

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **July 22, 2013**

Hasbro, Inc.

(Exact name of registrant as specified in its charter)

Rhode Island

(State or other jurisdiction
of incorporation)

1-6682

(Commission File Number)

05-0155090

(IRS Employer
Identification No.)

**1027 Newport Ave., Pawtucket, Rhode
Island**

(Address of principal executive offices)

02862

(Zip Code)

Registrant's telephone number, including area code: **(401) 431-8697**

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Item 2.02 Results of Operations and Financial Condition.

On July 22, 2013, Hasbro, Inc. ("Hasbro" or "we") announced our financial results for the fiscal quarter ended June 30, 2013, and certain other financial information. The press release, attached as Exhibit 99.1, includes a financial measure, Earnings before Interest, Taxes, Depreciation and Amortization ("EBITDA"), that is considered a non-GAAP financial measure as defined under Securities and Exchange Commission ("SEC") rules. Generally, a non-GAAP financial measure is a numerical measure of a company's performance, financial position, or cash flows that either excludes or includes amounts that are not normally excluded or included in the most directly comparable measure calculated and presented in accordance with GAAP. Management believes that EBITDA is one of the appropriate measures for evaluating our operating performance, because it reflects the resources available for strategic opportunities including, among others, to invest in the business, strengthen the balance sheet and make strategic acquisitions. However, this measure should be considered in addition to, and not as a substitute for, or superior to, net earnings or other measures of financial performance prepared in accordance with GAAP as more fully discussed in our financial statements and filings with the SEC. The EBITDA measures included in the press release have been reconciled to the most directly comparable GAAP measures as is required under SEC rules regarding the use of non-GAAP financial measures.

This press release also includes the Company's 2013 and 2012 costs and expenses, operating profit, net earnings and diluted earnings per share excluding the impact of restructuring charges. Management believes that presenting this data excluding restructuring charges assists investors understanding of the underlying performance of the results of operations.

As used herein, "GAAP" refers to accounting principles generally accepted in the United States of America.

The information furnished in Item 2.02, including the Exhibit attached hereto, shall not be deemed "filed" for any purpose, and shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in any such filing.

Item 7.01 Regulation FD Disclosure.

On July 22, 2013, Hasbro issued a press release announcing that we are expanding our strategic merchandising relationship with The Walt Disney Company for major Disney entertainment properties Marvel and Star Wars. The full text of the press release issued in connection with the announcement is furnished as Exhibit 99.2 to this report.

The information furnished in Item 7.01, including the Exhibit attached hereto, shall not be deemed "filed" for any purpose, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, regardless of any general incorporation language in any such filing. This report will not be deemed an admission as to the materiality of any information in the report that is provided in connection with Regulation FD.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

- | | |
|------|--|
| 99.1 | Hasbro, Inc. Press Release, dated July 22, 2013. |
| 99.2 | Hasbro, Inc. Press Release, dated July 22, 2013. |
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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HASBRO, INC.

By: /s/ Deborah Thomas
Name: Deborah Thomas
Title: Executive Vice President and Chief Financial Officer
(Duly Authorized Officer and Principal Financial Officer)

Date: July 22, 2013

EXHIBIT INDEX

| Exhibit No. | Description |
|--------------------|--|
| 99.1 | Hasbro, Inc. Press Release, dated July 22, 2013. |
| 99.2 | Hasbro, Inc. Press Release, dated July 22, 2013. |

For Immediate Release
July 22, 2013

Contacts: Debbie Hancock
(Investor Relations)
401-727-5401

Wayne Charness
(News Media)
401-727-5983

Hasbro Reports Financial Results for the Second Quarter 2013

- Net revenues of \$766.3 million for the second quarter 2013 versus \$811.5 million for the second quarter 2012;
- Operating profit of \$76.6 million in the second quarter 2013, or 10.0% of revenues, excluding \$2.5 million of pre-tax partial pension settlement charges associated with restructuring actions, versus \$86.3 million, or 10.6% of revenues, in the second quarter 2012;
- Net earnings of \$38.3 million or \$0.29 per diluted share, excluding the pension charges of \$0.01 per diluted share, compared to \$43.4 million, or \$0.33 per diluted share in 2012;
- Revenues for Games up 19%; Girls up 43%; and Preschool up 4% in the quarter;
- Growth across vast majority of Franchise Brands including MY LITTLE PONY, MAGIC: THE GATHERING, PLAY-DOH, NERF and MONOPOLY.

Pawtucket, RI (July 22, 2013) -- Hasbro, Inc. (NASDAQ: HAS) today reported financial results for the second quarter 2013. Net revenues for the quarter were \$766.3 million, a 6% decline compared to \$811.5 million in 2012. Second quarter 2013 net revenues include a favorable \$1.0 million impact of foreign exchange.

