilutive securities: |  |  |  |  |
| Liabilities potentially settleable in common stock | - | 5,412 | - | 5,721 |
| Contingent convertible debentures due 2021 | - | 11,574 | - |  |
| Options and warrants | - | 2,181 | - | 2,529 |
| Equivalent shares | 178,463 | 197,630 | 176,417 | 184,667 |
| Net earnings per share | \$ . 17 | . 13 | . 11 | . 06 |

## HASBRO, INC. AND SUBSIDIARIES

 Condensed Notes to Consolidated Financial Statements (continued)
## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
| Six Months | Basic | Diluted | Basic | Diluted |
| Net earnings | \$ 25,741 | 25,741 | 25,371 | 25,371 |
| Effect of dilutive securities: |  |  |  |  |
| Change in fair value of liabilities potentially settleable in common stock | - | (760) | - | $(10,220)$ |
| Adjusted net earnings | \$ 25,741 | 24,981 | 25,371 | 15,151 |
| Average shares outstanding | 178,113 | 178,113 | 176,079 | 176,079 |
| Effect of dilutive securities: |  |  |  |  |
| Liabilities potentially settleable in common stock | - | 5,358 |  | 5,363 |
| Options and warrants | - | 2,239 | - | 2,868 |
| Equivalent shares | 178,113 | 185,710 | 176,079 | 184,310 |
| Net earnings per share | \$ . 14 | . 13 | . 14 | . 08 |

In December 2004 the Company adopted Emerging Issues Task Force ("EITF") Issue 04-8, "The Effect of Contingently Convertible Instruments on Diluted Earnings per Share", which states that the dilutive effect of contingent convertible debt instruments must be included in dilutive earnings per share regardless of whether the triggering contingency has been satisfied. EITF Issue 04-8 requires application on a retroactive basis and restatement of prior period earnings per share, and was effective for periods ending after December 15, 2004. For the six months ending June 26, 2005 and the quarter and six months ending June 27, 2004, the effect of the assumed conversion had an anti-dilutive effect on earnings per share, and accordingly, no adjustment to the diluted earnings per share calculation was necessary. For the quarter ended June 26, 2005, the effect of the assumed conversion was dilutive, and, accordingly, for the diluted earnings per share calculation, the numera tor includes an adjustment to earnings for the interest expense incurred for these debentures and the denominator includes an adjustment for the shares issuable upon conversion.

Certain warrants containing a put feature that may be settled in cash or common stock are required to be accounted for as a liability at fair value. The Company is required to assess if these warrants, classified as a liability, have a more dilutive impact on earnings per share when treated as an equity contract. For the quarters and the six months ended June 26, 2005 and June 27, 2004, the warrants had a more dilutive impact on earnings per share, assuming they were treated as an equity contract. Accordingly, for the diluted earnings per share calculation for these periods, the numerator includes an adjustment to earnings for the income included therein related to the fair market value adjustment and the denominator includes an adjustment for the shares issuable as of quarter end.

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

Options and warrants to acquire shares totaling 7,887 at June 26, 2005 and 5,509 at June 27, 2004 were excluded from the calculation of diluted earnings per share because to include them would have been antidilutive.
(3) Hasbro uses the intrinsic-value method of accounting for stock options granted to employees. As required by the Company's existing stock plans, stock options are granted at, or above, the fair market value of the Company's stock, and, accordingly, no compensation expense is recognized for these grants in the consolidated statements of operations. The Company records compensation expense related to other stock-based awards, such as restricted stock grants, over the period the award vests, typically three years. Had compensation expense been recorded under the fair value method as set forth in the provisions of Statement of Financial Accounting Standards No. 123 for stock options awarded, the impact on the Company's net earnings and net earnings per share for the fiscal quarters and six months ended June 26, 2005 and June 27, 2004 would have been:

|  | Quarter Ended |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { une } 26, \\ & 2005 \end{aligned}$ | June 27, 2004 | June 26, 2005 | June 27, 2004 |
| Reported net earnings | \$ | 29,454 | 18,839 | 25,741 | 25,371 |
| Add: |  |  |  |  |  |
| Stock-based employee compensation expense included in reported net earnings, net of tax |  |  |  |  |  |
|  |  | 8 | 61 | 29 | 122 |
| Deduct: |  |  |  |  |  |
| Total stock-based employee compensation expense determined under fair value based method for all awards, net of tax |  | $(3,488)$ | $(3,897)$ | $(6,965)$ | $(6,540)$ |
| Pro forma net earnings | \$ | 25,974 | 15,003 | 18,805 | 18,953 |
| Reported net earnings per share |  |  |  |  |  |
| Basic | \$ | . 17 | . 11 | . 14 | . 14 |
| Diluted | \$ | . 13 | . 06 | . 13 | . 08 |
| Pro forma net earnings per share |  |  |  |  |  |
| Basic | \$ | . 15 | . 09 | . 11 | . 11 |
| Diluted | \$ | . 11 | . 04 | . 10 | . 05 |

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(4) Other comprehensive earnings (loss) for the quarter and six months ended June 26, 2005 and June 27, 2004 consist of the following:

|  | Quarter Ended |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 26, 2005 | June 27, <br> 2004 | June 26, 2005 | June 27, <br> 2004 |
| Foreign currency translation adjustments | \$ | $(31,852)$ | (249) | $(55,607)$ | $(9,573)$ |
| Changes in value of available-for-sale securities, net of tax |  | 1,267 | $(4,298)$ | 3,204 | $(7,386)$ |
| (Losses) gains on cash flow hedging activities, net of tax |  | (10) | (358) | 3,531 | (134) |
| Reclassifications to earnings, net of tax |  | 134 | 664 | 2,350 | 3,555 |
| Other comprehensive earnings (loss) | \$ | $(30,461)$ | $(4,241)$ | $(46,522)$ | $(13,538)$ |

Reclassification adjustments from other comprehensive earnings to net earnings of \$134 and \$2,350 for the quarter and six months ended June 26, 2005, and $\$ 664$ and $\$ 3,555$ for the quarter and six months ended June 27, 2004 represent net losses on cash flow hedging derivatives for which the related transaction has impacted earnings and was reflected in cost of sales. The losses on cash flow hedging derivatives for the quarter and six months ended June 26, 2005 include gains on cash flows reclassified to earnings as the result of hedge ineffectiveness of $\$ 23$ and $\$ 54$ for the respective periods. The (losses) gains on cash flow hedging derivatives for the quarter and six months ended June 27, 2004 are net of (losses) on cash flows reclassified to earnings as the result of hedge ineffectiveness of $\$ 16$ and $\$(144)$, respectively. The Company expects the remaining deferred gain on derivative hedging instruments at June 26, 2005 of $\$ 1,264$ in accumulated other comprehensive earnings to be reclassified to earnings within the next twelve months.

## HASBRO, INC. AND SUBSIDIARIES

 Condensed Notes to Consolidated Financial Statements (continued)
## (Thousands of Dollars and Shares Except Per Share Data) <br> (Unaudited)

(5) The components of the net periodic cost of the Company's defined benefit pension and other postretirement plans for the quarters and six months ended June 26, 2005 and June 27, 2004 are as follows:

Quarter Ended

|  | Pension |  | Postretirement |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June 26, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { June 27, } \\ 2004 \end{gathered}$ | $\begin{gathered} \text { June } 26, \\ 2005 \end{gathered}$ | $\begin{gathered} \text { June 27, } \\ 2004 \end{gathered}$ |
| Service cost | ------ | ------ | 144 | ------- 151 |
| Interest cost | 4,471 | 4,220 | 500 | 571 |
| Expected return on assets | $(4,621)$ | $(4,145)$ | - |  |
| Net amortization and deferrals | 864 | 713 | 88 | 134 |
| Net periodic benefit cost | \$ 3,655 | 3,424 | 732 | 856 |



During fiscal 2005 the Company has made cash contributions to its pension plans of approximately $\$ 10,207$. The Company expects to contribute approximately \$3,000 during the remainder of fiscal 2005.

## HASBRO, INC. AND SUBSIDIARIES Condensed Notes to Consolidated Financial Statements (continued)

(Thousands of Dollars and Shares Except Per Share Data)
(Unaudited)
(6) Hasbro is a worldwide leader in children's and family leisure time and entertainment products and services, including the design, manufacture and marketing of games and toys. The Company's main reportable segments are U.S. Toys, Games, and International. The Company has one other segment, Operations, which meets the quantitative thresholds for reportable segments.

In the United States, the U.S. Toys segment includes the design, marketing and selling of boys' action figures, vehicles and playsets, girls' toys, electronic toys and plush products, children's consumer electronics, preschool toys and infant products, creative play products, electronic interactive products, electronic learning aids, and toy-related specialty products. The Games segment includes the development, manufacturing, marketing and selling of traditional board
games and puzzles, DVD-based games, handheld electronic games, and trading card and role-playing games. Within the International segment, the Company develops, manufactures, markets and sells both toy and certain game products in non-U.S. markets. The Operations segment sources finished product for the majority of the Company's segments. The Company also has other segments that primarily license out certain toy and game properties. These other segments do not meet the q uantitative thresholds for reportable segments and have been combined for reporting purposes.
Segment performance is measured at the operating profit level. Included in Corporate and eliminations are general corporate expenses, the elimination of intersegment transactions and certain assets benefiting more than one segment. Intersegment sales and transfers are reflected in management reports at amounts approximating cost. Certain shared costs are allocated to segments based upon foreign exchange rates fixed at the beginning of the year, with adjustment to actual foreign exchange rates included in Corporate and eliminations.

The accounting policies of the segments are the same as those referenced in Note 1.
Results shown for the quarter and six months are not necessarily representative of those that may be expected for the full year 2005, nor were those of the comparable 2004 periods representative of those actually experienced for the full year 2004. Similarly, such results are not necessarily representative of those which would be achieved were each segment an unaffiliated business enterprise.