As adjusted, net earnings for the second quarter 2013 were \$38.3 million, or \$0.29 per diluted share, compared to \$43.4 million, or \$0.33 per diluted share in 2012. This excludes pre-tax partial pension settlement charges of \$2.5 million, or \$0.01 per diluted share, associated with previously disclosed restructuring actions. Second quarter 2013 net earnings were \$36.5 million, or \$0.28 per diluted share, as reported.

"Through our global brand building efforts, we are taking steps to drive long-term profitable growth across our brand portfolio," said Brian Goldner, Hasbro's President and Chief Executive Officer. "In the second quarter, this resulted in growth in our Girls, Games, and Preschool categories. This growth, however, did not offset the decline in our Boys revenues, which faced difficult comparisons due to major motion pictures in 2012. As we enter the second half of the year, we have innovative brand initiatives across categories and geographies, including NERF REBELLE, FURBY BOOM, MY LITTLE PONY EQUESTRIA GIRLS, TELEPODS for ANGRY BIRDS STAR WARS II and TRANSFORMERS CONSTRUCT-BOTS."

"Across our business, we are increasing our focus on our most important initiatives while right sizing our cost base," continued Goldner. "We have expanded our digital gaming capabilities with the acquisition of 70% of Backflip Studios, a profitable mobile game studio. Importantly, we are developing comprehensive and innovative lines for both film and television entertainment in the coming years, including TRANSFORMERS 4 in 2014 as well as MARVEL and STAR WARS entertainment from Disney in 2014, 2015 and beyond."

Second Quarter 2013 Major Segment Performance

| | Net Revenues (\$ Millions) | | | Operating Profit (\$ Millions) | | |
|-----------------------------|----------------------------|---------|----------|--------------------------------|---------|----------|
| | Q2 2013 | Q2 2012 | % Change | Q2 2013 | Q2 2012 | % Change |
| U.S. and Canada | \$389.2 | \$406.6 | -4% | \$59.0 | \$60.9 | -3% |
| International | \$340.2 | \$360.5 | -6% | \$14.8 | \$29.9 | -50% |
| Entertainment and Licensing | \$35.3 | \$43.2 | -18% | \$3.7 | \$8.2 | -55% |

Note: Second quarter 2013 pension charges are in Corporate and Eliminations. See attached table: Supplemental Financial Data, Restructuring Charges.

U.S. and Canada segment net revenues were \$389.2 million compared to \$406.6 million in 2012. The results reflect growth in the Games, Girls and Preschool categories. The U.S. and Canada segment reported operating profit

of \$59.0 million compared to \$60.9 million in 2012.

International segment net revenues were \$340.2 million compared to \$360.5 million in 2012. Net revenues in the International segment include a favorable \$1.2 million impact of foreign exchange. Revenues in the International segment reflect growth in emerging markets as well as the Games, Girls and Preschool categories. The International segment reported operating profit of \$14.8 million compared to \$29.9 million in 2012.

Entertainment and Licensing segment net revenues were \$35.3 million compared to \$43.2 million in 2012. Second quarter 2012 revenues reflected a higher mix of revenues from television programming sales for digital distribution. The Entertainment and Licensing segment reported an operating profit of \$3.7 million compared to \$8.2 million in 2012.

Second Quarter 2013 Product Category Performance

| | Net Revenues (\$ Millions) | | |
|------------------|----------------------------|---------|----------|
| | Q2 2013 | Q2 2012 | % Change |
| Boys | \$253.7 | \$389.1 | -35% |
| Games | \$255.4 | \$214.8 | +19% |
| Girls | \$149.4 | \$104.2 | +43% |
| Preschool | \$107.8 | \$103.4 | +4% |

For the second quarter 2013, net revenues in the Boys category decreased 35% to \$253.7 million. NERF was up in the quarter; however, several brands, including MARVEL and BEYBLADE, faced difficult comparisons with the second quarter 2012.

The Games category posted its third consecutive quarter of growth, increasing revenues 19% in the second quarter 2013 versus last year. Both of our Games Franchise Brands, MAGIC: THE GATHERING and MONOPOLY, were up in the quarter. Additionally, many other Games brands grew including TWISTER, JENGA and the ELEFUN & FRIENDS collection.

The Girls category posted its fourth straight quarter of growth, increasing 43% in the quarter. FURBY and MY LITTLE PONY were the primary contributors to the strong year-over-year growth.

The Preschool category also grew in the second quarter, increasing 4% to \$107.8 million. PLAY-DOH, PLAYSKOOL HEROES, led by TRANSFORMERS RESCUE BOTS, and SESAME STREET products all grew in the quarter.

Cost Savings Initiative

As previously announced, the Company is undertaking a cost savings initiative designed to better align resources and costs while targeting \$100 million in annual savings by 2015.

During the second quarter 2013, the Company incurred \$2.5 million in pre-tax partial pension settlement charges, or \$0.01 per diluted share, associated with this initiative. Potential additional pension settlement charges could be as much as \$8 million dependent on the amount and type of benefit payments pension participants request during the remainder of 2013. The Company did not record any additional restructuring charges during the second quarter, but continues to expect full-year charges of \$30 to \$35 million, prior to pension charges. In the first quarter 2013, the Company recorded \$28.9 million in restructuring charges.

The expectation for gross savings for 2013 continues to be \$45 to \$48 million, resulting in expected net savings of \$13 to \$15 million for the full-year, prior to pension charges.

Dividend and Share Repurchase

On May 23, 2013, Hasbro declared a quarterly cash dividend of \$0.40 per common share. The dividend will be payable on August 15, 2013 to shareholders of record at the close of business on August 1, 2013. Year-to-date, the Company has paid \$52.1 million in cash dividends to shareholders.

During the second quarter 2013, the Company repurchased a total of 771,211 shares of common stock at a total cost of \$35.4 million and an average price of \$45.82 per share. At quarter end, the Company had repurchased a total of 1.29 million shares of common stock year-to-date and \$71.8 million remained available in the current share repurchase authorization.

Hasbro will webcast its second quarter 2013 earnings conference call at 8:30 a.m. Eastern Time today. To listen to the live webcast, please go to <http://investor.hasbro.com>. The replay of the call will be available on Hasbro's web site approximately 2 hours following completion of the call. Additionally, presentation slides associated with today's conference call are available on Hasbro's website at <http://investor.hasbro.com>.

About Hasbro, Inc.

Hasbro, Inc. (NASDAQ: HAS) is a branded play company dedicated to fulfilling the fundamental need for play for children and families through the creative expression of the Company's world class brand portfolio, including TRANSFORMERS, MONOPOLY, PLAY-DOH, MY LITTLE PONY, MAGIC: THE GATHERING, NERF and LITTLEST PET SHOP. From toys and games, to television programming, motion pictures, digital gaming and a comprehensive

licensing program, Hasbro strives to delight its global customers with innovative play and entertainment experiences, in a variety of forms and formats, anytime and anywhere. The Company's Hasbro Studios develops and produces television programming for more than 170 markets around the world, and for the U.S. on Hub Network, part of a multi-platform joint venture between Hasbro and Discovery Communications (NASDAQ: DISCA, DISCB, DISCK). Through the Company's deep commitment to corporate social responsibility, including philanthropy, Hasbro is helping to build a safe and sustainable world for future generations and to positively impact the lives of millions of children and families every year. It has been recognized for its efforts by being named one of the "World's Most Ethical Companies" and is ranked as one of Corporate Responsibility Magazine's "100 Best Corporate Citizens." Learn more at www.hasbro.com.