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) <br> (Unaudited)

Information by segment and a reconciliation to reported amounts for the quarter and six months ended June 26, 2005 and June 27, 2004 are as follows.

|  | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 26, 2005 |  |  | June 27, 2004 |  |
|  |  | External | Affiliate | External | Affiliate |
| Net revenues |  | -------- | ---------- | -------- | ------- |
| U.S. Toys |  | 209,340 | 355 | 167,161 | 847 |
| Games |  | 142,899 | 5,003 | 161,602 | 7,043 |
| International |  | 210,240 | 359 | 179,185 | 19 |
| Operations (a) |  | 181 | 182,699 | 474 | 167,363 |
| Other segments |  | 9,728 | - | 8,011 | - |
| Corporate and eliminations |  |  | $(188,416)$ | - | $(175,272)$ |
|  |  | 572,388 | - | 516,433 | - |
|  | Six Months Ended |  |  |  |  |
|  | June 26, 2005 |  |  | June 27, 2004 |  |
| Net revenues | External |  | Affiliate | External | Affiliate |
|  | ------ |  | - ---------- |  | - ---------- |
| U.S. Toys | \$ | 375,813 | 510 | 319,551 | 1,548 |
| Games |  | 241,936 | 10,200 | 289,200 | 13,580 |
| International |  | 388,127 | 775 | 359,926 | 705 |
| Operations (a) |  | 247 | 305,550 | 995 | 280,025 |
| Other segments |  | 21,209 | - | 21,008 | - |
| Corporate and eliminations |  | - | $(317,035)$ | - | $(295,858)$ |
|  | \$ | 1,027,332 | - | 990,680 | - |

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) <br> (Unaudited)

|  | Quarter Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 26, 2005 | June 27, 2004 | June 26 , 2005 | June 27, <br> 2004 |
| Operating profit (loss) |  |  |  |  |
| U.S. Toys | \$ 14,645 | $(6,991)$ | 22,560 | $(5,956)$ |
| Games | 13,443 | 28,711 | 14,648 | 48,295 |
| International | 4,532 | 2,756 | $(4,169)$ | $(7,276)$ |
| Operations (a) | 1,282 | 662 | 2,016 | 1,376 |
| Other segments | 2,674 | 231 | 7,623 | 3,485 |
| Corporate and eliminations (b) | $(9,456)$ | $(2,640)$ | $(14,018)$ | $(2,523)$ |
|  | \$ 27,120 | 22,729 | 28,660 | 37,401 |
|  |  |  | June 26, 2005 | June 27, 2004 |
| Total assets |  |  | ------------- | ------------ |
| U.S. Toys |  | \$ | 1,026,870 | 889,895 |
| Games |  |  | 1,619,307 | 1,487,190 |
| International |  |  | 1,324,785 | 1,231,341 |
| Operations |  |  | 665,435 | 520,707 |
| Other segments |  |  | 106,853 | 172,604 |
| Corporate and eliminations (b) |  |  | $(1,745,536)$ | $(1,424,586)$ |
|  |  | \$ | 2,997,714 | 2,877,151 |

## HASBRO, INC. AND SUBSIDIARIES

 Condensed Notes to Consolidated Financial Statements (continued)
## (Thousands of Dollars and Shares Except Per Share Data) (Unaudited)

(a) The Operations segment derives substantially all of its revenues and operating results from intersegment activities.
(b) Certain intangible assets, primarily goodwill, which benefit operating segments are reflected as Corporate assets for segment reporting purposes. These amounts have been allocated to the reporting unit which benefits from their use. In addition, allocations of certain expenses related to these assets to the individual operating segments are done prior to the start of the year based on budgeted amounts. Any difference between actual and budgeted amounts are reflected in the Corporate segment.
The following table presents consolidated net revenues by class of principal products for the quarters and six month periods ended June 26, 2005 and June 27, 2004. Certain 2004 amounts have been reclassified to conform to the current year presentation.

|  | Quarter Ended |  |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | June 26, 2005 | June 27, <br> 2004 | June 26, 2005 | June 27, <br> 2004 |
| Boys' toys | \$ | 194,200 | 123,800 | 351,700 | 263,400 |
| Games and puzzles |  | 214,300 | 226,200 | 378,500 | 419,300 |
| Preschool toys |  | 40,000 | 44,400 | 70,000 | 85,200 |
| Creative play |  | 25,900 | 29,900 | 43,500 | 57,200 |
| Electronic toys |  | 28,500 | 40,900 | 49,000 | 61,400 |
| Girls toys |  | 42,100 | 25,400 | 75,400 | 48,900 |
| Other |  | 27,388 | 25,833 | 59,232 | 55,280 |
| Net revenues | \$ | 572,388 | 516,433 | 1,027,332 | 990,680 |

(7) In May 2005 the Company's Board of Directors authorized the repurchase of up to $\$ 350$ million in common stock. Purchases of the Company's common stock may be made from time to time, subject to market conditions and may be made in the open market or through privately negotiated transactions. The Company has no obligation to repurchase shares under the authorization and the timing, actual number, and value of shares which are repurchased will depend on a number of factors, including the price of the Company's common stock. This authorization replaces all prior authorizations. In the second quarter of 2005, the Company repurchased 360 shares at an average price of $\$ 20.36$. The total cost of these repurchases, including transaction costs, was \$7,341.
(8) During June 2005 the Company reacquired the digital gaming rights for all its owned or controlled properties from Infogrames Entertainment SA (Infogrames) for $\$ 65$ million. These rights were previously held by Infogrames on an exclusive basis as a result of a license agreement entered into during 2000 with an expiration date in 2016. The consideration paid to reacquire these rights, which represents fair value, is included as a component of other intangibles in the condensed consolidated balance sheet and will be amortized over a 10 year period.

## HASBRO, INC. AND SUBSIDIARIES

## Condensed Notes to Consolidated Financial Statements (continued)

## (Thousands of Dollars and Shares Except Per Share Data) <br> (Unaudited)

In addition, the Company and Infogrames entered into a new licensing agreement that provides Infogrames exclusive rights to DUNGEONS \& DRAGONS and rights to nine other properties for a limited number of platforms. Under the agreement, Hasbro will receive royalty income on Infogrames sales.
(9) On October 22, 2004, the American Jobs Creation Act of 2004 (the "Act") was signed into law. The Act creates a one-time incentive for U.S. corporations to repatriate undistributed earnings from their international subsidiaries by providing an $85 \%$ dividends-received deduction for certain international earnings. The deduction is available to corporations during the tax year that includes October 22, 2004 or in the immediately subsequent tax year. The Company is in the process of evaluating whether it will repatriate international earnings under the provisions of the Act. The Company expects to complete its evaluation of the effects of the repatriation provision within a reasonable period of time. The range of possible amounts the Company is considering for repatriation under this provision is between zero and $\$ 500,000$. The related potential range of income tax under the law as curre ntly written is between zero and approximately $\$ 40,000$.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

HASBRO, INC. AND SUBSIDIARIES<br>Management's Discussion and Analysis of Financial Condition and Results of Operations (Thousands of Dollars Except Per Share Data)

## EXECUTIVE SUMMARY

The Company earns revenue and generates cash through the sale of a variety of toy and game products both within the United States and in international markets. Most of the Company's products are either internally developed or licensed from outside inventors. In addition to products based on its own core brands, the Company also offers internally developed products tied to licensed movie and television based entertainment properties.

The Company's principal business strategies focus on:

- Growing its core brands,

Developing new and innovative toy and game products, and
Increasing operating margins by optimizing efficiencies within the Company.
Management views the Company's principal product opportunities as falling into three general categories: core brands, innovative new products and licensed entertainment-based products. Although the Company intends to continue to offer products based on licensed entertainment properties, in the past four years the Company has actively sought to reduce its reliance on products based on theatrical properties and to achieve more consistent performance by focusing greater resources on the development and growth of its core brands and on developing innovative products.

The Company's core brands represent Company-owned or Company-controlled brands, such as G.I. JOE, TRANSFORMERS, MY LITTLE PONY, MONOPOLY, MAGIC: THE GATHERING, PLAYSKOOL and TONKA, which the Company views as presenting potential to be successful over the long term. The Company has a large portfolio of owned and controlled brands, which can be introduced in new formats and platforms over time. While the volatility of consumer preferences and the high level of competition in the toy and game industry make it challenging to maintain the long-term success of product lines, by focusing on its core brands the Company is working to build a more consistent revenue stream and basis for future growth.

In addition to its focus on core brands, the Company's strategy also involves trying to meet ever changing consumer preferences by identifying and offering innovative products based on market opportunities. In 2004 innovative products such as VIDEONOW COLOR were significant contributors to revenue for the Company. Product offerings for 2005 include the reintroduction of LITTLEST PET SHOP and FURBY. The Company believes its strategy of focusing on the development of its core brands and continuing to identify innovative new products will help to prevent the Company from being dependent on the success of any one product line.

While the Company's strategy focuses on growing its core brands and the development of innovative, new products, the Company continues to evaluate and enter into arrangements to license movie and television entertainment-based properties when the Company believes it is economically beneficial.

# HASBRO, INC. AND SUBSIDIARIES <br> Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data) 

In 2005 the STAR WARS license has been a significant contributor to the Company's net revenues, driven by the May 19, 2005 release of STAR WARS EPISODE III: REVENGE OF THE SITH. Major theatrical entertainment-based licenses in 2004 included DREAMWORKS' SHREK II, DISNEY'S THE INCREDIBLES, and LUCASFILM'S STAR WARS. While gross profits for products related to STAR WARS EPISODE III: REVENGE OF THE SITH are generally higher, the increased gross margin is largely offset by royalty expenses incurred on these sales, as well as amortization expense of related property rights.

In recent years the Company has also focused on reducing its fixed costs and increasing its operating margins. As part of this continuous process, in 2004, the Company reassessed the development process in its U.S. Toys segment, moving a greater amount of product development outside of the U.S., resulting in a streamlining of its U.S. Toys workforce. While the Company has made significant progress in this area over the last few years, it will continue to review its operations in order to determine areas where greater efficiency can be achieved.