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Certain statements in this release contain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements include expectations concerning the Company's potential performance in the future, including with respect to its planned cost savings initiative and profitability, and the Company's ability to achieve its other financial and business goals and may be identified by the use of forward-looking words or phrases. The Company's actual actions or results may differ materially from those expected or anticipated in the forward-looking statements due to both known and unknown risks and uncertainties. Specific factors that might cause such a difference include, but are not limited to: (i) the Company's ability to design, develop, produce, manufacture, source and ship new and continuing products on a timely and cost-effective basis, as well as interest in and purchase of those products by retail customers and consumers in quantities and at prices that will be sufficient to profitably recover the Company's development, manufacturing, marketing, royalty and other costs; (ii) global economic conditions, including recessions, credit crises or other economic shocks or downturns affecting the United States, Europe or any of the Company's other markets which can negatively impact the retail and/or credit markets, the financial health of the Company's retail customers and consumers, and consumer and business confidence, and which can result in lower employment levels, less consumer disposable income, and lower consumer spending, including lower spending on purchases of the Company's products; (iii) other factors which can lower discretionary consumer spending, such as higher costs for fuel and food, drops in the value of homes or other consumer assets, and high levels of consumer debt; (iv) potential difficulties or delays the Company may experience in implementing cost savings and efficiency enhancing initiatives in an effective manner; (v) other economic and public health conditions in the markets in which the Company and its customers and suppliers operate which impact the Company's ability and cost to manufacture and deliver products, such as higher fuel and other commodity prices, higher labor costs, higher transportation costs, outbreaks of disease which affect public health and the movement of people and goods, and other factors, including government regulations, which can create potential manufacturing and transportation delays or impact costs; (vi) currency fluctuations, including movements in foreign exchange rates, which can lower the Company's net revenues and earnings, and significantly impact the Company's costs; (vii) the concentration of the Company's customers, potentially increasing the negative impact to the Company of difficulties experienced by any of the Company's customers or changes by the Company's customers in their purchasing or selling patterns; (viii) greater than expected costs, or unexpected delays or difficulties, associated with The Hub TV Network, the Company's joint venture television network with Discovery Communications, LLC, Hasbro Studios, or the creation of new content to appear on The Hub TV Network and elsewhere; (ix) consumer interest in and acceptance of The Hub TV Network, and programming created by Hasbro Studios, and other factors impacting the financial performance of the network and Hasbro Studios; (x) the inventory policies of the Company's retail customers, including retailers' potential decisions to lower the inventories they are willing to carry, even if it results in lost sales, as well as the concentration of the Company's revenues in the second half and fourth quarter of the year, which coupled with reliance by retailers on quick response inventory management techniques increases the risk of underproduction of popular items, overproduction of less popular items and failure to achieve tight and compressed shipping schedules; (xi) delays, increased costs or difficulties associated with any of our planned media initiatives; (xii) work stoppages, slowdowns or strikes, which may impact the Company's ability to manufacture or deliver product in a timely and cost-effective manner; (xiii) the bankruptcy or other lack of success of one of the Company's significant retailers which could negatively impact the Company's revenues or bad debt exposure; (xiv) the impact of competition on revenues, margins and other aspects of the Company's business, including the ability to secure, maintain and renew popular licenses and the ability to attract and retain talented employees in a competitive environment; (xv) concentration of manufacturing for many of the Company's products in the People's Republic of China and the associated impact to the Company of public health conditions and other factors affecting social and economic activity in China, affecting the movement of products into and out of China, and impacting the cost of producing products in China and exporting them to other countries; (xvi) the risk of product recalls or product liability suits and costs associated with product safety regulations; (xvii) other market conditions, third party actions or approvals and the impact of competition which could reduce demand for the Company's products or delay or increase the cost of implementation of the Company's programs or alter the Company's actions and reduce actual results; and (xviii) other risks and uncertainties as may be detailed from time to time in the Company's public announcements and Securities and Exchange Commission ("SEC") filings. The Company undertakes no obligation to make any revisions to the forward-looking statements contained in this release or to update them to reflect events or circumstances occurring after the date of this release.

This press release includes a non-GAAP financial measure as defined under SEC rules, specifically EBITDA. EBITDA represents net earnings excluding interest expense, income taxes, depreciation and amortization. As required by SEC rules, we have provided reconciliation on the attached schedule of this measure to the most directly comparable GAAP measure. Management believes that EBITDA is one of the appropriate measures for evaluating the operating performance of the Company because it reflects the resources available for strategic opportunities including, among others, to invest in the business, strengthen the balance sheet, and make strategic acquisitions. However, this measure should be considered in addition to, not as a substitute for, or superior to, net earnings or other measures of financial performance prepared in accordance with GAAP as more fully discussed in the Company's financial statements and filings with the SEC. As used herein, "GAAP" refers to accounting principles generally accepted in the United States of America.

This press release also includes the Company's 2013 and 2012 costs and expenses, operating profit, net earnings and diluted earnings per share excluding the impact of restructuring charges. Management believes that presenting this data excluding these charges assists investors understanding of the underlying performance of the results of operations.

(Tables Attached)

HASBRO, INC.
CONDENSED CONSOLIDATED BALANCE SHEETS
(Unaudited)

(Thousands of Dollars)

| | June 30, 2013 | July 1, 2012 |
|---|---------------------|---------------------|
| ASSETS | | |
| Cash and Cash Equivalents | \$ 1,022,345 | \$ 779,931 |
| Accounts Receivable, Net | 640,503 | 651,410 |
| Inventories | 359,969 | 416,905 |
| Other Current Assets | 343,385 | 297,580 |
| Total Current Assets | 2,366,202 | 2,145,826 |
| Property, Plant and Equipment, Net | 237,774 | 223,383 |
| Other Assets | 1,574,323 | 1,645,512 |
| Total Assets | \$ 4,178,299 | \$ 4,014,721 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Short-term Borrowings | \$ 192,918 | \$ 220,605 |
| Current Portion of Long-term Debt | 432,458 | - |
| Payables and Accrued Liabilities | 671,346 | 618,088 |
| Total Current Liabilities | 1,296,722 | 838,693 |
| Long-term Debt | 959,895 | 1,399,557 |
| Other Liabilities | 465,656 | 376,981 |
| Total Liabilities | 2,722,273 | 2,615,231 |
| Total Shareholders' Equity | 1,456,026 | 1,399,490 |
| Total Liabilities and Shareholders' Equity | \$ 4,178,299 | \$ 4,014,721 |