The Company's recent strategy has also focused on achieving and maintaining a debt-to-capitalization ratio, defined as total debt, both short-term and long-term, as a percentage of total equity plus total debt, of 25-30\%. From 2001 through 2004, as part of this strategy, the Company has repurchased or repaid approximately $\$ 547,000$ in principal amount of long-term debt, primarily using cash from operations. The Company believes that the reduction in its debt-tocapitalization ratio has further strengthened its balance sheet and improved its liquidity by decreasing cash required to service outstanding debt, thereby increasing the ability of the Company to obtain additional financing should the need to do so arise. At June 26, 2005, the Company's debt-to-capitalization ratio was approximately $28 \%$, which compared to approximately $33 \%$ at June 27, 2004 and is consistent with December 26, 2004. Due to the seasonal nature of the business, the Company's debt-to-capitalization ratio normally peaks at the end of the third quarter, when its working capital requirements are greatest. It is the Company's intent to continue to assess the desirability of using available cash from operations to further reduce its outstanding long-term debt and to maintain this target ratio, as market conditions and the Company's committed revolving credit agreement and other sources of financing allow.

The Company has also taken some additional initiatives to increase shareholder value. In the first quarter of 2005 the Company increased its quarterly dividend from $\$ 0.06$ per share to $\$ 0.09$ per share. In addition, in May 2005, the Company announced the authorization by its Board of Directors to repurchase up to $\$ 350$ million in common stock. Purchases under this plan are discretionary and the Company may suspend or discontinue the plan at any time. In the second quarter of 2005, the Company repurchased 360,000 shares at an average price of $\$ 20.36$ under this plan.

Consolidation in the toy and game industry and associated retail uncertainty has continued into 2005, and includes the recently completed sale of one of the Company's largest customers, Toys 'R Us. The Company's remaining customer base continues to become more concentrated. The Company's top three customers, Wal-Mart Stores, Inc., Toys 'R Us, Inc. and Target Corporation, accounted for approximately 46\% of full year net revenues in 2004. Wal-Mart Stores, Inc., Target Corporation, and Toys 'R Us, Inc., accounted for approximately 19\%, 15\%, and 10\%, respectively, of net revenues for the six months ended June 26,2005 , and $15 \%, 12 \%$, and $15 \%$, respectively, of net revenues for the six months ended June 27, 2004.

The consolidation of customers may provide certain benefits to the Company, such as potentially more efficient product distribution and other decreased costs of sales and distribution, including potential efficiencies related to SKU reductions. However, this consolidation also creates additional risks to the Company's business associated with a major customer having financial difficulties or reducing its business with the Company. In addition, increased customer concentration may decrease the prices the Company is able to obtain for some of its products. The Company believes that its strategy of seeking to produce sought after products, which provide value to both consumers and the Company's customers, will help protect the Company from any negative impact resulting from an environment of increasing retail consolidation.

## SUMMARY

The relationship between various components of the results of operations, stated as a percent of net revenues, is illustrated below for the fiscal quarters and six months ended June 26, 2005 and June 27, 2004.

|  | Quarter |  | Six Months |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Net revenues | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Cost of sales | 39.3 | 40.2 | 38.0 | 39.8 |
| Gross profit | 60.7 | 59.8 | 62.0 | 60.2 |
| Amortization | 4.7 | 3.0 | 5.0 | 3.1 |
| Royalties | 8.9 | 6.6 | 8.9 | 6.7 |
| Research and product development | 6.4 | 7.3 | 6.6 | 7.0 |
| Advertising | 11.3 | 11.4 | 11.6 | 11.5 |
| Selling, distribution and administration | 24.7 | 27.1 | 27.1 | 28.1 |
| Operating profit | 4.7 | 4.4 | 2.8 | 3.8 |
| Interest expense | 1.3 | 1.5 | 1.5 | 1.6 |
| Other (income) expense, net | (2.3) | (1.5) | (1.6) | (1.0) |
| Earnings before income taxes | 5.7 | 4.4 | 2.9 | 3.2 |
| Income taxes | 0.6 | 0.8 | 0.4 | 0.6 |
| Net earnings | 5.1\% | 3.6\% | 2.5\% | 2.6\% |

## RESULTS OF OPERATIONS

Net earnings for the quarter and six months ended June 26, 2005 were $\$ 29,454$ and $\$ 25,741$, respectively, compared with net earnings of $\$ 18,839$ and $\$ 25,371$ for the respective periods of 2004. Basic earnings per share for the quarter and six months ended June 26, 2005 were $\$ 0.17$ and $\$ 0.14$ compared with basic earnings per share of $\$ 0.11$ and $\$ 0.14$ for the respective periods in 2004.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

Diluted earnings per share were $\$ 0.13$ for the quarter and six months ended June 26,2005 , compared with diluted earnings per share of $\$ 0.06$ and $\$ 0.08$ for the respective periods in 2004.

Consolidated net revenues for the quarter ended June 26, 2005 increased $11 \%$ to \$572,388 compared with \$516,433 for the quarter ended June 27, 2004. For the six months ended June 26, 2005, consolidated net revenues were $\$ 1,027,332$ compared to $\$ 990,680$ for the six months ended June 27, 2004, an increase of $4 \%$. Operating profit for the quarter ended June 26, 2005 was $\$ 27,120$ compared to $\$ 22,729$ in the second quarter of 2004 . Operating profit for the 2005 six-month period was $\$ 28,660$ compared to an operating profit of $\$ 37,401$ for the six-month period of 2004. Most of the Company's revenues and operating earnings are derived from its three principal segments: U.S. Toys, Games and International. The following table presents net revenues and operating profit (loss) data for the Company's three principal segments for the quarter and six months ending June 26, 2005 and June 27, 2004.

|  | Quarter |  |  | Six Months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | \% Change | 2005 | 2004 | \% Change |
| Net Revenues |  |  |  |  |  |  |
| U.S. Toys | \$209,340 | 167,161 | 25\% | 375,813 | 319,551 | 18\% |
| Games | 142,899 | 161,602 | (12\%) | 241,936 | 289,200 | (16\%) |
| International | 210,240 | 179,185 | 17\% | 388,127 | 359,926 | 8\% |
| Operating Profit (Loss) |  |  |  |  |  |  |
| U.S. Toys | \$ 14,645 | \$ (6,991) | 309\% | \$ 22,560 | \$ $(5,956)$ | 479\% |
| Games | 13,443 | 28,711 | (53\%) | 14,648 | 48,295 | (70\%) |
| International | 4,532 | 2,756 | 64\% | $(4,169)$ | $(7,276)$ | 43\% |

## U.S. TOYS

U.S. Toys segment net revenues for the quarter ended June 26, 2005 increased $25 \%$ to $\$ 209,340$ from $\$ 167,161$ for the quarter ended June 27, 2004. Net revenues for the six months ended June 26, 2005 increased 18\% to $\$ 375,813$ from $\$ 319,551$ for the six months ended June 27, 2004. The increase for both the quarter and six-month period was primarily due to increased shipments of STAR WARS products as a result of the theatrical release of STAR WAR EPISODE III: REVENGE OF THE SITH. In addition, revenues were also positively impacted by sales of LITTLEST PET SHOP. These increases were partially offset by decreased sales of PLAYSKOOL, BEYBLADE, SHREK and VIDEONOW products. Revenues for the quarter ended June 26, 2005 were also positively impacted by increased sales of TRANSFORMERS products although these products had lower revenues for the six months ended June 26, 2005 compared to the same period in 2004.

The U.S. Toys segment had an operating profit of $\$ 14,645$ for the quarter ended June 26, 2005 compared to an operating loss of $\$(6,991)$ for the quarter ended June 27, 2004. For the six months ended June 26,2005 , the U.S. Toys segment had an operating profit of $\$ 22,560$ compared to an operating loss of $\$(5,956)$ for the six months ended June 27, 2004.

HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

This increase in operating profit for both the quarter and six month period primarily related to increased gross profit as a result of the higher net revenues as well as a change in product mix, due to the increased sales of STAR WARS products which carry a higher gross margin. The increased gross profit was partially offset by increased royalties and amortization, driven by the increased sales of STAR WARS products.

## GAMES

Games segment net revenues decreased by $12 \%$ to $\$ 142,899$ for the quarter ended June 26, 2005 from $\$ 161,602$ for the quarter ended June 27, 2004. Net revenues for the six months ended June 26, 2005 decreased 16\% to \$241,936 from $\$ 289,200$ for the six months ended June 27,2004 . The decrease primarily relates to lower revenues from trading card games, including sales of MAGIC: THE GATHERING and DUEL MASTERS products. To a lesser extent, the decrease is also due to lower sales of traditional board games due to a change in retailer buying patterns with less of expected product purchases occurring in the first half of the year than has occurred in past years. The Company expects that a larger percentage of the annual sales of these products will occur in the fourth quarter. Games segment operating profit decreased to $\$ 13,443$ for the quarter ended June 26, 2005 from $\$ 28,711$ for the quarter ended June 27, 2004. Operating profit for the six months ended June 26, 2005 decreased to $\$ 14,648$ from $\$ 48,295$ for the six months ended June 27,2004 . The decrease in operating margin was principally the result of decreased gross profit as the result of the decline in sales. The decline in sales occurred principally in the trading card game business, which has a higher gross margin than traditional board games.

## INTERNATIONAL

International segment net revenues increased by $17 \%$ to $\$ 210,240$ for the quarter ended June 26,2005 from $\$ 179,185$ for the quarter ended June 27, 2004. Net revenues for the six months ended June 26, 2005 increased $8 \%$ to $\$ 388,127$ from $\$ 359,926$ for the six months ended June 27, 2004. For the quarter and six months ended June 26, 2005, International segment net revenues were positively impacted by currency translation of approximately $\$ 8,700$ and $\$ 15,900$, respectively, as the result of the weaker U.S. dollar. Excluding the favorable impact of foreign exchange, the increase in local currency revenue for the quarter and six month period was primarily the result of increased sales of STAR WARS products offset by decreased sales of BEYBLADE, MAGIC: THE GATHERING and DISNEY products. 2005 sales were also positively impacted by sales of LITTLEST PET SHOP, DUEL MASTERS and MY LITTLE PONY.

The International segment had an operating profit of \$4,532 for the quarter ended June 26, 2005, compared to an operating profit of $\$ 2,756$ for the quarter ended June 27,2004 . Operating loss for the six months ended June 26, 2005 decreased to $\$ 4,169$ from $\$ 7,276$ for the six months ended June 27, 2004. Although revenues were positively impacted by the weaker U.S. dollar, as noted above, operating expenses were also impacted, with a resulting net unfavorable translation impact to International operating profit of approximately \$200 for the quarter and \$1,100 for the six months ended June 26, 2005. Absent the impact of foreign exchange rates, the improvement in operating profit was primarily due to increased gross profit as the result of the increase in net revenues. The increase in gross profit was partially offset by increased operating expenses, primarily royalty and amortization expense as the result of the increased sales of STAR WARS products and advertising expense.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

## GROSS PROFIT

The Company's gross profit margin increased to $60.7 \%$ for the quarter ended June 26, 2005 from $59.8 \%$ for the quarter ended June 27, 2004 while gross margin for the six months ended June 26, 2005 increased to $62.0 \%$ from $60.2 \%$ in the comparable period of 2004. The increase was due to changes in product mix, primarily increased sales of STAR WARS products, which carry a higher gross margin. Although the STAR WARS products carry a higher gross margin, the increased gross margin is largely offset by higher royalty and amortization expense associated with these products. The Company aggressively monitors its levels of inventory, attempting to avoid unnecessary expenditures of cash and potential charges related to obsolescence. The Company's failure to accurately predict and respond to consumer demand could result in overproduction of less popular items, which could result in higher obsolescence costs, causing a reduction in gross profit. While estimates of future costs are included in the Company's pricing of its products, other factors, including foreign currency exchange rate fluctuations or a continued significant increase in the price of commodities such as oil based plastic resins, paper and cardboard, could have a negative impact on the Company's gross margins.
EXPENSES
The Company's operating expenses, stated as percentages of net revenues, are illustrated below for the quarters and six-month periods ended June 26, 2005 and June 27, 2004.

|  | Quarter |  | Six Months |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 | 2004 | 2005 | 2004 |
| Amortization | 4.7\% | 3.0\% | 5.0\% | 3.1\% |
| Royalties | 8.9 | 6.6 | 8.9 | 6.7 |
| Research and product development | 6.4 | 7.3 | 6.6 | 7.0 |
| Advertising | 11.3 | 11.4 | 11.6 | 11.5 |
| Selling, distribution and administration | 24.7 | 27.1 | 27.1 | 28.1 |

For the quarter and six-month period, amortization expense increased in dollars and as a percentage of net revenues. Amortization expense of $\$ 26,930$, or $4.7 \%$ of net revenues in the second quarter of 2005 , compared with $\$ 15,752$, or $3.0 \%$ of net revenues in the second quarter of 2004. For the six months ended June 26,2005 , amortization expense was $\$ 51,685$, or $5.0 \%$ of net revenues compared with $\$ 30,993$, or $3.1 \%$ of net revenues for the six months ended June 27, 2004. A portion of amortization expense relates to licensing rights and is based on expected sales of products related to those licensing rights. The increase in 2005 is primarily due to increased amortization of STAR WARS property rights due to the increased sales of STAR WARS products, which carries a higher than average royalty rate as compared to other licensed products.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

Royalty expense for the quarter ended June 26,2005 increased to $\$ 50,795$, or $8.9 \%$ of net revenues from $\$ 34,021$, or $6.6 \%$ of net revenues in the second quarter of 2004. Royalty expense for the six months ended June 26, 2005 increased to $\$ 91,667$, or $8.9 \%$ of net revenues from $\$ 66,660$, or $6.7 \%$ of net revenues for the six months ended June 27,2004 . The increase is primarily due to the increased sales of STAR WARS products.
Research and product development expenses for the quarter ended June 26, 2005 decreased to $\$ 36,514$, or $6.4 \%$ of net revenues from $\$ 37,696$ or $7.3 \%$ of net revenues for the quarter ended June 27, 2004. These expenses decreased to $\$ 67,555$ or $6.6 \%$ of net revenues for the six months ended June 26,2005 from $\$ 69,379$ or $7.0 \%$ of net revenues for the six months ended June 27,2004 . The decrease as a percentage of revenues is primarily due to the Company's realignment of its product development in the fourth quarter of 2004 which resulted in a greater amount of U.S. Toys product development being moved outside of the U.S. and which resulted in a streamlining of the U.S. Toys workforce. Investment in research and product development costs is an important component to the Company's strategy to grow core brands and to create new and innovative toy and game products.

For the quarter, advertising expense increased in dollars to $\$ 64,974$ in 2005 from $\$ 59,018$ in 2004, but remained consistent as a percentage of net revenues at $11.3 \%$ in 2005 and $11.4 \%$ in 2004 . For the six months ended June 26, 2005, advertising expense increased in dollars to $\$ 119,164$ from $\$ 114,348$ for the six months ended June 27, 2004, but remained consistent as a percentage of net revenues at $11.6 \%$ in 2005 and $11.5 \%$ in 2004. The Company continues to focus on marketing as a means to increase and sustain awareness of its core brands, as well as to introduce new products.

For the quarter ended June 26, 2005, the Company's selling, distribution and administration expenses increased in dollars to $\$ 141,289$ from $\$ 139,867$ for the quarter ended June 27,2004 , but decreased as a percentage of net revenues to $24.7 \%$ of net revenues in 2005, compared to $27.1 \%$ in 2004 . For the six months ended June 26,2005 , these expenses increased slightly in dollars to $\$ 277,860$ from $\$ 277,826$ in 2004 , but decreased as a percentage of net revenues to $27.1 \%$ of net revenues in 2005 , compared to $28.1 \%$ of net revenues in 2004 . The increase in dollars for the quarter reflects increased shipping expenses as the result of the increased revenues offset by decreased selling and administrative costs resulting from the Company's cost reduction initiatives. The decrease as a percentage of net revenues is also partially a function of the increase in net revenues.

## NONOPERATING (INCOME) EXPENSE

Interest expense for the second quarter of 2005 was $\$ 7,649$ compared with $\$ 7,924$ in the second quarter of 2004. For the six months ended June 26,2005 , interest expense decreased to $\$ 15,380$ from $\$ 16,231$ in 2004. For the quarter and six months ended June 26, 2005, decreases resulting from lower levels of debt were partially offset by increased interest expense as the result of higher interest rates. The decrease in interest expense as the result of lower levels of debt reflects the Company's strategy to reduce its long-term debt.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

Other income, net, amounted to $\$ 13,219$ for the second quarter of 2005 , which compares to $\$ 8,047$ for the quarter ended June 27, 2004. For the six-month periods, other income, net was $\$ 16,185$ in 2005 compared to $\$ 10,093$ in 2004. The increase in each of the periods for 2005 is due to higher interest and dividend income as the result of the higher balances of invested cash. The six-month period in 2005 also includes interest income of \$4,140 related to an IRS tax settlement.

Other income for the second quarter and six months ended June 26, 2005 includes non-cash income of $\$ 5,730$ and $\$ 760$, respectively, related to the decrease in the fair value of certain warrants required to be classified as a liability. These amounts compare to non-cash income of $\$ 8,520$ and $\$ 10,220$ for the quarter and six months ended June 27,2004, respectively. These warrants are required to be adjusted to their fair value each quarter through earnings. The fair value of these warrants is primarily affected by the Company's stock price, but is also affected by the Company's stock price volatility, dividends, and the risk-free interest rates. Assuming the Company's stock volatility, dividend payments, and the risk-free interest rates remain constant, the fair value of the warrants would increase and the Company would recognize a charge to earnings if the price of the Company's stock increases. If the price of the Company's stock decreases and the Company's stock volatility, dividend payments, and the riskfree interest rates remain constant, the fair value of the warrants will decrease and the Company will recognize income. Based on a hypothetical increase in the Company's stock price to $\$ 22.00$ per share at June 26,2005 from its actual price of $\$ 20.15$ per share on that date, the Company would have recognized a non-cash charge to earnings of approximately $\$ 5,420$ and $\$ 10,400$, rather than non-cash income of $\$ 5,730$ and $\$ 760$, for the quarter and six months ended June 26,2005 , respectively, to adjust the warrants to their fair value.

INCOME TAXES
Income tax expense as a percentage of pretax earnings in the second quarter of 2005 was $9.9 \%$, and for the six months was $12.6 \%$, compared to $17.6 \%$ and $18.8 \%$ in the comparable periods of 2004.

Income tax expense for the quarter and six months ended June 26, 2005 has been reduced by approximately $\$ 4$ million, due primarily to a recently completed Internal Revenue Service examination of tax years ended in December 2001.

Absent the effect of the adjustment of certain warrants to their fair value as described above, which has no tax effect, and absent the $\$ 4$ million tax adjustment described above, the 2005 second quarter rate would have been $26.9 \%$ and the six months tax rate would have been $27.0 \%$.

The income tax rate for the full year 2004 was $24.6 \%$ and, excluding the effect of the adjustment of the above warrants to their fair value, would have been $25.9 \%$. The increase in the rate from the full year 2004 to the first six months of 2005 is primarily due to the expected increase in operating profits in jurisdictions with higher tax rates.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

## OTHER INFORMATION

Typically, due to the seasonal nature of its business, the Company expects the second half of the year and within that half, the fourth quarter, to be more significant to its overall business for the full year. The Company expects that this concentration will continue, particularly as more of its business shifts to customers with order patterns concentrated in the second half of the year. Although this concentration will not be as pronounced in 2005 as other years due to the volume of STAR WARS products sold in the first half in connection with the theatrical release of STAR WARS EPISODE III: REVENGE OF THE SITH in May of 2005, the Company still expects a significant amount of its sales to occur in the second half and within that half, the fourth quarter. In 2005, the Company expects an increasing concentration of sales in its Games segment in the second half, and in particular, the fourth quarter. The concentration of sales in the second half of the year and, specifically, the fourth quarter increases the $r$ isk of (a) underproduction of popular items, (b) overproduction of less popular items, and (c) failure to achieve tight and compressed shipping schedules. The business of the Company is characterized by customer order patterns which vary from year to year largely because of differences in the degree of consumer acceptance of a product line, product availability, marketing strategies, inventory levels, policies of retailers and differences in overall economic conditions. The strategy of larger mass market retailers has been to maintain lower inventories throughout the year and purchase a greater percentage of product within or close to the fourth quarter holiday consumer selling season, which includes Christmas. Quick response inventory management practices now being used result in more orders being placed for immediate delivery and fewer orders being placed well in advance of shipment. Consequently, unshipped orders on any date in a given year are not necessarily indicative of future sales. At Ju ne 26, 2005 and June 27, 2004, the Company's unshipped orders were approximately $\$ 527,600$ and $\$ 522,400$, respectively. To the extent that retailers do not sell as much of their year-end inventory purchases during the holiday selling season as they had anticipated, their demand for additional product earlier in the following fiscal year may be curtailed, thus negatively impacting the Company's revenues. In addition, the bankruptcy, restructuring, or other lack of success of one of the Company's significant retailers could negatively impact the Company's future revenues.