HASBRO, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited)

| (Thousands of Dollars and Shares Except Per Share Data) | Quarter Ended | | | | Six Months Ended | | | |
|--|------------------|-------------------|-----------------|-------------------|------------------|-------------------|-----------------|-------------------|
| | June 30, 2013 | % Net Revenues | July 1, 2012 | % Net Revenues | June 30, 2013 | % Net Revenues | July 1, 2012 | % Net Revenues |
| Net Revenues | \$ 766,342 | 100.0% | \$ 811,467 | 100.0% | \$1,430,036 | 100.0% | \$1,460,317 | 100.0% |
| Costs and Expenses: | | | | | | | | |
| Cost of Sales | 300,570 | 39.2% | 311,984 | 38.5% | 568,142 | 39.7% | 569,020 | 39.0% |
| Royalties | 50,229 | 6.6% | 70,893 | 8.7% | 99,621 | 7.0% | 123,327 | 8.4% |
| Product Development | 47,904 | 6.2% | 50,113 | 6.2% | 95,089 | 6.6% | 95,039 | 6.5% |
| Advertising | 73,657 | 9.6% | 79,297 | 9.8% | 140,791 | 9.9% | 144,342 | 9.9% |
| Amortization of Intangibles | 12,037 | 1.6% | 11,501 | 1.4% | 23,453 | 1.7% | 22,156 | 1.5% |
| Program Product Cost | | | | | | | | |
| Amortization | 10,309 | 1.3% | 10,018 | 1.2% | 16,032 | 1.1% | 13,156 | 0.9% |
| Selling, Distribution and Administration | 197,548 | 25.8% | 191,379 | 23.6% | 402,193 | 28.1% | 391,269 | 26.8% |
| Operating Profit | 74,088 | 9.7% | 86,282 | 10.6% | 84,715 | 5.9% | 102,008 | 7.0% |
| Interest Expense | 22,225 | 2.9% | 22,413 | 2.7% | 45,204 | 3.2% | 45,525 | 3.1% |
| Other (Income) Expense, Net | 787 | 0.1% | 4,210 | 0.5% | 4,928 | 0.3% | 1,690 | 0.1% |
| Earnings before Income Taxes | 51,076 | 6.7% | 59,659 | 7.4% | 34,583 | 2.4% | 54,793 | 3.8% |
| Income Taxes | 14,596 | 1.9% | 16,232 | 2.0% | 4,774 | 0.3% | 13,945 | 1.0% |
| Net Earnings | \$ 36,480 | 4.8% | \$ 43,427 | 5.4% | \$ 29,809 | 2.1% | \$ 40,848 | 2.8% |

Per Common Share

| | | | | |
|----------------|---------|---------|---------|---------|
| Net Earnings | | | | |
| Basic | \$ 0.28 | \$ 0.33 | \$ 0.23 | \$ 0.31 |
| Diluted | \$ 0.28 | \$ 0.33 | \$ 0.23 | \$ 0.31 |
| Cash Dividends | | | | |
| Declared | \$ 0.40 | \$ 0.36 | \$ 0.80 | \$ 0.72 |

Weighted Average Number of
Shares

| | | | | |
|---------|---------|---------|---------|---------|
| Basic | 130,323 | 130,294 | 129,831 | 129,918 |
| Diluted | 131,980 | 132,118 | 131,437 | 131,825 |

HASBRO, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

| (Thousands of Dollars) | Six Months Ended | |
|--|---------------------|-------------------|
| | June 30, 2013 | July 1, 2012 |
| Cash Flows from Operating Activities: | | |
| Net Earnings | \$ 29,809 | \$ 40,848 |
| Non-cash Adjustments | 85,305 | 92,520 |
| Changes in Operating Assets and Liabilities | 183,022 | 67,413 |
| Net Cash Provided by Operating Activities | <u>298,136</u> | <u>200,781</u> |
| Cash Flows from Investing Activities: | | |
| Additions to Property, Plant and Equipment | (53,555) | (50,084) |
| Other | 4,459 | 5,941 |
| Net Cash Utilized by Investing Activities | <u>(49,096)</u> | <u>(44,143)</u> |
| Cash Flows from Financing Activities: | | |
| Net (Repayments) Proceeds from Short-term Borrowings | (31,147) | 39,756 |
| Purchases of Common Stock | (55,932) | (9,926) |
| Stock-based Compensation Transactions | 72,065 | 41,402 |
| Dividends Paid | (52,125) | (85,317) |
| Net Cash Utilized by Financing Activities | <u>(67,139)</u> | <u>(14,085)</u> |
| Effect of Exchange Rate Changes on Cash | (9,257) | (4,310) |
| Cash and Cash Equivalents at Beginning of Year | 849,701 | 641,688 |
| Cash and Cash Equivalents at End of Period | <u>\$ 1,022,345</u> | <u>\$ 779,931</u> |

HASBRO, INC.