Hasbro uses the intrinsic-value method of accounting for stock options granted to employees. As required by the Company's existing stock plans, stock options are granted at, or above, the fair market value of the Company's stock, and, accordingly, no compensation expense is recognized for these grants in the consolidated statement of operations. The Company records compensation expense related to other stock-based awards, such as restricted stock grants, over the period the award vests, typically three years. On December 16, 2004, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards No. 123 (revised 2004), "Share-Based Payment" ("SFAS No. 123(R)"), which amends SFAS No. 123, "Accounting for Stock-Based Compensation" and SFAS 95 "Statement of Cash Flows". SFAS No. 123(R) requires companies to measure all employee stock-based compensation awards using a fair value method and record such expense in its consol idated financial statements. In addition, the adoption of SFAS No. 123(R) requires additional accounting and disclosure related to the income tax and cash flow effects resulting from share-based payment arrangements. In April 2005, the Securities and Exchange Commission delayed the implementation of SFAS 123(R) until the first fiscal year beginning after June 15, 2005. SFAS No. 123(R) will be effective for the Company as of December 26, 2005, the first day of the 2006 fiscal year. The Company is evaluating the requirements of SFAS 123(R) and has not yet determined the method of adoption of SFAS No. 123(R), or the effect that SFAS 123(R) will have on its financial position and results of operations.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

On October 22, 2004, the American Jobs Creation Act of 2004 (the "Act") was signed into law. The Act creates a onetime incentive for U.S. corporations to repatriate undistributed earnings from their international subsidiaries by providing an $85 \%$ dividends-received deduction for certain international earnings. The deduction is available to corporations during the tax year that includes October 22, 2004 or in the immediately subsequent tax year. The Company is in the process of evaluating whether it will repatriate international earnings under the provisions of the Act. The Company expects to complete its evaluation of the effects of the repatriation provision within a reasonable period of time. The range of possible amounts the Company is considering for repatriation under this provision is between zero and $\$ 500,000$. The related potential range of income tax under the law as currently written is between zero and approximately $\$ 40,000$.

## LIQUIDITY AND CAPITAL RESOURCES

The Company has historically generated a significant amount of cash from operations. The Company funds its operations and liquidity needs primarily through cash flows from operations, as well as utilizing, when needed, proceeds from its accounts receivable securitization program and borrowings under its secured and unsecured credit facilities. During 2005, the Company expects to continue to fund its working capital needs primarily through operations and, when needed, using proceeds from the accounts receivable securitization program and borrowings under its available lines of credit. Although the Company had cash, net of short and long-term debt, of approximately $\$ 27,095$ as of June 26, 2005, unforeseen circumstances in the toy or game industry, such as softness in the retail environment or unanticipated changes in consumer preferences could result in a significant decline in revenues and operating results of the Company, which could result in the Company being in non-compliance with covenants under its revolving credit facility and/or receivable securitization program. Non-compliance with its debt covenants could result in the Company being unable to utilize borrowings under its revolving credit facility and other bank lines, a circumstance which potentially could occur when operating shortfalls would most likely require supplementary borrowings to enable the Company to continue to fund its operations. Also, non-compliance with covenants under its accounts receivable securitization program could result in the Company being unable to utilize this program. In addition, a significant deterioration in the business of a major U.S. customer could result in a decrease in eligible accounts receivable that would prevent the Company from being able to fully utilize its receivables securitization program. The Company has been and expects to be in compliance with its borrowing and securitization financial covenants during 2005.

Because of this seasonality in cash flow, management believes that on an interim basis, rather than discussing only its cash flows, a better understanding of its liquidity and capital resources can be obtained through a discussion of the various balance sheet categories as well. Also, as several of the major categories, including cash and cash equivalents, accounts receivable, inventories and short-term borrowings, fluctuate significantly from quarter to quarter, again due to the seasonality of its business, management believes that a comparison to the comparable period in the prior year is generally more meaningful than a comparison to the prior quarter or prior year-end.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

Cash flows provided by operating activities were $\$ 17,992$ for the six months ended June 26, 2005 compared to $\$ 10,850$ for the six months ended June 27, 2004. Although net earnings for the six months ended June 26, 2005 of $\$ 25,741$ were consistent with net earnings $\$ 25,371$ for the respective period in 2004, operating expenses in 2005 included an increased amount of non-cash expenses, such as amortization expense and utilization of prepaid royalties, which resulted in increased cash provided by operations in 2005. These were partially offset by a $\$ 35,000$ advance royalty payment made in connection with the release of STAR WARS EPISODE III: REVENGE OF THE SITH. Accounts receivable were $\$ 348,200$ at June 26, 2005 compared to $\$ 307,013$ at June 27,2004 . This increase is primarily due to the increased sales in the second quarter of 2005. Days sales outstanding increased to 55 days from 54 days. Prepaid expenses were $\$ 116,680$ at June 26, 2005 compared to $\$ 150,359$ at June 27, 2004. The decrease largely resulted from the utilization of prepaid royalties, primarily STAR WARS royalties. Inventories increased to $\$ 262,471$ at June 26, 2005 from $\$ 237,129$ at June 27, 2004 in anticipation of higher sales in the second half of 2005. Accounts payable and accrued expenses increased slightly to $\$ 624,674$ at June 26, 2005 from $\$ 619,030$ at June 27, 2004. Increased accrued income taxes as the result of increased earnings and increases resulting from a higher level of expenses in the second quarter were mostly offset by decreased accrued royalties reflecting decreases in sales of BEYBLADE and SHREK products.

Collectively, property, plant and equipment and other assets decreased $\$ 53,114$ from the comparable period in the prior year. The decrease is partially due to the sale of the Company's manufacturing facility in Spain in the second quarter of 2005. The decrease in other intangibles to $\$ 652,213$ at June 26, 2005 from $\$ 681,302$ at June 27, 2004 reflects amortization, including increased amortization of the STAR WARS property rights as the result of increased sales of related products. The amortization was partially offset by the Company's reacquiring of its digital gaming rights for all of its owned or controlled properties that it had originally licensed to Infogrames Entertainment SA in connection with the sale of its interactive business in December 2000. The Company paid $\$ 65,000$ in cash to reacquire these rights, which were recorded to other intangibles. The Company made a royalty advance in the second quarter of 2005 of $\$ 35,000$ in conn ection with the theatrical release of STAR WARS EPISODE III: REVENGE OF THE SITH. This advance was recorded to other long-term assets and was offset by reclassifications to prepaid expenses as the result of the higher utilization of these royalties resulting from the theatrical release.

In May 2005 the Company's Board of Directors authorized the repurchase of up to $\$ 350$ million in common stock. Purchases of the Company's common stock may be made from time to time, subject to market conditions and may be on the open market or through privately negotiated transactions. The Company has no obligation to repurchase shares under the authorization and the timing, actual number, and value of shares that are repurchased will depend on a number of factors, including the price of the Company's common stock. This authorization replaces all prior authorizations. In the second quarter of 2005 the Company repurchased 360,000 shares at an average price of $\$ 20.36$. The total cost of these repurchases, including transaction costs, was $\$ 7,341$.

Net cash (borrowings) (cash and cash equivalents less short-term borrowings, current installments of long-term debt, and long-term debt) increased to $\$ 27,095$ at June 26,2005 from $\$(215,482)$ at June 27, 2004. This reflects an increase in cash of $\$ 162,687$ reflecting the Company's ability to generate cash from operations. The increase in net cash also reflects lower levels of long-term debt as a result of the Company's strategy of using available cash to pay down longterm debt.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

In addition, the Company utilized the proceeds from the sale of certain facilities, primarily its former manufacturing facility in Spain, to repay associated long-term debt in the amount of $\$ 21,242$. It is the Company's intent to continue to assess the desirability of using available cash from operations to reduce its outstanding long-term debt, as market conditions and the Company's committed revolving credit agreement allow.

The Company has an amended and restated credit agreement, which provides it with an unsecured revolving credit facility of $\$ 350,000$, maturing in March 2007. During the first quarter of 2005 , the Company entered into an amendment of its bank agreement, which reduced the interest rate margin and commitment fees on certain borrowings, eliminated the provisions that, under some circumstances, provided lenders with security interests in certain of the Company's assets, and eliminated the $\$ 100,000$ step down of available funds (\$50,000 in both March and November 2005). The amendment also increased the Company's flexibility to raise dividends and repurchase common stock, provided it maintains a debt to capitalization ratio at or below 30\%, and increased the Company's acquisition capacity from $\$ 100,000$ to $\$ 400,000$ per annum, cumulative. Under the credit agreement, the Company is not required to maintain compensating bal ances. The agreement also contains certain restrictive covenants setting forth minimum coverage requirements, maximum leverage, and a number of other limitations, including restrictions with respect to capital expenditures and investments. The Company was in compliance with all covenants as of and for the six months ended June 26, 2005. The Company had no borrowings outstanding under its committed revolving credit facility at June 26, 2005. The Company also has other uncommitted lines from various banks, of which approximately $\$ 34,329$ was utilized at June 26, 2005. Amounts available and unused under the committed line at June 26, 2005 were approximately $\$ 344,307$. The Company believes that funds provided by operations and amounts available for borrowing from time to time under these lines of credit are adequate to meet its needs in 2005.