SUPPLEMENTAL FINANCIAL DATA

(Unaudited)

(Thousands of Dollars)

| | Quarter Ended | | | Six Months Ended | | |
|--|-------------------|-------------------|----------|---------------------|---------------------|----------|
| | June 30, 2013 | July 1, 2012 | % Change | June 30, 2013 | July 1, 2012 | % Change |
| Major Segment Results | | | | | | |
| U.S. and Canada Segment: | | | | | | |
| External Net Revenues | \$ 389,243 | \$ 406,588 | -4% | \$ 731,302 | \$ 735,573 | -1% |
| Operating Profit | 59,004 | 60,928 | -3% | 96,747 | 75,339 | 28% |
| Operating Margin | 15.2% | 15.0% | | 13.2% | 10.2% | |
| International Segment: | | | | | | |
| External Net Revenues | 340,176 | 360,493 | -6% | 629,989 | 650,222 | -3% |
| Operating Profit | 14,793 | 29,851 | -50% | 10,288 | 24,767 | -58% |
| Operating Margin | 4.3% | 8.3% | | 1.6% | 3.8% | |
| Entertainment and Licensing Segment: | | | | | | |
| External Net Revenues | 35,336 | 43,216 | -18% | 66,110 | 72,552 | -9% |
| Operating Profit | 3,712 | 8,192 | -55% | 8,997 | 15,930 | -44% |
| Operating Margin | 10.5% | 19.0% | | 13.6% | 22.0% | |
| Net Revenues by Product Category | | | | | | |
| Boys | \$ 253,684 | \$ 389,062 | -35% | \$ 496,480 | \$ 691,821 | -28% |
| Games | 255,409 | 214,842 | 19% | 486,324 | 397,758 | 22% |
| Girls | 149,419 | 104,191 | 43% | 264,193 | 197,427 | 34% |
| Preschool | 107,830 | 103,372 | 4% | 183,039 | 173,311 | 6% |
| Total Net Revenues | <u>\$ 766,342</u> | <u>\$ 811,467</u> | | <u>\$ 1,430,036</u> | <u>\$ 1,460,317</u> | |
| International Segment Net Revenues by Major Geographic Region | | | | | | |
| Europe | \$ 185,860 | \$ 198,153 | -6% | \$ 378,449 | \$ 406,266 | -7% |
| Latin America | 82,816 | 82,779 | 0% | 128,529 | 121,748 | 6% |
| Asia Pacific | 71,500 | 79,561 | -10% | 123,011 | 122,208 | 1% |
| Total | <u>\$ 340,176</u> | <u>\$ 360,493</u> | | <u>\$ 629,989</u> | <u>\$ 650,222</u> | |
| Reconciliation of EBITDA | | | | | | |
| Net Earnings | \$ 36,480 | \$ 43,427 | | \$ 29,809 | \$ 40,848 | |
| Interest Expense | 22,225 | 22,413 | | 45,204 | 45,525 | |
| Income Taxes | 14,596 | 16,232 | | 4,774 | 13,945 | |
| Depreciation | 23,830 | 24,431 | | 43,181 | 43,739 | |
| Amortization of Intangibles | 12,037 | 11,501 | | 23,453 | 22,156 | |
| EBITDA | <u>\$ 109,168</u> | <u>\$ 118,004</u> | | <u>\$ 146,421</u> | <u>\$ 166,213</u> | |

HASBRO, INC.

SUPPLEMENTAL FINANCIAL DATA

RESTRUCTURING CHARGES

(Unaudited)

(Thousands of Dollars)

Operating Profit, Excluding Restructuring

| | As Reported | Less Restructuring | Excluding Restructuring | % Net Revenues |
|--|------------------|-----------------------|----------------------------|-------------------|
| <u>Quarter Ended June 30, 2013</u> | | | | |
| Net Revenues | \$ 766,342 | \$ - | \$ 766,342 | 100.0% |
| Costs and Expenses: | | | | |
| Cost of Sales | 300,570 | - | 300,570 | 39.2% |
| Royalties | 50,229 | - | 50,229 | 6.6% |
| Product Development | 47,904 | - | 47,904 | 6.2% |
| Advertising | 73,657 | - | 73,657 | 9.6% |
| Amortization of Intangibles | 12,037 | - | 12,037 | 1.6% |
| Program Production Cost Amortization | 10,309 | - | 10,309 | 1.3% |
| Selling, Distribution and Administration | 197,548 | (2,462) | 195,086 | 25.5% |
| Operating Profit | <u>\$ 74,088</u> | <u>\$ (2,462)</u> | <u>\$ 76,550</u> | <u>10.0%</u> |

| | As Reported | Less Restructuring | Excluding Restructuring | % Net Revenues |
|--|------------------|-----------------------|----------------------------|-------------------|
| <u>Six Months Ended June 30, 2013</u> | | | | |
| Net Revenues | \$ 1,430,036 | \$ - | \$ 1,430,036 | 100.0% |
| Costs and Expenses: | | | | |
| Cost of Sales | 568,142 | (8,493) | 559,649 | 39.1% |
| Royalties | 99,621 | - | 99,621 | 7.0% |
| Product Development | 95,089 | (3,515) | 91,574 | 6.4% |
| Advertising | 140,791 | - | 140,791 | 9.9% |
| Amortization of Intangibles | 23,453 | - | 23,453 | 1.7% |
| Program Production Cost Amortization | 16,032 | - | 16,032 | 1.1% |
| Selling, Distribution and Administration | 402,193 | (19,380) | 382,813 | 26.7% |
| Operating Profit | <u>\$ 84,715</u> | <u>\$ (31,388)</u> | <u>\$ 116,103</u> | <u>8.1%</u> |

| | As Reported | Less Restructuring | Excluding Restructuring | % Net Revenues |
|--|-------------------|-----------------------|----------------------------|-------------------|
| <u>Six Months Ended July 1, 2012</u> | | | | |
| Net Revenues | \$ 1,460,317 | \$ - | \$ 1,460,317 | 100.0% |
| Costs and Expenses: | | | | |
| Cost of Sales | 569,020 | (2,764) | 566,256 | 38.8% |
| Royalties | 123,327 | - | 123,327 | 8.4% |
| Product Development | 95,039 | (2,479) | 92,560 | 6.4% |
| Advertising | 144,342 | - | 144,342 | 9.9% |
| Amortization of Intangibles | 22,156 | - | 22,156 | 1.5% |
| Program Production Cost Amortization | 13,156 | - | 13,156 | 0.9% |
| Selling, Distribution and Administration | 391,269 | (5,887) | 385,382 | 26.4% |
| Operating Profit | <u>\$ 102,008</u> | <u>\$ (11,130)</u> | <u>\$ 113,138</u> | <u>7.7%</u> |

NOTE: There were no restructuring charges included in the reported amounts for the quarter ended July 1, 2012.

Net Earnings and Earnings per Share Excluding Restructuring Charges

| | Quarter Ended | | | |
|-----------------------------------|------------------|--------------------------------|------------------|--------------------------------|
| | June 30, 2013 | Diluted Per Share Amount | July 1, 2012 | Diluted Per Share Amount |
| Net Earnings, as Reported | \$ 36,480 | \$ 0.28 | \$ 43,427 | \$ 0.33 |
| Restructuring Charges, Net of Tax | 1,790 | 0.01 | - | - |
| Net Earnings, as Adjusted | <u>\$ 38,270</u> | <u>\$ 0.29</u> | <u>\$ 43,427</u> | <u>\$ 0.33</u> |

| | Six Months Ended | | | |
|-----------------------------------|------------------|--------------------------------|------------------|--------------------------------|
| | June 30, 2013 | Diluted Per Share Amount | July 1, 2012 | Diluted Per Share Amount |
| Net Earnings, as Reported | \$ 29,809 | \$ 0.23 | \$ 40,848 | \$ 0.31 |
| Restructuring Charges, Net of Tax | 20,567 | 0.16 | 7,675 | 0.06 |
| Net Earnings, as Adjusted | <u>\$ 50,376</u> | <u>\$ 0.39</u> | <u>\$ 48,523</u> | <u>\$ 0.37</u> |

Restructuring Charges – by Segment

| | Quarter Ended | | Six Months Ended | |
|-------------------------------------|------------------|--------------|------------------|------------------|
| | June 30, 2013 | July 1, 2012 | June 30, 2013 | July 1, 2012 |
| U.S. and Canada Segment | \$ - | \$ - | \$ - | \$ 2,444 |
| International Segment | - | - | - | 1,628 |
| Entertainment and Licensing Segment | - | - | 1,729 | 555 |
| Global Operations Segment | - | - | - | 4,307 |
| Corporate and Eliminations | 2,462 | - | 29,659 | 2,196 |
| Total Restructuring Charges | <u>\$ 2,462</u> | <u>\$ -</u> | <u>\$ 31,388</u> | <u>\$ 11,130</u> |

For Immediate Release

July 22, 2013

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818-544-0382**Hasbro and Disney Expand Strategic Merchandising Relationship
for Major Entertainment Properties*****Agreement Extends Hasbro's Global Toy and Game Merchandise Rights for Marvel Characters Through 2020***

Pawtucket, R.I. & Burbank, Calif, July 22, 2013----Global branded play company, [Hasbro, Inc.](#) (NASDAQ:HAS) and The Walt Disney Company (NYSE: DIS) today announced the two companies are expanding their strategic merchandising relationship for major Disney entertainment properties Marvel and Star Wars.