The Company is party to a three-year receivable securitization program, expiring in December 2006. Under this program, the Company sells, on an ongoing basis, substantially all of its U.S. trade accounts receivable to a bankruptcy remote special purpose entity, Hasbro Receivables Funding, LLC ("HRF"). HRF is consolidated with the Company for financial reporting purposes. The securitization program then allows HRF to sell, on a revolving basis, an undivided interest of up to $\$ 250,000$ in the eligible receivables it holds to certain bank conduits. The program provides the Company with a cost-effective source of working capital and short-term financing. Based on the amount of eligible accounts receivable as of June 26,2005 , the Company had availability under this program to sell approximately $\$ 102,900$, all of which was utilized.

The Company had letters of credit of approximately $\$ 26,845$ and purchase commitments of $\$ 294,651$ outstanding at June 26, 2005. Other contractual obligations and commercial commitments, as detailed in the Company's annual report on Form 10-K for the year ended December 26, 2004, did not materially change outside of payments made in the normal course of business with the exception of the repayment of the Spain long-term debt of \$21,242 described above.

## HASBRO, INC. AND SUBSIDIARIES

## Management's Discussion and Analysis of Financial Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

The Company has outstanding $\$ 250,000$ in principal amount of senior convertible debentures due 2021. The senior convertible debentures bear interest at $2.75 \%$, subject to an upward adjustment in the rate, with the total rate not to exceed $11 \%$, commencing in December 2005 should the price of the Company's stock trade at or below $\$ 9.72$ per share for 20 of 30 trading days preceding the fifth day prior to an interest payment date. This contingent interest feature represents a derivative instrument that is recorded on the balance sheet at its fair value, with changes in fair value recognized in the statement of operations. If the closing price of the Company's stock exceeds $\$ 23.76$ for at least 20 trading days within the 30 consecutive trading day period ending on the last trading day of the calendar quarter, or upon other specified events, the debentures will be convertible at an initial conversion price of $\$ 21.60$ in the next calendar quarter. This contingent conversion feature was no t met in the second quarter of 2005. The holders of these debentures may put the notes back to Hasbro in December 2005, December 2011 and December 2016 at the original principal amount. At that time, the purchase price may be paid in cash, shares of common stock or a combination of the two, at the Company's discretion. While the Company's current intent is to settle in cash any puts exercised, there can be no guarantee that the Company will have the funds necessary to settle this obligation in cash. Due to this put option, these debentures are classified on the Company's balance sheet in the current portion of long-term debt.
Subsequent to December 1, 2005, any notes that the holders have not elected to put back to the Company will be reclassified to long-term debt.

The Company believes that cash from operations, including the securitization facility, and, if necessary, its line of credit, will allow the Company to meet these and other obligations listed. It is the Company's intent to continue to assess the desirability of using available cash from operations to reduce its outstanding long-term debt, as market conditions and the Company's revolving credit agreement and other sources of financing allow.

## CRITICAL ACCOUNTING POLICIES AND SIGNIFICANT ESTIMATES

The Company prepares its consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. As such, management is required to make certain estimates, judgments and assumptions that it believes are reasonable based on the information available. These estimates and assumptions affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the periods presented. The significant accounting policies which management believes are the most critical to aid in fully understanding and evaluating the Company's reported financial results include sales allowances, inventory valuation, recoverability of goodwill and intangible assets, recoverability of royalty advances and commitments and pension costs and obligations.

Sales allowances for customer promotions, discounts and returns are recorded as a reduction of revenue when the related revenue is recognized. Revenue from product sales is recognized upon passing of title to the customer, generally at the time of shipment. Revenue from product sales, less related sales allowances, is added to royalty revenue and reflected as net revenues in the consolidated statements of operations. The Company routinely commits to promotional sales allowance programs with customers. These allowances primarily relate to fixed programs, which the customer earns based on purchases of Company products during the year. Discounts are recorded as a reduction of related revenue at the time of sale. While many of the allowances are based on fixed amounts, certain of the allowances, such as the returns allowance, are based on market data, historical trends and information from customers and are therefo re subject to estimation.

# HASBRO, INC. AND SUBSIDIARIES 

## Management's Discussion and Analysis of Financial <br> Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

Inventory is valued at the lower of cost or market. Based upon a consideration of quantities on hand, actual and projected sales volume, anticipated product selling prices and product lines planned to be discontinued, slow-moving and obsolete inventory is written down to its net realizable value. Failure to accurately predict and respond to consumer demand could result in the Company underproducing popular items or overproducing less popular items. Management estimates are monitored on a quarterly basis and a further adjustment to reduce inventory to its net realizable value is recorded, as an increase to cost of sales, when deemed necessary under the lower of cost or market standard.

Goodwill and other intangible assets deemed to have indefinite lives are tested for impairment at least annually. If an event occurs or circumstances change that indicate that the carrying value may not be recoverable, the Company will perform an interim test at that time. The impairment test begins by allocating goodwill and intangible assets to applicable reporting units. Goodwill is then tested using a two-step process that begins with an estimation of the fair value of the reporting unit using an income approach, which looks to the present value of expected future cash flows.

The first step is a screen for potential impairment while the second step measures the amount of impairment if there is an indication from the first step that one exists. Intangible assets with indefinite lives are tested for impairment by comparing their carrying value to their estimated fair value, which is also calculated using an income approach. The Company's annual impairment test was performed in the fourth quarter of 2004 and no impairment was indicated. At June 26, 2005, the Company has goodwill and intangible assets with indefinite lives of $\$ 543,772$ recorded on the balance sheet.

Intangible assets, other than those with indefinite lives, are reviewed for indications of impairment whenever events or changes in circumstances indicate the carrying value may not be recoverable. Recoverability of the value of these intangible assets is measured by a comparison of the assets' carrying value to the estimated future undiscounted cash flows the asset is expected to generate. If such assets were considered to be impaired, the impairment would be measured by the amount by which the carrying value of the asset exceeds its fair value based on estimated future discounted cash flows. The estimation of future cash flows requires significant judgments and estimates with respect to future revenues related to the respective asset and the future cash outlays related to those revenues. Actual revenues and related cash flows or changes in anticipated revenues and related cash flows could result in a change in this assessment and result in an impairment charge. The estimation of discounted cash flows also requires the selection of an appropriate discount rate. The use of different assumptions would increase or decrease estimated discounted cash flows and could increase or decrease the related impairment charge. Intangible assets covered under this policy were $\$ 572,075$ at June 26, 2005. During the second quarter and six months ended June 26,2005 , there were no impairment charges related to these intangible assets.

The recoverability of royalty advances and contractual obligations with respect to minimum guaranteed royalties is assessed by comparing the remaining minimum guaranty to the estimated future sales forecasts and related cash flow projections to be derived from the related product. If sales forecasts and related cash flows from the particular product do not support the recoverability of the remaining minimum guaranty or, if the Company decides to discontinue a product line with royalty advances or commitments, a charge to royalty expense to write-off the remaining minimum guaranty is required.

HASBRO, INC. AND SUBSIDIARIES
Management's Discussion and Analysis of Financial
Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

The preparation of revenue forecasts and related cash flows for these products requires judgments and estimates. Actual revenues and related cash flows or changes in the assessment of anticipated revenues and cash flows related to these products could result in a change to the assessment of recoverability of remaining minimum guaranteed royalties. At June 26, 2005, the Company had $\$ 168,259$ of prepaid royalties, $\$ 57,258$ of which are included in prepaid expenses and other current assets and $\$ 111,001$ which are included in other assets.

The Company, except for certain international subsidiaries, has pension plans covering substantially all of its full-time employees. Pension expense is based on actuarial computations of current and future benefits using estimates for expected return on assets, expected compensation increases, and applicable discount rates. The estimates for the Company's domestic plans are established for the upcoming year at the Company's measurement date of September 30. The Company estimates expected return on assets using a weighted average rate based on historical market data for the investment classes of assets held by the plan, the allocation of plan assets among those investment classes, and the current economic environment. Based on this information, the Company's estimate of expected return on plan assets for its domestic plans is $8.75 \%$ for 2005 , which is the same estimate used in 2004. A decrease in the estimate used for expected return on plan assets would increase pension expense, while an increase in this estimate would decrease pension expense. For the Company's domestic plans, a decrease of $1 \%$ in the 2004 estimate of expected return on plan assets would have increased 2004 annual pension expense by approximately $\$ 1,700$. Expected compensation increases are estimated using a combination of historical compensation increases with expected compensation increases in the Company's long-term business forecasts. Based on this analysis, the Company's estimate of expected long-term compensation increases for its domestic plans is $4.0 \%$ in 2005, which is the same estimate used in 2004. Increases in estimated compensation increases would result in higher pension expense while decreases would lower pension expense. Discount rates are selected based upon rates of return on high quality fixed income investments currently available and expected to be available during the period to maturity of the pension benefits. The Company considers Moody's long-term Aa Corporate Bond yield at the measurement date as an appropriate guide in setting this rate. Based on the Moody's long-term Corporate Bond yield at September 30, 2004, the Company's measurement date for its pension assets and liabilities, the Company selected a discount rate for its domestic plans of $5.75 \%$. Pension expense for the Company's domestic plans in 2004 was based on a discount rate of $6.0 \%$. A decrease in the discount rate would result in greater pension expense while an increase in the discount rate would decrease pension expense. For the Company's domestic plans, a decrease of $1 \%$ in the Company's 2004 discount rate would have increased 2004 annual pension expense and the projected benefit obligation by approximately $\$ 3,180$ and $\$ 34,300$, respectively. In accordance with Statement of Financial Accounting Standards No. 87, "Employers Accounting for Pensions", actual results that differ from the actuarial assumptions are accumulated and, if outside a certain corridor, amortized over future periods and, therefore generally affect recognized expense and the recorded obligation in future periods. Assets in the plan are valued on the basis of their fair market value on the measurement date.

HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data)

## FINANCIAL RISK MANAGEMENT

The Company is exposed to market risks attributable to fluctuations in foreign currency exchange rates, primarily resulting from sourcing products priced in U.S. dollars, Hong Kong dollars and Euros while marketing those products in more than twenty currencies. Results of operations are more likely to be affected by changes in the value of the U.S. dollar, Hong Kong dollar, Euro, British pound, Canadian dollar and Mexican peso and, to a lesser extent, currencies in Latin American and Asia Pacific countries.

To manage this exposure, the Company has hedged a portion of its estimated foreign currency transactions using forward foreign exchange contracts and purchased foreign currency options.

The Company is also exposed to foreign currency risk with respect to its net cash and cash equivalents or short-term borrowing positions in currencies other than the U.S. dollar. The Company believes, however, that the on-going risk on the net exposure should not be material to its financial condition. In addition, the Company's revenues and costs have been, and will likely continue to be, affected by changes in foreign currency rates. From time to time, affiliates of the Company may make or receive intercompany loans in currencies other than their functional currency. The Company manages this exposure at the time the loan is made by using foreign exchange contracts. Other than as set forth above, the Company does not hedge foreign currency exposures. The Company reflects all derivatives at their fair value as an asset or liability on the balance sheet. The Company does not speculate in foreign currency e xchange contracts.

At June 26, 2005, the Company had fixed rate long-term debt, including current portions and excluding fair value adjustments, of $\$ 599,700$. Also at June 26,2005 , the Company had fixed-for-floating interest rate swaps with notional amounts of $\$ 150,000$. The interest rate swaps are designed to adjust the amount of the Company's debt subject to a fixed interest rate. The interest rate swaps are matched with specific long-term debt issues and are designated and effective as hedges of the change in the fair value of the associated debt. Changes in fair value of these contracts are wholly offset in earnings by changes in the fair value of long-term debt. At June 26, 2005, these contracts had a fair value of $\$ 2,858$, with $\$ 2,567$ included in other assets, and the remaining $\$ 291$ included in prepaid expenses and other current assets, with corresponding fair value adjustments to increase long-term debt and current portions of long-term debt, respectively.

## FORWARD-LOOKING STATEMENTS AND

## FACTORS THAT MAY AFFECT FUTURE RESULTS

This Quarterly Report on Form 10-Q contains "forward-looking statements," within the meaning of the Private Securities Litigation Reform Act of 1995, concerning management's expectations, goals, objectives, and similar matters. These statements may be identified by the use of forward-looking words or phrases such as "anticipate," "believe," "could," "expect," "intend," "look forward," "may," "planned," "potential," "should," "will," and "would" or any variations of words with similar meanings, and include statements regarding expected product releases, revenues and earnings. These forward-looking statements are inherently subject to known and unknown risks and uncertainties.

# HASBRO, INC. AND SUBSIDIARIES Management's Discussion and Analysis of Financial Condition and Results of Operations (continued) (Thousands of Dollars Except Per Share Data) 

The Company's actual results or experience may differ materially from those expected or anticipated in the forwardlooking statements. Specific factors that might cause such a difference include, but are not limited to:
the Company's ability to manufacture, source and ship new and continuing products in a timely manner and customers' and consumers' acceptance of those products at prices that will be sufficient to profitably recover development, manufacturing, marketing, royalty and other costs of products;
economic and public health conditions, including factors which impact the retail market and retail demand or the Company's ability to manufacture and deliver products, higher fuel and commodity prices, higher transportation costs and potential transportation delays, currency fluctuations, government regulation and other conditions in the various markets in which the Company operates throughout the world;
the concentration of the Company's customers;
the Company's ability to generate sales during the fourth quarter, particularly during the relatively brief holiday season, which is the period in which the Company derives a substantial portion of its revenues;
the inventory policies of retailers, including the concentration of the Company's revenues in the second half and fourth quarter of the year, together with the increased reliance by retailers on quick response inventory management techniques, which increases the risk of underproduction of popular items, overproduction of less popular items and failure to achieve tight and compressed shipping schedules;
work stoppages, slowdowns or strikes, which may impact the Company's ability to manufacture or deliver product; concentration of manufacturing of many of the Company's products in the People's Republic of China and the associated impact to the Company of health conditions and other factors affecting social and economic activity in China or affecting the movement of people and products into and out of China, including, without limitation, the impact of tariffs or other trade restrictions being imposed upon goods manufactured in China and the impact of foreign currency exchange rates related to the Yuan;
an adverse change in purchasing policies or the bankruptcy or other lack of success of one or more of the Company's significant retailers comprising its relatively concentrated retail customer base, which could negatively impact the Company's revenues, operating margins, or bad debt exposure;
the impact of competition on revenues, margins and other aspects of the Company's business, including the ability to secure, maintain and renew popular licenses and the ability to attract and retain employees in a competitive environment;
the risk that anticipated benefits of acquisitions may not occur or be delayed or reduced in their realization;
the risk that the market appeal of the Company's licensed products will be less than expected or that the sales revenue generated by those products will be insufficient to cover the minimum guaranteed royalties;
the Company's ability to obtain and enforce intellectual property rights both in the United States and other worldwide territories;
the risk that any litigation or arbitration disputes or regulatory investigations could entail significant expense and result in significant fines or other harm to the Company's business;
the Company's ability to obtain external financing on terms acceptable to it in order to meet working capital needs; the Company's ability to generate sufficient available cash flow to service its outstanding debt;

HASBRO, INC. AND SUBSIDIARIES

> Management's Discussion and Analysis of Financial
> Condition and Results of Operations (continued)
> (Thousands of Dollars Except Per Share Data)
restrictions that the Company is subject to under its credit agreement;
unforeseen circumstances, such as severe softness in or collapse of the retail environment that may result in a significant decline in revenues and operating results of the Company, thereby causing the Company to be in noncompliance with its debt covenants and the Company being unable to utilize borrowings under its revolving credit facility, a circumstance likely to occur when operating shortfalls would result in the Company being in the greatest need of such supplementary borrowings;
market conditions, third party actions or approvals, the impact of competition and other factors that could delay or increase the cost of implementation of the Company's consolidation programs, or alter the Company's actions and reduce actual results;
the risk that the Company may be subject to governmental sanctions for failure to comply with applicable regulations or to product liability suits relating to products it manufactures and distributes;
the risk that the Company's reported goodwill may become impaired, requiring the Company to take a charge against its income;
other risks and uncertainties as are or may be detailed from time to time in the Company's public announcements and filings with the SEC, such as filings on Forms $8-\mathrm{K}, 10-\mathrm{Q}$ and $10-\mathrm{K}$.

The Company undertakes no obligation to revise the forward-looking statements contained in this Quarterly Report on Form $10-\mathrm{Q}$ to reflect events or circumstances occurring after the date of the filing of this report.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information required by this item is included in Part I Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" and is incorporated herein by reference.

## Item 4. Controls and Procedures.

The Company maintains disclosure controls and procedures, as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934 (the "Exchange Act"), that are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures as of June 26, 2005. Based on the evaluation of these disclosure controls and procedures, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective. There were no changes in the Company's internal control over financial reporting, as defined in Rule $13 a-15(f)$ promulgated under the Exchange Act, during the quarter ended June 26, 2005, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings.

None.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Repurchases Made in the Quarter (in whole number of shares)

|  | (a) Total Number <br> of Shares (or <br> Units) Purchased | (b) Average <br> Price Paid per <br> Share (or Units) | (c) Total Number of <br> Shares (or Units) <br> Purchased as Part of <br> Publicly Announced <br> Plans or Programs | (d) Maximum Number <br> (or Approximate Dollar <br> Value) of Shares (or <br> Units) that May Yet Be <br> Purchased Under the <br> Plans or Programs |
| :--- | :---: | :---: | :---: | :---: |
| April 2005 <br> 3/28/05-4/24/05 | - | - | - | $*$ |
| May 2005 <br> $4 / 25 / 05-5 / 29 / 05$ | - | - | - | $*$ |
| June 2005 <br> $5 / 30 / 05-6 / 26 / 05$ | 360,000 | $\$ 20.3622$ | 360,000 | $\$ 350,000,000$ |
| Total | 360,000 | $\$ 20.3622$ | 360,000 | $\$ 342,658,801$ |

*On May 19, 2005, the Company's Board of Directors authorized the repurchases of up to $\$ 350$ million in common stock. This authorization replace a prior authorization, dated December 6, 1999 of $\$ 500$ million, which had $\$ 204.5$ million remaining. Purchases of the Company's common stock may be made from time to time, subject to certain market conditions. These shares may be repurchased in the open market or through privately negotiated transactions. The Company has no obligation to repurchase shares under the authorization, and the timing, actual number, and value of the shares that are repurchased will depend on a number of factors, including the price of the Company's stock. The Company may suspend or discontinue the program at any time and there is no expiration date.

## Item 3. Defaults Upon Senior Securities.

None.

## Item 4. Submission of Matters to a Vote of Security Holders.

At the Company's Annual Meeting of Shareholders on May 19, 2005 (the "Annual Meeting"), the Company's shareholders re-elected the following persons to the Board of Directors of the Company: Basil L. Anderson ( $158,569,388$ votes for, $5,788,863$ votes withheld), Alan R. Batkin (155,306,540 votes for, $9,051,711$ votes withheld), Frank J. Biondi, Jr. (160,353,911 votes for, 4,004,340 votes withheld), John M. Connors, Jr. (160,886,933 votes for, 3,471,318 votes withheld), E. Gordon Gee ( $161,486,053$ votes for, 2,872,198 votes withheld), Jack M. Greenberg ( $162,711,983$ votes for, $1,646,268$ votes withheld), Alan G. Hassenfeld ( $161,498,944$ votes for, $2,859,307$ votes withheld), Claudine B. Malone (158,934,101 votes for, $5,424,150$ votes withheld), Edward M. Philip ( $162,736,222$ votes for, $1,622,029$ votes withheld), Eli J. Segal ( $160,522,887$ votes for, $3,835,364$ votes withheld), Paula Stern ( $162,735,363$ votes for, $1,622,888$ votes withheld), and Alfred J. Verrecchia (162,733,047 votes for, 1,625,204 votes withheld).