The Marvel amendment extends Hasbro's global rights to Marvel characters for an additional two years running through 2020. Hasbro will continue to develop a wide range of toys and games for Marvel's global Universe of more than 8,000 characters, including Spider-Man, The Avengers and Iron Man.

Following the acquisition of Lucasfilm by Disney, the two companies sought to align the terms of both the Marvel and Lucasfilm agreements. The Marvel extension is in line with the term for Hasbro's rights for the Star Wars franchise, which also runs through 2020. Both agreements cover entertainment, including all film and television properties, for the respective franchises during the period and include similar product categories.

"We are delighted to expand our agreements with Disney, Marvel and Lucasfilm and continue building on our extensive and successful long-term relationships," said Brian Goldner, Hasbro's President and CEO. "Disney's entertainment slate provides extensive content for both companies to build upon for years to come."

"We look forward to continuing our successful partnership with Hasbro," said Bob Chapek, President of Disney Consumer Products. "By delivering innovative and engaging play experiences for consumers all around the world, Hasbro is uniquely positioned to continue to translate the rich characters and storytelling of our Marvel and Star Wars franchises."

In accordance with the extended term of the Marvel agreement, Hasbro will guarantee an additional \$80 million in royalties to Disney, with respect to Marvel-branded products, contingent on additional Marvel theatrical releases.

Additionally, in anticipation of the next three Star Wars sequel motion pictures, and the release of other potential Star Wars-related entertainment, which were not contemplated under the previous agreement, Hasbro will pay up to \$225 million in guaranteed payments to Disney. \$75 million will be paid on signing and the remainder becomes due in accordance with the planned releases of the new Star Wars sequel films. *Star Wars: Episode VII* is currently planned for Summer 2015 under the direction of J.J. Abrams.

About Hasbro, Inc.

Hasbro, Inc. (NASDAQ: HAS) is a branded play company dedicated to fulfilling the fundamental need for play for children and families through the creative expression of the Company's world class brand portfolio, including TRANSFORMERS, MONOPOLY, PLAY-DOH, MY LITTLE PONY, MAGIC: THE GATHERING, NERF and LITTLEST PET SHOP. From toys and games, to television programming, motion pictures, digital gaming and a comprehensive licensing program, Hasbro strives to delight its global customers with innovative play and entertainment experiences, in a variety of forms and formats, anytime and anywhere. The Company's Hasbro Studios develops and produces television programming for more than 170 markets around the world, and for the U.S. on Hub Network, part of a multi-platform joint venture between Hasbro and Discovery Communications (NASDAQ: DISCA, DISCB, DISCK). Through the Company's deep commitment to corporate social responsibility, including philanthropy, Hasbro is helping to build a safe and sustainable world for future generations and to positively impact the lives of millions of children and families every year. It has been recognized for its efforts by being named one of the "World's Most Ethical Companies" and is ranked as one of Corporate Responsibility Magazine's "100 Best Corporate Citizens." Learn more at www.hasbro.com.



About The Walt Disney Company

The Walt Disney Company, together with its subsidiaries and affiliates, is a leading diversified international family entertainment and media enterprise with five business segments: media networks, parks and resorts, studio entertainment, consumer products and interactive media. Disney is a Dow 30 company and had annual revenues of more than \$42.3 billion in its Fiscal Year 2012. Disney's market capitalization exceeds \$100 billion.

Hasbro, Inc. Caution Concerning Forward-Looking Statements

Certain statements in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are made on the basis of Hasbro's current expectations regarding future events, including potential performance, and Hasbro's ability to achieve its other financial and business goals. These statements are subject to significant risks and uncertainty, and Hasbro's actual actions or results may differ materially from those expected or anticipated in the forward-looking statements due to both known and unknown risks and uncertainties. Specific factors that might cause such a difference include delays, increased costs or difficulties in the media initiatives described in this press release, Hasbro's ability to successfully design, develop, produce and introduce brands, products and product lines which achieve and sustain interest from retailers and consumers, Hasbro's ability to manufacture, source and ship products in a timely and cost-effective manner and customers' and consumers' acceptance and purchase of those products in quantities and at prices that will be sufficient to profitably recover development, manufacturing, marketing, royalty and other costs, and other risks and uncertainties as may be detailed from time to time in Hasbro's public announcements and Securities and Exchange Commission filings, including Hasbro's most recent annual report on Form 10-K and its most recent quarterly reports on Form 10-Q. Hasbro undertakes no obligation to make any revisions to the forward-looking statements contained in this release or to update them to reflect events or circumstances occurring after the date of this release.

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