At the Annual Meeting, the Company's shareholders also approved:

1) an Amendment to the 2003 Stock Incentive Performance Plan, authorizing the issuance of an additional $5,000,000$ shares of common stock, $2,500,000$ of which can be delivered pursuant to awards other than stock options or stock appreciation rights, by a vote of 129,730,313 votes for and $17,028,262$ against, while $1,234,191$ shares abstained; and there were $16,365,485$ broker non-votes and
2) the ratification of the selection of KPMG LLP as the Company's independent auditor for the 2005 fiscal year by a vote of $160,526,206$ votes for and $2,896,574$ against, while 935,471 shares abstained. Finally, at the Annual Meeting the Company's shareholders rejected the "Hasbro, Inc. - Global Human Rights Standards" shareholder proposal which requested that Hasbro commit itself to the implementation of a code of corporate conduct based on the International Labor Organization human rights standards and United Nations' Norms on the Responsibilities of Transnational Corporations with regard to Human Rights and commit to a program of outside, independent monitoring of
compliance with those standards. This proposal was rejected by a vote of $123,142,123$ against, $14,058,714$ for, while 10,791,929 shares abstained and there were 16,365,485 broker non-votes.

## Item 5. Other Information

None.

## Item 6. Exhibits

3.1 Restated Articles of Incorporation of the Company. (Incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)
3.2 Amendment to Articles of Incorporation, dated June 28, 2000. (Incorporated by reference to Exhibit 3.4 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)
3.3 Amendment to Articles of Incorporation, dated May 19, 2003. (Incorporated by reference to Exhibit 3.3 to the Company's Quarterly Report on Form 10-Q for the period ended June 29, 2003, File No. 1-6682.)
3.4 Amended and Restated Bylaws of the Company, as amended. (Incorporated by reference to Exhibit 3.4 to the Company's Quarterly Report on Form 10-Q for the period ended June 29, 2003, File No. 1-6682.)
3.5 Certificate of Designations of Series C Junior Participating Preference Stock of Hasbro, Inc. dated June 29, 1999. (Incorporated by reference to Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)

## Item 6. Exhibits (continued)

3.6 Certificate of Vote(s) authorizing a decrease of class or series of any class of shares. (Incorporated by reference to Exhibit 3.3 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No 1-6682.)
4.1 Indenture, dated as of July 17, 1998, by and between the Company and Citibank, N.A. as Trustee. (Incorporated by reference to Exhibit 4.1 to the Company's Current Report on Form 8-K dated July 14, 1998, File No. 1-6682.)
4.2 Indenture, dated as of March 15, 2000, by and between the Company and the Bank of Nova Scotia Trust Company of New York. (Incorporated by reference to Exhibit 4(b)(i) to the Company's Annual Report on Form 10-K for the year ended December 26, 1999, File No. 1-6682.)
4.3 Indenture, dated as of November 30, 2001, by and between the Company and The Bank of Nova Scotia Trust Company of New York. (Incorporated by reference to Exhibit 4.1 to the Company's Registration Statement on Form S-3, File No. 333-83250, filed February 22, 2002.)
4.4 Third Amended and Restated Revolving Credit Agreement dated as of November 14, 2003 by and among the Company, the Banks thereto, and Fleet National Bank, as Agent for the Banks. (Incorporated by reference to Exhibit 4(d) to the Company's Annual Report on Form 10-K for the year ended December 28, 2003, File No. 1-6682.)
4.5 First Amendment to the Company's Third Amended and Restated Revolving Credit Agreement dated March 11, 2005. (Incorporated by reference to Exhibit 4.5 to the Company's Quarterly Report on Form 10-Q for the period ended March 27, 2005, File No. 1-6682.)
4.6 Rights Agreement, dated as of June 16, 1999, between the Company and Fleet National Bank (the Rights Agent). (Incorporated by reference to Exhibit 4 to the Company's Current Report on Form 8-K dated as of June 16, 1999.)
4.7 First Amendment to Rights Agreement, dated as of December 4, 2000, between the Company and the Rights Agent. (Incorporated by reference to Exhibit 4(f) to the Company's Annual Report on Form 10-K for the year ended December 31, 2000, File No. 1-6682.)
10.1 Fist Amendment to Hasbro, Inc. 2003 Stock Incentive Performance Plan (Incorporated by reference to Appendix B to the Company's Definitive Proxy Statement for its 2005 Annual Meeting of Shareholders, File No. 1-6682.)
11.1 Computation of Earnings Per Common Share - Six Months Ended June 26, 2005 and June 27, 2004.
11.2 Computation of Earnings Per Common Share - Quarters Ended June 26, 2005 and June 27, 2004.

## Item 6. Exhibits (continued)

12 Computation of Ratio of Earnings to Fixed Charges Six Months and Quarter Ended June 26, 2005.
31.1 Certification of the Chief Executive Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
31.2 Certification of the Chief Financial Officer Pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
32.1 Certification of the Chief Executive Officer Pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934.
32.2 Certification of the Chief Financial Officer Pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HASBRO, INC.
(Registrant)

Date: July 29, 2005
By: /s/ David D. R. Hargreaves

> David D. R. Hargreaves Senior Vice President and Chief Financial Officer (Duly Authorized Officer and Principal Financial Officer)
3.1 Restated Articles of Incorporation of the Company. (Incorporated by reference to Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the period ended July 2, 2000, File No. 1-6682.)
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Exhibit 4(f) to the Company's Annual Report on Form 10-K for the year ended December 31, 2000, File No. 1-6682.)
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11.2 Computation of Earnings Per Common Share - Quarters Ended June 26, 2005 and June 27, 2004.

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32.2 Certification of the Chief Financial Officer Pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934.

## HASBRO, INC. AND SUBSIDIARIES <br> Computation of Earnings Per Common Share <br> Six Months Ended June 26, 2005 and June 27, 2004 <br> (Thousands of Dollars and Shares Except Per Share Data)

|  | 2005 |  | 2004 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Basic | Diluted | Basic | Diluted |
| Net earnings | \$ 25,741 | 25,741 | 25,371 | 25,371 |
| Effect of dilutive securities: Change in fair value of liabilities potentially settleable in common stock | - | (760) | - | $(10,220)$ |
| Adjusted net earnings | \$ 25,741 | 24,981 | 25,371 | 15,151 |
| Weighted average number of shares outstanding: |  |  |  |  |
| Outstanding at beginning of period | 177,315 | 177,315 | 175,479 | 175,479 |
| Exercise of stock options and warrants: |  |  |  |  |
| Actual exercise of options | 798 | 798 | 600 | 600 |
| Assumed exercise of options and warrants | - | 2,239 | - | 2,868 |
| Liabilities potentially settleable in common stock | - | 5,358 | - | 5,363 |
| Total | 178,113 | 185,710 | 176,079 | 184,310 |
| Per common share: |  |  |  |  |
| Net earnings | \$ 0.14 | 0.13 | 0.14 | 0.08 |

HASBRO, INC. AND SUBSIDIARIES
Computation of Earnings Per Common Share Quarters Ended June 26, 2005 and June 27, 2004

## (Thousands of Dollars and Shares Except Per Share Data)



HASBRO, INC. AND SUBSIDIARIES
Computation of Ratio of Earnings to Fixed Charges
Six Months and Quarter Ended June 26, 2005
(Thousands of Dollars)

Six
Months Quarter

| Earnings available for fixed charges: |  |  |  |
| :---: | :---: | :---: | :---: |
| Net earnings |  | 25,741 | 29,454 |
| Add: |  |  |  |
| Fixed charges |  | 21,293 | 10,641 |
| Income taxes |  | 3,724 | 3,236 |
| Total |  | 50,758 | 43,331 |
| Fixed charges: |  |  |  |
| Interest on long-term debt |  | 13,767 | 6,911 |
| Other interest charges |  | 1,284 | 573 |
| Amortization of debt expense |  | 329 | 165 |
| Rental expense representative of interest factor | Rental expense representative | 5,913 | 2,992 |
| Total |  | 21,293 | 10,641 |
| Ratio of earnings to fixed charges |  | 2.384 | 4.072 |

I, Alfred J. Verrecchia, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Hasbro, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 29, 2005
/s/ Alfred J. Verrecchia

Alfred J. Verrecchia
President and Chief
Executive Officer

I, David D.R. Hargreaves, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Hasbro, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 29, 2005
/s/ David D.R. Hargreaves
David D.R. Hargreaves
Senior Vice President and
Chief Financial Officer

# CERTIFICATION PURSUANT TO <br> SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, <br> AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Chief Executive Officer of Hasbro, Inc., a Rhode Island corporation (the "Company"), does hereby certify that to the best of the undersigned's knowledge:

1) the Company's Quarterly Report on Form 10-Q for the quarter ended June 26, 2005, as filed with the Securities and Exchange Commission (the "10-Q Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2) the information contained in the Company's 10-Q Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ Alfred J. Verrecchia
Alfred J. Verrecchia
President and Chief Executive Officer of Hasbro, Inc.

Dated: July 29,2005

A signed original of this written statement required by Section 906 has been provided to Hasbro, Inc. and will be retained by Hasbro, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

# CERTIFICATION PURSUANT TO <br> SECTION 1350, CHAPTER 63 OF TITLE 18, UNITED STATES CODE, <br> AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002 

Pursuant to Section 1350, Chapter 63 of Title 18, United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, as Chief Financial Officer of Hasbro, Inc., a Rhode Island corporation (the "Company"), does hereby certify that to the best of the undersigned's knowledge:

1) the Company’s Quarterly Report on Form 10-Q for the quarter ended June 26, 2005, as filed with the Securities and Exchange Commission (the "10-Q Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
2) the information contained in the Company's 10-Q Report fairly presents, in all material respects, the financial condition and results of operations of the Company.
/s/ David D.R. Hargreaves
David D.R. Hargreaves
Senior Vice President and Chief Financial Officer of Hasbro, Inc.

Dated: July 29, 2005

A signed original of this written statement required by Section 906 has been provided to Hasbro, Inc. and will be retained by Hasbro, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

